

HBA Fort Wayne

# CONNECTIONS

# HBA

Home Builders Association  
of Fort Wayne

August 2024



Connecting area Builders & Developers with industry leading material and service providers through networking and educational opportunities.

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# 2024 HBA Annual Sponsors



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## On the cover

Quality Crafted Homes was founded in 1985 by Richard & Shirley Kees. It continues to remain a successful family-owned and operated company that prides itself on hard work, attention to detail, and providing a personal customer experience with every build. Quality Crafted Homes is a leader in the Fort Wayne area, building award-winning homes for nearly 40 years.



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### HBA STAFF

Rebecca Cameron | Executive Officer | [rebecca@hbafortwayne.com](mailto:rebecca@hbafortwayne.com)

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CONNECTIONS is published 12 times per year and distributed to all members in good standing. HBA membership is open to all builders and businesses that benefit from new residential construction in northeastern Indiana. Subscription to CONNECTIONS is included in annual membership dues. Advertising space is open to HBA members only, and is available throughout the year.





**2024 HBA Executive Officers**

<b>President</b>	<b>Greg Gerbers</b>	<b>The DeHayes Group</b>
<b>Vice-President</b>	<b>Nate Delagrange</b>	<b>Colonial Homes</b>
<b>Treasurer</b>	<b>Nic Hoeffel</b>	<b>Windsor Homes</b>
<b>Secretary</b>	<b>Glenn Claycomb</b>	<b>Rivers Edge Construction</b>
<b>Immediate Past President</b>	<b>Logan Buescher</b>	<b>Bob Buescher Homes</b>

**BOARD MEMBERS**

**Barclay Allen**, Timberlin Homes  
**John Belote**, Rabb Water Systems  
**Al Hamed**, Hamed Homes  
**Harrison Heller**, Heller Homes  
**Luke Hoffman**, Granite Ridge Builders  
**Mike Jenkins**, Home Lumber

**Jhonelle Kees**, Zion Real Estate & Development Group  
**Tyler Kees**, Zion Build Group  
**Austin Lundquist**, Wayne Pipe & Supply  
**Alex Miller**, Star Homes by Delagrange & Richhart  
**Amy Schiltz**, Metropolitan Title  
**Brad Wallace**, Bittersweet Development, LLC

*Tax Ruling: Dues payments to the Home Builders Association of Fort Wayne, Inc. are not deductible as charitable contributions for federal income tax purposes. However, dues payments may be deductible as ordinary and necessary business expense, subject to exclusion for lobbying activity. Because a portion of your dues is used for lobbying by NAHB and the Indiana Builders Association, when calculating your business deduction for your association dues you must subtract \$35.64 of NAHB's \$198 dues (18%) and \$8.51 of the HBA of Fort Wayne's IBA Franchise Affiliation Fee as non-deductible.*



**2024 Board of Directors**

*Standing:* Luke Hoffman, John Belote, Al Hamed, Jhonelle Kees, Amy Schiltz, Austin Lundquist, Alex Miller, Barclay Allen

*Seated:* Nic Hoeffel, Treasurer; Nate Delagrange, Vice-President, Greg Gerbers, President; Logan Buescher, Immediate Past President, Glenn Claycomb, Secretary

*Not pictured:* Harrison Heller, Mike Jenkins, Tyler Kees, Dave Korte, Brad Wallace

Valued Members:

**Home Builders Association of Fort Wayne Celebrates 80 Years of Excellence**

This year marks a monumental milestone for the Home Builders Association of Fort Wayne as it celebrates its 80th anniversary. Since its inception, the association has been a cornerstone of the local construction industry, fostering growth, innovation, and community development.



**A Legacy of Building and Community**

The Home Builders Association of Fort Wayne (HBAFW) was established to support and advocate for home builders, remodelers, and associated businesses in the region. Over the past eight decades, the association has played a pivotal role in shaping the landscape of Fort Wayne, ensuring quality construction and promoting sustainable development.

From humble beginnings, HBAFW has grown to include hundreds of members, ranging from small, family-owned businesses to large construction firms. The association's commitment to excellence and community service has been unwavering, helping to make Fort Wayne a vibrant and thriving community.

**Celebrating 80 Years**

To commemorate this significant anniversary, HBAFW is planning a series of events and activities that will span the coming months. These celebrations will not only honor the rich history and accomplishments of the association but also look forward to the future of home building in Fort Wayne.

**Looking to the Future**

As the Home Builders Association of Fort Wayne celebrates this milestone, it remains dedicated to its mission of promoting high standards in the building industry and supporting its members. The association is poised to continue its legacy of excellence, embracing new challenges and opportunities in the years to come.

The 80th anniversary is not just a time to reflect on the past, but also to envision the future. HBAFW is committed to driving progress in home building, ensuring that Fort Wayne remains a great place to live, work, and build.

For more information about the Home Builders Association of Fort Wayne and upcoming anniversary events, please visit the website or contact our office directly. Here's to 80 years of building a better community and many more to come!

Have A Blessed Day!

Greg Gerbers  
2024 Board President



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# Member Events



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September 14 & 15  
Allen County  
Memorial Coliseum

See page 19 for  
Registration  
Information!



Home Builders Association of Fort Wayne, Inc.

Online registrations at

[hbafortwayne.com/events](http://hbafortwayne.com/events) or contact

[elise@hbafortwayne.com](mailto:elise@hbafortwayne.com) to register

## HBA FALL GOLF

Thursday, September 26

See page 26 for  
Registration Information!



## HBA Committee Meetings



Riverbend Golf Course  
7207 Saint Joe Road  
Fort Wayne, IN 46835

Tuesday, August 6  
**Workforce Development Committee**  
HBA office - 8:00 am



80th Anniversary Celebration

## Open House & Reception

5:00pm - Open House at HBA Office  
6:00-8:00pm - Reception at Star Bank

Wednesday, August 7  
**Programming & Marketing Committee**  
Coyote Creek Golf Club - 4:00pm

Tuesday, August 13  
**Board Meeting**  
HBA office - 8:00am



## 11th Annual Chili Cook-off

Wednesday, October 23

5:00-7:00pm

Gymnasium at Electric Works

Cost is \$25 per person

see page 9 for details

Thursday, August 15  
**Membership Committee**  
HBA office - 7:45am

See all your member benefits in one document!

Available now as an Excel or PDF file



Now you can see all your HBA Fort Wayne Indiana Builders Association and National Association of Home Builders member benefits in one document!

Available on the Resources tab in the infohub or email [elise@hbafortwayne.com](mailto:elise@hbafortwayne.com) to receive a copy.



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# 11th Annual CHILI COOK-OFF

Event Tickets only \$25

Do you want to compete as one of our chili cooks?  
 Contact Rebecca at [rebecca@hbafortwayne.com](mailto:rebecca@hbafortwayne.com)  
 Number of competitors is limited!

Wednesday, October 23  
 from 5:00-7:00pm  
 The Gymnasium at Electric Works  
 1690 Broadway - Fort Wayne IN  
 Admission is just \$25!



**EVENT SPONSORSHIP: \$300**  
 Includes (2) tickets to the event; logo placement in HBA member communications, social media and recognition at the event



Contact Rebecca at [rebecca@hbafortwayne.com](mailto:rebecca@hbafortwayne.com) or (260) 420-2020 to donate or sponsor!

Proceeds benefit our three Student Chapters

**WE NEED YOUR HELP!**

We are looking for silent auction items valued at \$100+

**IDEAS for Great Auction Items:**

Gift cards for donor business services, outdoor living items (grill, furniture), date night or family activity package, sporting event tickets, golf packages, auto needs (gas cards, vehicle service, car washes), house fixtures, tools, etc.

Auction items need to be delivered to the HBA of Fort Wayne office by 4 pm on Wednesday, October 16.

305 W. Main Street, Fort Wayne, IN 46802. We are happy to pick up your item(s) please let us know.

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# July Board Meeting Minutes

## HBA Board of Directors Meeting

Tuesday, July 9, 2024

**Members in Attendance:** Greg Gerbers, Logan Buescher, Harrison Heller, Mike Jenkins, Glenn Claycomb, Jhonelle Kees, Austin Lundquist, Barclay Allen, Nic Hoeffel, John Belote, Amy Schiltz, Al Hamed, Nate Delagrange, Luke Hoffman, Alex Miller, Rebecca Cameron

### Call to Order:

- The meeting was called to order @ 8:00 a.m. by Greg Gerbers - President.

### Concurrence Items: Motion to Approve and Accept

- Nic Hoeffel motion to accept; Austin Lundquist second

### Committee/Group Updates

#### Membership:

- New members. Four members for approval
  - Everdry Waterproofing / Aaron Booth
  - MKS / Mike Karickhoff
  - Kitchen Works / Janielle Gregory
  - TJ Nowak / Paul Lagemann
  - Logan Buescher motion to approve; Nate Delagrange second
  - Builder retention is up to 89%; Associate retention is up 2%
  - Overall retention is up 2%

#### Program

- Event recap – Summer golf outing was sold out. Pickleball was a huge success, people who have never attended before came out.
- Upcoming events – Corn hole tournament, fall golf outing, Remodeler Expo and Builder Showcase.
- Windows Doors & More is presenting sponsor for Remodeler Expo and Builder Showcase. Event sponsors are DeHayes Group and River's Edge Construction, so far.
- HBA 80<sup>th</sup> Celebration to be held September 28<sup>th</sup>. Star Bank to host.

#### Workforce

- Working with Boys & Girls Club on bench project

**Young Professionals:** N/A

**Governmental Affairs:** N/A

#### EO Report

- Kayla from Granite Ridge gave ideas for office updates
- Several individuals have stepped up for the renovations so far
- Marketing committee is merging with program committee

**Open Forum:** N/A

#### Event Reminders:

September 14<sup>th</sup> & September 15<sup>th</sup> – Remodeler Expo and Builder Showcase

#### 2024 Board Meetings:

August 13 September 10 October 8 November 12 December 10

The meeting was adjourned @ 8:30 a.m.

*Respectfully submitted,*  
*Glenn Claycomb, Secretary*



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*We are hiring!*

# HBA

Home Builders Association of Fort Wayne, Inc.

*We are looking for the right person to train for our  
Services Director Position*

Responsibilities include

- Office Management
- Accounting (A/P and A/R, month end reporting)
- Creating and tracking permit reports in Excel
- Social media management
- Member reporting and onboarding
- Assisting with association events as needed

The position is part-time (25-30 hours/week) and minimum pay is \$18/hour, and can be adjusted based on experience/skills.

If you know of anyone who would be a good fit for our organization have them send their resume to [rebecca@hbafortwayne.com](mailto:rebecca@hbafortwayne.com)

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# Spike Updates

## DON'T LOSE YOUR SPIKE CREDITS!

Per NAHB, any recruiter with less than 25 spikes who does not recruit a new member or accumulate retention credits for a year will lose their spike points. Make sure your recruited members are renewing or that you are recruiting a new member into the association!



**HIGHLIGHTED NAMES  
INCREASED POINTS  
LAST MONTH!**

STATESMEN (500-999)	LIFE SPIKE (25-49)
640 Rob Wacker	47 Brad Jackson
592 Herb Delagrang	47 Tyler Kees
576 Jeff Thomas	44 Terry Stauffer
<b>SUPER SPIKES (250-499)</b>	43 Austin Lundquist
443 Bob Buescher	37 James Burkhardt
271 Jamie Lancia	27 Jeff Bushey
<b>ROYAL SPIKES (150-249)</b>	26 Chad Delagrang
242 Jay Shipley	<b>BLUE SPIKES (6-24)</b>
238 Roger Delagrang	24 Brad Wallace
237 Matt Momper	21 Michael Coe
234 Duane Kees	21 Chad Korte
207 Charlie Giese	20 Brad Lombard
196 Jim Klotz	17 Mark Heller
156 Barclay Allen	13 Adam Clemens
155 Kay Feichter	8 Ryan Schiltz
<b>RED SPIKES (100-149)</b>	7 Nate Delagrang
137 Matt Lancia	7 Michael Jenkins
134 Ric Zehr	6 Tyler Miller
115 Greg Gerbers	<b>SPIKE CANDIDATES</b>
109 Kevan Biggs	5 Bob Barney
107 Jerry Korte	5 John Miller
<b>GREEN SPIKES (50-99)</b>	5 Tong Nokaya
99 Rodney Robrock	5 Brian Poor
80 Gregg Richhart	5 Ryan Wannemacher
79 Josh Barkley	4 Alex Miller
79 Logan Buescher	4 Ross Smith
74 Jim Bauman	3 Glenn Claycomb
73 Lynn Delagrang	3 Jen Luke
61 Luke Hoffman	2 Stefan Hartman
56 Brad Cayot	2 Jhonelle Kees
	2 Kamran Mirza
	2 Kevin Walsh
	1 Ralph Anderson
	1 Emanuel Brandenberger
	1 Jeff Heiniger
	1 Nic Hoeffel
	1 Denny Kees
	1 Linda Maynhart
	1 Amy Schiltz
	1 Troy Slattery
	1 Michael Woodfill



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# Thank you, PAC Sponsors!

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## BRONZE LEVEL



The Indiana Builders Association is one of the most effective lobbying and political organizations in our state, focused entirely on housing issues. HBA Fort Wayne has a long history of supporting IBA's lobbying team of CEO Rick Wajda and Governmental Affairs Director Carlie Hopper, and we'd like to continue that support, as well as grow local awareness on affordable housing issues.

PAC donations received with dues payments continue to support our efforts, and we're now offering sponsorships for additional support and elevation of our PAC program at three levels:

**GOLD - \$1,500**

**SILVER - \$1,000**

**BRONZE - \$500**

*Donors will be recognized in the monthly Connections magazine, weekly Email Update and on signage at HBA member events. Checks made payable to HBA Fort Wayne Build PAC may be mailed to 305 W. Main Street, Fort Wayne, IN 46802.*

When you're looking for  
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to find a fellow HBA Fort Wayne Member!

## Up for Renewal July-September

A M Masonry, Inc.  
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Apex Electric  
Aqua Systems  
Asphalt Authority  
Barkley Builders Inc  
Best Deal Auto Sales  
Bridgewater Development  
Burt, Blee, Dixon, Sutton & Bloom, LLP  
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Century 21 Bradley Realty, Inc.  
Ceruti's Catering  
Classic Marble & Stone Inc  
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Comcast Xfinity  
Custom Patio Solutions, The Beam Group  
Duncan Supply Company  
First Financial Bank  
Fries-Parker Building and Development, LLC  
Hawthorne Signature Homes  
Jack Laurie Home Floor Design  
Javets, Inc.  
Kiracofe Homes LLC  
Lawn & Turf Landscaping Inc  
Lee Supply Corp  
Legacy Homes by Delagrange  
Lengacher Brothers, Inc.  
Majestic Homes  
MD Excavating, LLC  
MDM Stoneworks, Inc.  
Miller Cabinetry & Furniture, LLC  
Novati Construction LLC  
Old National Bank  
PPG Paints  
RE/MAX Results  
Redfli Electronics  
Sauder Built, Inc  
Sauer Land Surveying Inc  
Schultis Construction LLC  
Secrist Marketing Group  
Seiler Excavating Inc  
Speedway Concrete, Aggregate & Supplies  
SRL Corp  
Steel Dynamics  
The Granite Shop  
The Hilb Group Midwest  
Timber Rock Construction, LLC  
Trinity Kitchen, Bath & Lighting  
U.S. Lumber  
V.I.P. Mortgage, Inc.  
Vino Concrete Construction LLC  
Watercutter Financial Consultants  
Wiegman Excavating

If you work with these businesses  
please encourage them to renew  
their membership!

## RENEWING MEMBERS

### ASSOCIATES

Ben Schmucker Construction  
Coldwell Banker Real Estate Group  
Cornerstone Energy Conservation Services  
First Merchants  
Goeglein's Catering check  
J.O. Mory Inc  
Martin Riley Architects/Engineers  
NIPSCO  
R & C Fence  
Select Property Management  
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Stucky's Furniture & Appliance  
Taylor Rental Center  
WaterFurnace International

### BUILDERS

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Thank you for your continued support!





## NEW ASSOCIATE MEMBERS

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## NEW BUILDER MEMBER

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### HBA Fort Wayne 2025 Printed Directory

The HBA of Fort Wayne has partnered with E&M Consulting, Inc. to produce our Membership Directory. The publication will be available in both print and digital formats. E&M will be managing the project, including advertising sales and layout/graphic design. They are highly professional and produce a high-quality publication, and we ask that you give them a moment of your time.

E&M will be contacting all members about the advertising opportunities available. The publication will be mailed to every member – a great opportunity to promote and give your company additional exposure.



Home Builders Association of Fort Wayne, Inc.

## House Notes

Hello, Builders + Associates --

The calendar has only just turned to August, but we're working diligently on events scheduled for September and beyond. If you aren't already doing so, please support and participate!

### Remodeler Expo & Builders' Showcase

September 14-15

Allen County Memorial Coliseum Expo

Presented by Windows, Doors & More, this new event is **open to ALL MEMBERS who work on any aspect of home remodeling projects**. Whether you participate as an exhibitor, or advertise in the official guidebook, we look forward to working with many of you as we bring the best of our Association to the public. Thank you to Event Sponsors: Carter Lumber, The DeHayes Group, Rabb Water Systems, Rivers Edge Construction, Stucky's Furniture & Appliance.

### HBA Fall Golf Outing

Thursday, September 26

Riverbend Golf Course

Team registration is still available for our Fall Golf event at Riverbend. Sign up a team, register for a sponsorship or Showcase Hole, or even donate a fabulous door prize -- why not do all three? Looking forward to seeing everyone out at Riverbend!

If you know someone who would be a great fit for our **HBA Services Director position**, please let us know! Responsibilities include strong office management skills, accounting (A/P and A/R, month end reporting), creating and tracking permit reports, social media management, member reporting and intake service, and assisting with Association events as needed. The position is part-time (max. 30 hours/week) and minimum pay is \$18/hour, adjusted based on experience/skills.

Thanks, everyone ... have a great month!

*Rebecca*



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NMLS# 556303

# HBA

# Remodeler Expo & Builder Showcase

Home Builders Association of Fort Wayne, Inc.



presented by  
Windows  
Doors  
& More

September 14 & 15, 2024  
Allen County War Memorial  
Coliseum Expo Center  
11am - 5pm each day

## REGISTRATION OPEN NOW

Exhibit Space - \$750 members      \$ 1,350 non HBA members\*  
\*1 year annual dues included

10 x 10 Booth in Expo Center  
1/2 page listing in Guidebook  
add-on enhanced listing or 1/2 page ad (+\$750)

Need more booth space?

2 spaces includes enhanced listing or 1/2 page ad  
\$750 for 2nd space (\$1,500 total)

3 or more spaces  
\$1,500 for 2 spaces plus \$500 for each additional  
10 x 10 space (Guidebook stays at 1 page listing)

## GUIDEBOOK ADVERTISING

HBA Members Only

Full-Page	\$1,200
Half-Page	\$825
1/4 Page	\$525

## PREMIUM ADS

Inside Front Cover	\$1,650
Inside Front Facing	SOLD
Inside Back Cover	\$1,650
Inside Back Facing	\$1,475

For rate sheet/contract contact:  
elise@hbafortwayne.com

## REGISTERED

as of 7/31/2024



Windows Doors & More  
Lancia Homes  
Rabb Water  
The DeHayes Group  
Carter Lumber  
Wayne Pipe & Supply  
Safe-Way Door  
Rivers Edge Construction & Remodeling  
Bradley Overhead Door  
Brickworks Supply Center  
Bob Buescher Homes  
Windsor Homes  
Stucky's Furniture & Appliance  
Everdry Waterproofing  
Leading Edge Countertops  
MidWest America FCU  
Raber Patio Enclosures  
Garage Force of Greater Fort Wayne  
Doors & Drawers  
Momper Insulation



Sign up today at  
[hbafortwayne.com/events](http://hbafortwayne.com/events)  
contact  
[rebecca@hbafortwayne.com](mailto:rebecca@hbafortwayne.com)  
for more information



## EVENT SPONSORSHIP

\$2,500 (non HBA members \$3,000\*  
\*1 year annual dues included)

- One 10 x 10 Exhibit Space at show (\$750 value)
- 100 complimentary event admission tickets (\$500 value)
- Print listing or advertisement in the official event guidebook 1/2-page full-color (\$825 value)
- Sponsorship mentions in all radio spots over a two-week span
- Logo placement on all TV spots over a two-week span
- Logo and sponsorship mention on all print advertising, including placement on guidebook cover (\$1,500 value)
- Logo and sponsorship mention on HBAfortwayne.com linking directly to your website (\$1,000 value)
- Recognition on HBA social media thanking you for your sponsorship and linking to your website (\$250 value)
- CONNECTIONS magazine and Weekly Update e-newsletter mentions from time of sign-up through end of the event (\$200 value)
- Your business will serve as a point of distribution for the official guidebook, driving traffic to your location (\$250 value)
- 3-month ad schedule in CONNECTIONS magazine 1/4-page, full-color (3.75" wide by 4.5" tall) (\$430 value), or \$430 value applied to a larger ad







The Workforce Development committee will need volunteers for projects associated with our Boys & Girls Clubs partnership. Weekly sessions are tentatively scheduled to begin Thursday, September 12, 5-6:30pm at the Kelly Career Pathway Center, Boys & Girls Club downtown. More information coming!

Don't forget, our 11th Annual Chili Cook-Off is scheduled for Wednesday, October 23! Participate as a chili cook, event sponsor or by donating an item for the silent auction.

**CLICK THE WORKFORCE DEVELOPMENT LOGO ABOVE TO LEARN HOW YOU CAN BECOME AN NAHB WORKFORCE DEVELOPMENT CHAMPION!**

**The Indiana Builders Association is partnering with Collective Alternative to create IBA Consumer Connect, an online buyers' guide designed to maximize reach and connection with consumers.**

Beginning the week of July 8 and continuing through September, Collective Alternative representatives will be calling IBA members to discuss the benefits of this product. Scan the QR code below for additional details!

**INDIANA BUILDERS ASSOCIATION**  
**EXPAND YOUR REACH**  
WITH IBA CONSUMER CONNECT  
**CONSUMER CONNECT**

Get even more out of the new directory, featuring a variety of options to enhance your visibility to gain qualified leads.



**IBA CONSUMER CONNECT**  
**AD POSITIONING**  
LOWER COST. GREATER VISIBILITY.

STANDARD LISTING



**2,000 UNIQUE VISITORS PER MONTH!**

PRIORITY LISTING



Other options available

**IBA CONSUMER CONNECT**  
**AD POSITIONING**  
LOWER COST. GREATER VISIBILITY.

The upgraded IBA Consumer Connect directory has an enhanced functionality, making it easier for you and consumers to navigate, while also offering you improved ad placement and greater visibility at a lower cost!

**PRIORITY LISTING**

**\$995 MAX 3 PER CATEGORY**

All of the benefits of the Complete Listing, with a guaranteed spot on the first page that will appear ahead of other listings.

**GUARANTEE A SPOT ON THE FIRST PAGE WITH A PRIORITY LISTING!**

**COMPLETE LISTING**

**\$495 NO LIMIT**

Complete Listings consist of the company name, address, phone number, email, brief description, company logo, and a link to the company website.

**SUMMARY**

**BANNER ADS**  
**\$4,995 MAX 4**  
Banner Ads are placed at the top and bottom of the home page and all click-through pages to ensure your message will be noticed throughout the website. Space is limited.

**SPOTLIGHT LISTING**  
**\$1,495 MAX 5 PER CATEGORY**  
The Spotlight Listing Ad, positioned on the IBA Consumer Connect home page, highlights your company or products.

**ACHIEVE GREATER VISIBILITY, REACH AND CONNECTION WITH CONSUMERS BY ADVERTISING IN THE IBA CONSUMER CONNECT DIRECTORY!**

- ✓ Annual Contract
- ✓ 1st Right of Refusal
- ✓ Advertising

**CONTACT US TODAY**  
317.655.7701 | [thecaway.com](http://thecaway.com)



Get a guaranteed spot on the first page with a priority listing! Scan to learn more and see all options.



Ready to achieve greater visibility, reach and connection with consumers? Contact us. 317.436.8499 | [thecaway.com](http://thecaway.com)

# HBA REBATES



# HBA

Home Builders Association of Fort Wayne, Inc.

## Want To Start Getting Money Back For Products You Already Use?



FREE MEMBER BENEFIT OF YOUR STATE & LOCAL HBA

[HBArebates.com](http://HBArebates.com)

### EASY TO PARTICIPATE!

IF YOU USE ANY OF OUR PARTICIPATING MANUFACTURERS

THE AVERAGE REBATE PER BUILDER/REMODELER COMPANY WHO PARTICIPATED IN 2023 WAS:

# \$1,586.75

1

Register

2

Submit a Rebate Claim

3

Receive a Rebate Check



[HBArebates.com](http://HBArebates.com)

[info@HBArebates.com](mailto:info@HBArebates.com)

866.849.8400

[@HBArebates](https://twitter.com/HBArebates)



# WE WELCOME YOU TO OUR RESIDENTIAL SHOWROOM!



**Be sure to call  
and schedule  
your appointment!**



**Business Hours:**

**Monday - Friday  
8:00am - 4:00pm**



6040 Innovation Blvd. • Fort Wayne, IN 46818 • 260.423.9577 • [www.waynepipe.com](http://www.waynepipe.com)



## Allen County Permit Activity Summary

Type	2023												2024					
	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
Single Family	74	128	90	242	155	152	180	157	110	103	97	54	60	134	109	119	138	97
Duplex	24	0	0	0	0	18	2	31	16	16	0	0	0	0	10	0	2	3
Apartments	0	0	0	0	0	8	0	0	0	1	8	0	0	0	0	0	0	0
Res Add 'n in \$1000	1375	1671	2198	2736	2944	3150	2202	2648	2137	2872	3396	2103	1086	2205	2015	3366	4210	3913
Res Repair in \$1000	7482	7736	9981	15306	13268	10902	11370	12316	10068	14928	10043	6013	8538	9077	9959	12770	13211	12992
Garages	3	4	9	17	10	14	6	11	11	12	7	9	1	6	12	10	10	15
Total Dwellings	98	128	90	242	155	178	182	188	126	126	105	54	60	134	119	119	140	100

Permit History can be found on our website. You can access it through the infohub, go to the Resources tab on the left menu. If you are looking for specific historical data not available there, please contact [elise@hbafortwayne.com](mailto:elise@hbafortwayne.com)

## Remodeling Permit Totals for Allen County

REMODELING PERMIT TOTALS FOR ALLEN COUNTY								
Type	June 2024		June 2023		2024 YEAR TO DATE		2023 YEAR TO DATE	
	# Permits	\$	# Permits	\$	# Permits	\$	# Permits	\$
Addition	81	\$3,913,264	90	\$3,150,226	428	\$16,888,716	374	\$13,992,969
Alteration	119	\$2,139,014	111	\$1,733,289	596	\$10,306,557	738	\$11,424,203
Remodel	79	\$3,487,449	73	\$1,688,812	492	\$16,640,683	401	\$14,106,314
Repair	44	\$1,230,873	53	\$929,709	264	\$5,537,452	272	\$5,699,907
Reroof	81	\$1,252,564	79	\$1,034,982	494	\$8,156,755	478	\$6,667,663
Tear Off	284	\$4,245,364	336	\$4,586,803	1445	\$20,909,437	1674	\$22,638,275
Siding	42	\$637,132	58	\$928,451	258	\$4,266,365	245	\$3,390,945
<b>TOTAL</b>	<b>730</b>	<b>\$16,905,660</b>	<b>800</b>	<b>\$14,052,272</b>	<b>3977</b>	<b>\$82,705,965</b>	<b>4182</b>	<b>\$77,920,276</b>

## 2024 HBA Builder Activity - 2024 January through June

## 2024 Q1& Q2 Summary

2024 HBA Builders January - June				
Builder	Units	Total	Avg Cost	
Blevins Builders	1	\$ 545,000	\$ 545,000	
Bob Buescher Homes	10	\$ 5,443,065	\$ 544,307	
Canyon Creek Homes	3	\$ 960,000	\$ 320,000	
Carriage Place Homes	11	\$ 3,653,213	\$ 332,110	
Colonial Homes	3	\$ 4,468,498	\$ 1,489,499	
Cornerstone Custom Homes	3	\$ 3,055,000	\$ 1,018,333	
D.R. Horton	110	\$ 36,824,581	\$ 337,840	
Delagrang Builders	2	\$ 2,980,000	\$ 1,490,000	
Delagrang Homes	2	\$ 1,014,792	\$ 507,396	
E.E. Brandenberger Construction	1	\$ 150,000	\$ 150,000	
Fall Creek Homes	7	\$ 3,150,000	\$ 450,000	
Fox Homes	1	\$ 408,000	\$ 408,000	
Granite Ridge Builders	113	\$ 45,024,138	\$ 398,444	
Habitat for Humanity	8	\$ 1,020,000	\$ 127,500	
Hamed Homes	2	\$ 2,765,000	\$ 1,382,500	
Hawthorne Signature Homes	13	\$ 4,170,000	\$ 320,769	
Heller Homes	34	\$ 11,734,000	\$ 345,118	
Ideal Builders	21	\$ 5,214,204	\$ 274,432	
JRN Construction	3	\$ 800,000	\$ 266,667	
KAM Construction	1	\$ 600,000	\$ 600,000	
Kiracofe Homes	24	\$ 9,665,885	\$ 402,745	
Lancia Homes	83	\$ 23,349,351	\$ 281,317	
Legacy Homes by Delagrang	2	\$ 1,443,000	\$ 721,500	
Lynn Delagrang	2	\$ 795,400	\$ 397,700	
Maggos Builders	2	\$ 875,000	\$ 437,500	
Majestic Homes	25	\$ 8,791,295	\$ 351,652	
Matt Lancia Signature Homes	5	\$ 1,258,000	\$ 251,600	
MBN Properties	15	\$ 8,495,000	\$ 566,333	
Nixon Homes	1	\$ 330,000	\$ 330,000	
Olive + Oak Custom Homes	1	\$ 730,000	\$ 730,000	
Preston Allen Homes	6	\$ 3,884,879	\$ 647,480	
Prime Homes	6	\$ 4,439,602	\$ 739,934	
Property X Contracting	25	\$ 3,125,000	\$ 125,000	
Quality Crafted Homes	4	\$ 1,882,415	\$ 470,604	
River's Edge Construction	1	\$ 550,000	\$ 550,000	
Secrist Marketing Group	1	\$ 410,000	\$ 410,000	
Star Homes by Delagrang & Richhart	4	\$ 2,644,747	\$ 661,187	
Steury Homes	1	\$ 680,000	\$ 680,000	
Timberlin Homes	3	\$ 3,604,338	\$ 1,201,446	
Wannemacher Design Build	3	\$ 3,582,355	\$ 1,194,118	
Windsor Homes	15	\$ 6,239,889	\$ 415,993	
Wolf Homes	4	\$ 1,175,000	\$ 293,750	
Woodmark Homes	2	\$ 1,028,000	\$ 514,000	
Yoder Homes	1	\$ 135,000	\$ 135,000	
<b>TOTALS</b>	<b>585</b>	<b>\$ 223,093,647</b>	<b>\$ 381,357</b>	



Home Builders Association of Fort Wayne, Inc.

by Number of Units	
Granite Ridge Builders	113
D.R. Horton	110
Lancia Homes	83
Heller Homes	34
Majestic Homes	25

by Average Cost			
Delagrang Builders	2	\$ 1,490,000	
Colonial Homes	3	\$ 1,489,499	
Hamed Homes	2	\$ 1,382,500	
Timberlin Homes	3	\$ 1,201,446	
Wannemacher Design Build	3	\$ 1,194,118	

by Dollar Volume			
Granite Ridge Builders	113	\$ 45,024,138	
D.R. Horton	110	\$ 36,824,581	
Lancia Homes	83	\$ 23,349,351	
Heller Homes	34	\$ 11,734,000	
Kiracofe Homes	24	\$ 9,665,885	

PERMITS ISSUED IN ALLEN COUNTY BY PRICE RANGE

2024 Q1 & Q2 Summary

Year	2021		2022		2023		2024 (Jan-June)	
Total # of Permits	1702		1367		1414		300	
Price Range	# Permits	Percent	# Permits	Percent	# Permits	Percent	# Permits	Percent
\$150,000 and under	122	7%	78	6%	90	6%	39	6%
\$150,001 - \$200,000	223	13%	123	9%	223	16%	32	5%
\$200,001 - \$300,000	739	43%	422	31%	450	32%	113	18%
\$300,001-\$400,000*	618	36%	365	27%	386	27%	320	51%
\$400,001-\$500,000			180	13%	112	8%	49	8%
Over \$500,001			199	15%	153	11%	76	12%

\* Final 2022 numbers and going forward have more breakdowns, pre-2022 stopped at over \$300,001

REMODELING PERMIT ACTIVITY FOR ALLEN COUNTY - Q1 & Q2 2024								
	2021		2022		2023		2024 (January-June)	
	#	\$	#	\$	#	\$	#	\$
Addition	908	27,887,853	829	32,582,444	818	29,439,766	428	16,888,716
Alteration	1388	15,942,430	1273	18,851,760	1306	19,411,744	596	10,306,557
Remodel	793	24,555,287	733	27,622,794	812	25,156,791	492	16,640,683
Repair	789	8,501,042	575	14,589,464	530	10,120,869	264	5,537,452
Reroof	971	10,527,936	1067	18,168,262	1079	15,929,783	494	8,156,755
Siding	451	5,031,705	506	6,337,285	509	7,021,125	258	4,266,365
Tear Off	3349	38,637,034	3758	51,166,633	3548	50,765,611	1445	20,909,437
<b>Total</b>	<b>8649</b>	<b>\$131,083,287</b>	<b>8741</b>	<b>\$169,318,642</b>	<b>8602</b>	<b>\$157,845,689</b>	<b>3977</b>	<b>\$82,705,965</b>

<b>ALLEN COUNTY</b>	<b>629</b>	<b>\$ 235,786,236</b>	<b>\$ 374,859</b>
Aboite	100	\$ 40,583,062	\$ 405,831
Adams	88	\$ 26,710,251	\$ 303,526
Cedar Creek	31	\$ 15,838,072	\$ 510,906
Eel River	57	\$ 19,027,033	\$ 333,808
Jackson	1	\$ 778,255	\$ 778,255
Jefferson	2	\$ 645,000	\$ 322,500
Lafayette	16	\$ 7,539,355	\$ 471,210
Lake	4	\$ 2,545,000	\$ 636,250
Marion	1	\$ 82,500	\$ 82,500
Maumee	11	\$ 4,333,347	\$ 393,941
Milan	16	\$ 5,850,500	\$ 365,656
Perry	179	\$ 74,668,765	\$ 417,144
Pleasant	1	\$ 423,440	\$ 423,440
Springfield	7	\$ 1,998,152	\$ 285,450
St. Joseph	35	\$ 15,914,184	\$ 454,691
Washington	41	\$ 12,857,420	\$ 313,596
Wayne	39	\$ 5,991,900	\$ 153,638
<b>ADAMS COUNTY**</b>	<b>24</b>	<b>\$7,595,760</b>	<b>\$ 316,490</b>
<b>DEKALB COUNTY</b>	<b>58</b>	<b>\$22,101,082</b>	<b>\$ 381,053</b>
<b>HUNTINGTON COUNTY</b>	<b>39</b>	<b>\$15,352,280</b>	<b>\$ 393,648</b>
<b>WELLS COUNTY*</b>	<b>24</b>	<b>\$330,000</b>	<b>\$ 330,000</b>
<b>WHITLEY COUNTY</b>	<b>32</b>	<b>\$10,890,600</b>	<b>\$ 340,331</b>
	<b>806</b>	<b>\$ 292,055,958</b>	<b>\$ 780,898</b>

2024 Summary by Jurisdiction

\*\$ not provided on all permits, average is on permits with \$ reported

\*\$ not provided by jurisdiction

\*\*City of Decatur January -June Adams County January-April



# HBA

Home Builders Association of Fort Wayne, Inc.

# FALL GOLF OUTING

## SEPTEMBER 26, 2024

**Riverbend**  
GOLF COURSE

7207 Saint Joe Road  
Fort Wayne, IN 46835

Team Registration

**\$ 550/foursome\***

18 holes of golf & cart,  
Breakfast, Lunch,  
Drink Tickets & Snacks  
Driving Range

**CHECK-IN - Breakfast & First Drink of the Day - 7:30 am**

**TEE TIME-Shotgun Start - 8:30 am**

**LUNCH & AWARDS - following golf**

SNACK CART



**LOUISVILLE**  
**TILE**

INDIANA | KENTUCKY | OHIO | TENNESSEE

**Available  
Sponsorships**

### Event Sponsor (\$800)

- includes Team entry
- Pre- and post-event social media posts
- Recognition during event program
- Logo recognition in CONNECTIONS & weekly email update

### Tee Off Sponsor (\$600-currently pending)

- Hosting breakfast & first drink of the day with your logo printed on the cups!
- Logo recognition in CONNECTIONS & weekly email update
- Pre- and post-event social media posts
- Recognition during event program

### 19th Hole Sponsor (\$500 - 1 available)

- Opportunity to speak at end of day lunch & awards and provide giveaways
- Logo recognition in CONNECTIONS & weekly email update
- Pre- and post-event social media posts
- Recognition during event program

### Cart Sponsor (\$500-currently pending)

- Your logo displayed on the score card clip on every cart
- Opportunity to provide giveaways placed on every cart
- Logo recognition in CONNECTIONS & weekly email update
- Pre- and post-event social media posts
- Recognition during event program

### Showcase Hole Sponsor (\$375)

- Staffed hole with your product/service on display
  - Hole sponsor provides winner prize
- Activities at your hole are optional, but encouraged*

### Green Sponsor (\$200)

- Yard sign with company name/logo placed at tee box

### TEAMS

1-United Dumpsters	19-Momper Insulation
2-Kiracofe Homes	20-Heller Homes
3-Lake City Bank	21-
4-Overhead Door Company	22-
5-Mont Surfaces by Mont Granite	23-
6-Cornerstone Energy Conservation	24-
7-Colonial Homes	25-
8-Bob Buescher Homes	26-
9-Timberlin Homes	27-
10-Century 21 Bradley	28-
11-Jack Laurie Home Floor Designs	29-
12-Quality Crafted Homes	30-
13-Lee Supply	31-
14-Ideal Builders	32-
15-NIPSCO	33-
16-Brickworks Supply Center	34-
17-IMI	35-
18-Republic Services	36-

Registrations accepted on first-come basis & two of the foursome must be HBA members.

### SHOWCASE HOLE SPONSORS

- United Dumpsters
- The DeHayes Group
- Jack Laurie Home Floor Designs
- Midwest American FCU

### GREEN SPONSORS

- First Federal Savings Bank
- Republic Services
- IMI

### Beverage Carts Sponsor (\$500 - currently pending)

- Opportunity to meet & greet at as you drive the course in the beverage carts with your logo on the front - minimum 2 licensed bartenders needed.
- Logo recognition in CONNECTIONS & weekly email update
- Pre- and post-event social media posts
- Recognition during event



To sign up for your sponsorship contact Elise  
elise@hbaofortwayne.com or register online at:  
or hbaofortwayne.com/events

No refunds in the event of inclement weather on event day

Owning a business is a labor of love.  
And FRANKLY our insurance has you covered.

Members of Home Builders Association of Fort Wayne  
can save money on commercial insurance.

- Commercial insurance discount
- Workers' compensation discount
- Streamlined audit procedures
- Discount on subcontract rates
- Bundled coverages including errors & omissions
- Endorsements for property, liability and auto

The DeHayes Group's Greg Gerbers is a past President (2015) and current Treasurer (2018) of HBA of Fort Wayne and also serves as IBA: OSHA Chairman, AVP and State Director.

Contact Greg Gerbers, CIC at  
260.969.1317 or [greg@dehayes.com](mailto:greg@dehayes.com).

Let's have a frank  
conversation



THE  
**DEHAYES** GROUP



# Redeem Your BPA in 3 easy steps!

100% of the cost for your BPA is covered by your Association Membership

BPA stands for Business Diagnostic & Plan of Actions and is an exclusive and private business planning tool from Small Business Growth Partners, developed through focusing on the issues of builders, remodelers, HBA Associate members and how to solve them.

01

GO TO [SMALLBUSINESSGROWTHPARTNERS.COM](http://SMALLBUSINESSGROWTHPARTNERS.COM)

02

CLICK "REDEEM YOUR BPA"

03

CHOOSE "HBA MEMBERS"

\*The deliverable is an extremely accurate and personalized 30+ page, step-by-step and time-based 12-month plan for you and your business.



SMALL BUSINESS  
**GROWTH PARTNERS**



# SAVE THE DATE

## 80th Anniversary Celebration

**Saturday, September 28**

5:00-6:00p HBA Office Open House 305 W. Main

6:00-8:00p Reception at Star Bank 215 W. Main

Join us at the HBA Office to celebrate interior design updates to our home. Then move to Star Bank's new headquarters just two doors down for a buffet of appetizers, complimentary beer & wine selections, and cash bar. Enjoy brief comments by VIP guests and past HBA FW Presidents as you enjoy these two unique downtown Fort Wayne businesses.

REGISTRATION DETAILS  
AVAILABLE SOON!

Presenting Sponsor



MERIDIAN TITLE  
YOUR PEACE OF MIND

*Choose Meridian Title*

Your New Home Title Insurance Specialists

**Ashley Robey**  
Account Manager  
269.841.6896

**Katelyn High**  
Account Manager  
260.450.7656

**Nichole Jehl**  
Regional Sales Manager  
260.740.4578

**Chris Alexander**  
Senior Account Manager  
260.246.1687



# HBA

Home Builders Association of Fort Wayne, Inc.



Purchase our  
limited edition  
2023 HBA Fort Wayne  
Custom Blend  
Woodford Reserve  
Bourbon

**\$79 per bottle**  
**Case of 6 bottles - \$474**

*proceeds support PAC  
advocacy efforts*

**Payment due  
at pick-up or delivery**

email  
[elise@hbafortwayne.com](mailto:elise@hbafortwayne.com)





## 1. Basic Ranch on Slab

1,414 sq. ft. of living area, 656 sq. ft. garage

Price Summary	Oct-23	Nov-23	Dec-23	Jan-24	Feb-24	Mar-24	Apr-24	May-24	Jun-24	Jul-24	Jul-23	Jul-22
Framing	\$ 18,271	\$ 17,713	\$ 17,329	\$ 17,329	\$ 17,234	\$ 17,620	\$ 18,165	\$ 18,104	\$ 17,872	\$ 17,592	\$ 18,584	\$ 23,967
Roof	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644
Exterior Doors	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 661
Garage Doors	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 746
Drywall	\$ 2,976	\$ 2,976	\$ 2,976	\$ 2,976	\$ 2,976	\$ 2,976	\$ 2,976	\$ 2,976	\$ 2,976	\$ 3,071	\$ 2,976	\$ 2,976
Interior Doors	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365
Interior Trim	\$ 2,911	\$ 2,909	\$ 2,909	\$ 2,909	\$ 2,909	\$ 2,909	\$ 2,909	\$ 2,909	\$ 2,909	\$ 2,908	\$ 2,912	\$ 2,917
Final Material	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 555
Garage Door Oper.	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322
<b>Total</b>	<b>\$ 34,509</b>	<b>\$ 33,950</b>	<b>\$ 33,565</b>	<b>\$ 33,565</b>	<b>\$ 33,471</b>	<b>\$ 33,856</b>	<b>\$ 34,402</b>	<b>\$ 34,340</b>	<b>\$ 34,109</b>	<b>\$ 33,921</b>	<b>\$ 34,823</b>	<b>\$ 40,154</b>

## 2. Basic 2-Story on Slab

2,080 sq. ft. of living area, 500 sq. ft. garage

Price Summary	Oct-23	Nov-23	Dec-23	Jan-24	Feb-24	Mar-24	Apr-24	May-24	Jun-24	Jul-24	Jul-23	Jul-22
Framing	\$ 25,722	\$ 25,069	\$ 24,966	\$ 24,966	\$ 24,264	\$ 24,818	\$ 25,348	\$ 25,330	\$ 25,012	\$ 26,040	\$ 34,196	\$ 38,079
Roof	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096
Drywall	\$ 4,192	\$ 4,192	\$ 4,192	\$ 4,192	\$ 4,192	\$ 4,192	\$ 4,192	\$ 4,192	\$ 4,192	\$ 4,192	\$ 4,192	\$ 4,744
Exterior Doors	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653
Exterior Trim	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 2,932	\$ 2,932
Garage Doors	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 746	\$ 746
Final Material	\$ 749	\$ 749	\$ 749	\$ 749	\$ 749	\$ 749	\$ 1,653	\$ 749	\$ 749	\$ 749	\$ 693	\$ 693
Interior Doors	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701
Interior Trim	\$ 5,148	\$ 5,148	\$ 5,148	\$ 5,148	\$ 5,202	\$ 5,202	\$ 5,202	\$ 5,202	\$ 5,202	\$ 5,148	\$ 5,055	\$ 5,055
Garage Door Oper.	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322
Fireplace	\$ 1,619	\$ 1,619	\$ 1,619	\$ 1,619	\$ 1,686	\$ 1,686	\$ 1,686	\$ 1,686	\$ 1,686	\$ 1,619	\$ 1,607	\$ 1,607
<b>Total</b>	<b>\$ 48,965</b>	<b>\$ 48,312</b>	<b>\$ 48,209</b>	<b>\$ 48,209</b>	<b>\$ 47,627</b>	<b>\$ 48,181</b>	<b>\$ 49,615</b>	<b>\$ 48,693</b>	<b>\$ 48,375</b>	<b>\$ 49,283</b>	<b>\$ 57,192</b>	<b>\$ 61,627</b>

## 3. Custom Ranch with Walkout Basement & Screened Porch

3,034 sq. ft. living area with finished basement, 598 sq. ft. garage

Price Summary	Oct-23	Nov-23	Dec-23	Jan-24	Feb-24	Mar-24	Apr-24	May-24	Jun-24	Jul-24	Jul-23	Jul-22
Framing	\$ 42,078	\$ 41,302	\$ 40,532	\$ 40,532	\$ 39,958	\$ 40,353	\$ 40,717	\$ 40,756	\$ 40,469	\$ 40,226	\$ 44,633	\$ 54,896
Roof	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361
Exterior Doors	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,810
Garage Doors	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 934
Fireplace	\$ 3,637	\$ 4,001	\$ 4,001	\$ 4,001	\$ 4,001	\$ 4,001	\$ 4,001	\$ 4,001	\$ 4,001	\$ 4,001	\$ 3,637	\$ 3,313
Deck	\$ 10,398	\$ 10,398	\$ 10,398	\$ 10,398	\$ 10,405	\$ 10,595	\$ 10,595	\$ 10,591	\$ 10,591	\$ 10,591	\$ 10,421	\$ 9,721
Drywall	\$ 5,740	\$ 5,740	\$ 5,740	\$ 5,740	\$ 5,740	\$ 5,740	\$ 5,740	\$ 5,740	\$ 5,740	\$ 5,921	\$ 5,740	\$ 5,740
Exterior Trim	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363
Interior Trim	\$ 10,705	\$ 10,705	\$ 10,705	\$ 10,705	\$ 10,745	\$ 10,745	\$ 10,745	\$ 10,745	\$ 10,745	\$ 10,745	\$ 10,705	\$ 10,670
Interior Doors	\$ 5,903	\$ 5,903	\$ 5,903	\$ 5,903	\$ 5,903	\$ 5,937	\$ 5,937	\$ 5,937	\$ 5,937	\$ 5,893	\$ 5,903	\$ 5,903
Final Material	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 835
Garage Door Oper.	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322
<b>Total</b>	<b>\$ 89,202</b>	<b>\$ 88,791</b>	<b>\$ 88,021</b>	<b>\$ 88,021</b>	<b>\$ 87,494</b>	<b>\$ 88,113</b>	<b>\$ 88,477</b>	<b>\$ 88,512</b>	<b>\$ 88,225</b>	<b>\$ 88,120</b>	<b>\$ 91,781</b>	<b>\$ 100,868</b>

## 4. Custom 2-Story with Walkout Basement & Screened Porch

4,081 sq. ft. living area with finished basement, 562 sq. ft. garage

Price Summary	Oct-23	Nov-23	Dec-23	Jan-24	Feb-24	Mar-24	Apr-24	May-24	Jun-24	Jul-24	Jul-23	Jul-22
Framing	\$ 46,901	\$ 45,887	\$ 45,581	\$ 45,581	\$ 44,566	\$ 44,877	\$ 45,107	\$ 45,071	\$ 44,575	\$ 43,868	\$ 49,663	\$ 64,952
Roof	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,659
Exterior Doors	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,671
Garage Doors	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,018
Drywall	\$ 6,641	\$ 6,641	\$ 6,641	\$ 6,641	\$ 6,641	\$ 6,641	\$ 6,641	\$ 6,641	\$ 6,641	\$ 6,847	\$ 6,641	\$ 6,641
Exterior Trim	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390
Deck	\$ 6,775	\$ 6,775	\$ 6,775	\$ 6,775	\$ 6,701	\$ 6,756	\$ 6,724	\$ 6,770	\$ 6,770	\$ 6,770	\$ 6,835	\$ 6,936
Interior Doors	\$ 10,910	\$ 10,910	\$ 10,910	\$ 10,910	\$ 10,910	\$ 11,381	\$ 11,381	\$ 11,381	\$ 11,381	\$ 11,033	\$ 10,910	\$ 10,910
Interior Trim	\$ 8,587	\$ 8,587	\$ 8,565	\$ 8,565	\$ 8,514	\$ 8,514	\$ 8,514	\$ 8,514	\$ 8,508	\$ 12,536	\$ 8,604	\$ 8,681
Final Material	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 485
Garage Door Oper.	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322
Fireplace	\$ 5,559	\$ 5,559	\$ 5,559	\$ 5,559	\$ 5,779	\$ 5,779	\$ 5,779	\$ 5,779	\$ 5,779	\$ 5,779	\$ 5,559	\$ 5,609
<b>Total</b>	<b>\$ 99,025</b>	<b>\$ 98,011</b>	<b>\$ 97,682</b>	<b>\$ 97,682</b>	<b>\$ 96,763</b>	<b>\$ 97,600</b>	<b>\$ 97,797</b>	<b>\$ 97,808</b>	<b>\$ 97,305</b>	<b>\$ 100,485</b>	<b>\$ 101,863</b>	<b>\$ 117,274</b>



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