

HBA Fort Wayne

CONNECTIONS

HBA

Home Builders Association
of Fort Wayne

February 2025

Career and Technical Education Month

MONTH OF FEBRUARY

#CTEMONTH



Connecting area Builders & Developers with industry leading material and service providers through networking and educational opportunities.

Connecting with local, state & national policy making through the Indiana Builders Association and the National Association of Home Builders.



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2025 Sponsorships are still available!

To renew or learn more about the benefits of sponsorship contact:

Rebecca@hbafortwayne.com
(260) 420-2020

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*February is Careers in
Technical Education month,
focusing on the many career
opportunities in residential
home building!*

HBA
Home Builders Association of Fort Wayne, Inc.

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CONNECTIONS is published 12 times per year and distributed to all members in good standing. HBA membership is open to all builders and businesses that benefit from new residential construction in northeastern Indiana. Subscription to CONNECTIONS is included in annual membership dues. Advertising space is open to HBA members only, and is available throughout the year.



2025 HBA Executive Officers

President	Nate Delagrange	Colonial Homes
Vice-President	Nic Hoeffel	Windsor Homes
Treasurer	Glenn Claycomb	Rivers Edge Construction
Secretary	Logan Buescher	Bob Buescher Homes
Immediate Past President	Greg Gerbers	The DeHayes Group

BOARD MEMBERS

Barclay Allen, *Timberlin Homes*
John Belote, *Rabb Water Systems*
Tyler Cady, *MBN Properties*
Brad Giese, *D.R. Horton*
Al Hamed, *Hamed Homes*
Harrison Heller, *Heller Homes*
Luke Hoffman, *Granite Ridge Builders*

Mike Jenkins, *Home Lumber of New Haven*
Jhonelle Kees, *Zion Real Estate & Development Group*
Austin Lundquist, *Wayne Pipe & Supply*
Alex Miller, *Star Homes by Delagrange & Richhart*
Amy Schiltz, *Metropolitan Title*
Nick Toney, *Lake City Bank*

TAX RULING: Dues payments to the Home Builders Association of Fort Wayne, Inc. are not deductible as charitable contributions for federal income tax purposes. However, dues payments may be deductible as an ordinary and necessary business expense, subject to exclusion for lobbying activity. Because a portion of your dues is used for lobbying by the National Association of Home Builders (NAHB) and the Indiana Builders Association (IBA), For BUILDERS \$48.08 is not deductible for income tax purposes and for ASSOCIATES \$46.48 is not deductible.



2025 Board of Directors

Standing: John Belote, Tyler Cady, Nick Toney, Mike Jenkins, Jhonelle Kees, Amy Schiltz, Austin Lundquist, Barclay Allen, Brad Giese, Al Hamed
Seated: Glenn Claycomb, Treasurer; Nic Hoeffel, Vice-President; Nate Delagrange, President; Greg Gerbers, Immediate Past President; Logan Buescher, Secretary
Not pictured: Harrison Heller, Luke Hoffman, Alex Miller

Hello all,

As always, we are hosting many events this year that offer valuable opportunities for connection, growth, and collaboration within our industry. I encourage you to attend as many as you can. These events not only provide moments of fun and fellowship with fellow Builders and Associates but also valuable opportunities for networking and community building. I urge you not only to join us at our upcoming events, but to invite a possible future member.



We kicked off the year with a fantastic evening at the Komets game on January 5. The game was filled with excitement. It was a pleasure to see you all as we cheered on our team. Around 80 people joined us, and it was encouraging to see Builders, Associates, and their families enjoying a fun and eventful evening together.

Looking ahead, I would like to highlight a couple of important upcoming events. First, the IBS Show is happening February 25-27 in Las Vegas. This premier event for the homebuilding industry showcases the latest products, technologies, and trends. It is a fantastic opportunity to learn, network, and gain insights that can help your business grow. If you plan to attend, please reach out to Rebecca, who can connect you with other local members attending.

Next, we have IBA Legislative Day on Monday, March 10 in Indianapolis. This event will include a visit to the Statehouse, where we will have lunch with our legislators—a great opportunity to ask questions and discuss key issues with our representatives and senators over a meal. You can even take a tour if you're interested.

Finally, I would like to extend my sincere thanks for your continued support of the HBA. The events we host and attend play a crucial role in our success, both individually and as a whole. They provide us with visibility, create connections, and bring in new members. I hope to see you at our upcoming events!

Warm Regards

Nate Delagrange
President, Home Builders Association of Fort Wayne



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**Open Monday - Friday 8 a.m. - 6 p.m.
Saturday 8 a.m. - 2 p.m.**

Member Events

SAVE THE DATE

Thursday, March 13

Builder Appreciation Event

Carter Lumber
6630 Lincoln Highway East
7:30-9am



Home Builders Association of Fort Wayne, Inc.

Online registrations at

hbafortwayne.com/events or contact
elise@hbafortwayne.com to register

FULL DETAILS ON PAGE 21!

MARCH MADNESS kick-off! Thursday, March 20



hosted by
Van's Home Center
106 Peckhart Court
Auburn IN 46706

3-5pm
Food & Drinks
provided by
Van's Home Center!

HBA Members
can register now
for this free event!



House Notes

Rebecca Cameron, Executive Officer

Members --

Grab your calendar and a pen -- we've got several things in the works you won't want to miss! First and foremost, our Town & Country New Home Tour is scheduled for April 26-27 and May 3-4 and registration is now open! Builders may register homes until Friday, February 21; Associates are encouraged to participate as an In-Home Vendor, pairing with a builder of choice, or run an ad in the official event guidebook. Full details are available on page 28.



IBA's annual Legislative Conference is scheduled for Monday, March 10 in Indianapolis. Builders, don't miss this chance to meet and speak with state Representatives and Senators during lunch at the Statehouse.

Our annual Builder Appreciation event is scheduled for Thursday, March 13, with a breakfast meeting hosted by Carter Lumber. More details and invitations to come.

On Thursday, March 20, we'll be partnering with Van's Home Center for a Meet Me @ 3 event kicking off March Madness. Be sure to join us that afternoon to check out Van's showroom and enjoy food & beverages while watching the greatest tradition in college basketball get underway.

Thank you to all who participated in Network Night on February 6! We had 34 Associates staffing booths to showcase their products and services for Builder members. We appreciate all who participated, especially our sponsors Rabb Water Systems, Wayne Pipe & Supply, Carter Lumber, Overhead Door Company of Fort Wayne, First Federal Savings Bank, Home Lumber, Meridian Title, First Merchants Bank, The DeHayes Group, Metropolitan Title and Central Supply Company.

Have a great month!

Rebecca

A promotional advertisement for 'The Elegant Kitchen & Bath' showroom. The background is dark grey. At the top, the text 'THE ELEGANT KITCHEN & BATH' is written in large, white, serif font. Below it, the address '701 E. Wallace St., Fort Wayne, IN 46803' is displayed in a smaller white font. On the left side, there is a vertical stack of three images: a white bathtub with a black faucet, a kitchen sink with a white countertop, and a white toilet. In the center, there is a display of 'KEMPER CABINETS' in various colors. On the right side, there is a photograph of three people (two men and one woman) standing in front of a kitchen display. In the top right corner, there is a logo for 'CENTRAL SUPPLY COMPANY' featuring a stylized red and blue 'C' and 'S' with a map of Indiana. At the bottom, the text 'Visit our showroom to make your dream kitchen and bath a reality' is written in white, followed by the website 'www.theelegantkitchenandbath.com' and the phone number '260.247.2690'.

Q4 2024 CLAIM DEADLINE: FRIDAY, FEBRUARY 14, 2025

HBA Builder/Remodeler Members may claim manufacturer rebates for residential jobs completed between October 1 through December 31, 2024.

Q4'24 is also the last opportunity for builder members to claim for residential jobs completed in 2024. Any builder who has not yet participated by registering and submitting a rebate claim is welcome to claim for all residential jobs completed January 1 through December 31, 2024 with their Q4'24 HBA Rebates Claim.



Want To Start Getting Money Back For Products You Already Use?



FREE MEMBER BENEFIT OF YOUR STATE & LOCAL HBA

HBArebates.com

EASY TO PARTICIPATE!

IF YOU USE ANY OF OUR PARTICIPATING MANUFACTURERS

THE AVERAGE REBATE PER BUILDER/REMODELER COMPANY WHO PARTICIPATED IN 2023 WAS:

\$1,586.75

- 1 Register
- 2 Submit a Rebate Claim
- 3 Receive a Rebate Check



HBArebates.com

info@HBArebates.com

866.849.8400

[@HBArebates](https://twitter.com/HBArebates)



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2025 IBA LEGISLATIVE CONFERENCE

Board and Committee Meetings
March 10-11

IBA's premier annual event

Discover the priority issues affecting the home building sector, engage with state lawmakers and tour the Statehouse.

Registration

Early Bird : \$35

Regular : \$50

Hotel

Embassy Suites Indianapolis
110 West Washington St.
Indianapolis, IN

Register Before February 24 for Early Bird Pricing

REGISTER NOW



at Business.Buildindiana.org/events

Questions? contact jenna@buildindiana.org or 317-917-1100 ext 207

Upcoming Events

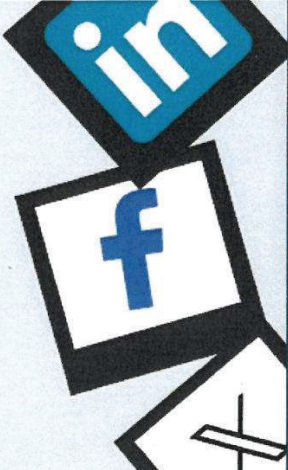
Business.buildindiana.org/events



2025 State & National Association Calendar of Events



DATE	EVENT	LOCATION
January 15	IBA Executive Committee Meeting	IBA Office, Indianapolis
February 25 - 27	International Builders' Show	Las Vegas Convention Center
February 26	Networking Night at IBS	El Segundo Sol, Las Vegas
March 10 - 11	IBA Legislative Conference	Embassy Suites, Indianapolis
May 14	IBA Executive Committee Meeting	TBD
June 10-13	NAHB Spring Leadership Meeting & Legislative Conference	Marriott Marquee, Washington DC
July 23	IBA Executive Committee Meeting	Idle Creek Golf Course, Terre Haute
September 17	IBA Executive Committee Meeting	French Lick IN
November 17 - 19	NAHB Fall Leadership Meeting	Hyatt Regency Denver, Denver CO
December 4 - 5	NAHB Area 9 Leadership Conference	Embassy Suites, Notre Dame -South Bend
Coming in Spring 2025	Certified Aging-In-Place (CAPS) Program	TBD
Coming in Fall 2025	NAHB Build PAC Golf Outing	TBD
	Certified Lead Renovator Training	TBD
	Certified Aging-In-Place (CAPS) Program	TBD



ARE YOU ON SOCIAL MEDIA?

IBA is too!

Connect with IBA on LinkedIn, Facebook, and X.

Spike Updates

DON'T LOSE YOUR SPIKE CREDITS!

Per NAHB, any recruiter with less than 25 spikes who does not recruit a new member or accumulate retention credits for a year will lose their spike points. Make sure your recruited members are renewing or that you are recruiting a new member into the association!



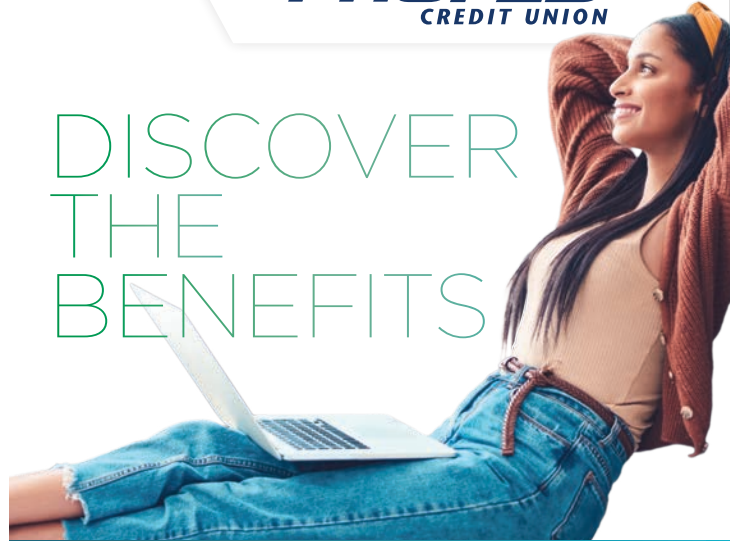
**HIGHLIGHTED NAMES
INCREASED POINTS
LAST MONTH!**

STATESMEN (500-999)	
649	Rob Wacker
594	Herb Delagrange
587	Jeff Thomas
SUPER SPIKES (250-499)	
444	Bob Buescher
275	Jamie Lancia
ROYAL SPIKES (150-249)	
242	Jay Shipley
238	Roger Delagrange
238	Matt Momper
234	Duane Kees
210	Charlie Giese
197	Jim Klotz
159	Barclay Allen
155	Kay Feichter
RED SPIKES (100-149)	
141	Greg Gerbers
141	Matt Lancia
136	Ric Zehr
109	Kevan Biggs
107	Jerry Korte
102	Rodney Robrock
GREEN SPIKES (50-99)	
85	Logan Buescher
81	Josh Barkley
81	Gregg Richhart
75	Jim Bauman
73	Lynn Delagrange
65	Luke Hoffman
56	Brad Cayot
50	Tyler Kees

LIFE SPIKE (25-49)	
47	Brad Jackson
45	Austin Lundquist
44	Terry Stauffer
37	James Burkhardt
28	Jeff Bushey
26	Chad Delagrange
25	Brad Wallace
BLUE SPIKES (6-24)	
23	Chad Korte
22	Michael Coe
21	Brad Lombard
18	Mark Heller
14	Adam Clemens
8	Nate Delagrange
8	Ryan Schiltz
7	Michael Jenkins
6	Tyler Miller
SPIKE CANDIDATES	
5	Bob Barney
5	Jhonelle Kees
5	John Miller
5	Tong Nokaya
5	Brian Poor
5	Ryan Wannemacher
4	Glenn Claycomb
4	Alex Miller
2	Stefan Hartman
2	Nic Hoeffel
2	Kamran Mirza
2	Kevin Walsh
1	Emanuel Brandenberger
1	Jeff Heiniger
1	Denny Kees
1	Linda Maynhart
1	Amy Schiltz
1	Troy Slattery
1	Michael Woodfill



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Network Night Recap

Thank you Builders, Associates, and Ceruti's for a fun night of networking!



Thank you, Sponsors!

The DeHayes Group, Central Supply, First Federal Savings Bank, First Merchants Bank, Home Lumber, Meridian Title, Metropolitan Title, Overhead Door Company, Rabb Water Systems, and Wayne Pipe & Supply

January Board Meeting Minutes

HBA Board of Directors Meeting Tuesday, January 14, 2025

Present: Nate Delagrange, Nic Hoeffel, Glenn Claycomb, Logan Buescher, Greg Gerbers, Barclay Allen, John Belote, Tyler Cady, Brad Giese, Al Hamed, Mike Jenkins, Jhonelle Kees, Austin Lundquist, Amy Schiltz, Nick Toney, Rebecca Cameron

Absent: Harrison Heller, Luke Hoffman, Alex Miller

Call to Order:

The meeting was called to order @ 8:00 a.m. by Nate Delagrange, President

Concurrence Items: Motion to Approve and Accepted
Logan Buescher, motion; Nate Delagrange second

Membership:

Three new members for approval:

- Ground Effects Landscaping
- JF Design Build LLC
- New Venture (reinstate)

Logan Buescher motion; Austin Lundquist, second

Financial Report: 2024 EOY budget negative; motion to table budget to Financial Committee.
Glenn Claycomb, motion; Greg Gerbers, second

2025 budget: Current membership: 333; will need to reach 390 to hit membership budget.

Focusing on (6) major events in 2025:

Town + Country New Home Tour, PAC Golf, HBA Golf, Chili Cook-Off, Remodeling Expo,
Inaugural

Glenn motion to table 2025 budget approval; Al Hamed, second

IBA Legislative Conference, March 10 – discussion on importance of attending

Logan Buescher, motion to adjourn; Al Hamed, second

Meeting adjourned: 9:00 a.m.

Respectfully submitted,
Logan Buescher
Secretary



Thank you, PAC Sponsors!

GOLD LEVEL



BRONZE LEVEL



The Indiana Builders Association is one of the most effective lobbying and political organizations in our state, focused entirely on housing issues. HBA Fort Wayne has a long history of supporting IBA's lobbying team of CEO Rick Wajda and Governmental Affairs Director Carlie Hopper, and we'd like to continue that support, as well as grow local awareness on affordable housing issues.

PAC donations received with dues payments continue to support our efforts, and we're now offering sponsorships for additional support and elevation of our PAC program at three levels:

- GOLD - \$1,500**
- SILVER - \$1,000**
- BRONZE - \$500**

Donors will be recognized in the monthly Connections magazine, weekly Email Update and on signage at HBA member events. Checks made payable to HBA Fort Wayne Build PAC may be mailed to 305 W. Main Street, Fort Wayne, IN 46802.



RENEWING MEMBERS *Thank you!*

ASSOCIATES

3Kings Flooring
ABC Supply Co.
Anderson Heating & Air Conditioning
Baden Gage & Schroeder LLC
Brickworks Supply Center
Central Insurance Companies
Closet & Storage Solutions
Comcast Xfinity
Fifth Third Bank
glo Magazine
H & H Sales Company
Kendall Lighting Center
Momper Insulation
Northeastern REMC
Residential Warranty Company
STAR Financial Bank

BUILDERS

Cedarwood Contracting
Chestnut Group
Delagrang Homes
Hamed Homes
Integrity Builders
L.G. Building & Design
Landmark Roofing
Maggos Builders
Oakmont Development
Steury Builders
TND Homes
Windsor Homes
Zion Build Group

Thank you for your continued support



NAHB International Builders' Show® | February 25-27, 2025 | Las Vegas, Nevada

Will We See You in Vegas?

The next big idea. The strategies and trends. The products, connections and experts you won't see anywhere else. It's all **HERE at the in-person show in Las Vegas!**

The NAHB International Builders' Show® (IBS)—the premier, once-a-year event that connects, educates and improves the residential construction industry—is a hub for new product launches, construction demos, industry thought leader sessions, workshops, panel discussions...and more. The people, products and knowledge you'll gain will give you the real ideas and real solutions you need to grow and strengthen your essential business.

IBS 2025 will take place at the Las Vegas Convention Center, February 25 – 27.

Las Vegas Convention Center (LVCC)
3150 Paradise Drive
Las Vegas, NV 89103

Visit www.buildersshow.com for details or to register!

NEW ASSOCIATE MEMBERS

MovePro Moving and Storage

Brandon Underwood
1325 Lafayette Street
Fort Wayne IN 46802
(260) 755-2296



moveprofortwayne@gmail.com
movepro.us

MovePro Moving and Storage is a family-owned and operated local business. We are fully licensed and insured and have been in business for over 15 years. MovePro offers residential moving (including apartments and senior living), commercial moving, local and long distance moving, packing services, junk and trash removal, moving furniture within a property, and storage.

Fisher Specialties

Eric Schlatter
11515 Roberts Road
Harlan IN 46743
(260) 573-2955
eric@fisherspecialties.com
fisherspecialties.com



Fisher Specialties specializes in stone countertops and other surfaces like fireplace mantels, hearths, and surrounds. We can also do outdoor kitchens, shower walls, and custom stone backsplashes. We specialize in quartz surfaces but also do granite, marble, and quartzite. We have been in business for over 30 years and have been doing strictly stone for over 15 years now. We have a fully automated show equipped with cnc machines and a water jet for very intricate cuts. Most of our business is for builders but we also work with quite a few contractors and custom cabinet shops in the surrounding area.

1st Priority Plumbing

Josh Carney
6808 Ludwig Circle
Fort Wayne IN 46825
(260) 312-1005
1stpriorityllp@gmail.com

JR Interiors

Victor Zehr
13213 Page Road
Grabill IN 46741
(260) 760-5301
jrinteriors@upwardmail.com

DJS Elite Construction

Dennis Schmucker
11215 Ohio Indiana State Line Road
Hicksville OH 43526
(260) 755-9150
dennisschmucker693@gmail.com

UpRight Garage Door Services

Kurt A Lehman
7007 Mangrove Lane
Fort Wayne IN 46835
(260) 610-8568
info@uprightdoorfortwayne.com
uprightdoorfortwayne.com



UpRight Door

UpRight Garage Door Services is a trusted partner for builders, contractors, and homeowners across Northeast Indiana. We understand the diverse needs of our clients, offering seamless integration of high-quality garage doors and garage door openers into new home builds, commercial projects, and existing structures. Our team specializes in timely and efficient installations, ensuring your projects stay on schedule and within budget. We offer a wide selection of residential and commercial doors and openers in various styles and price points to meet the needs of any project. Beyond installation, we also provide comprehensive service and maintenance programs, giving your customers peace of mind with reliable and long-lasting garage door systems.

Faze Construction

Seabron Weaver
2749 Freeman Street
Fort Wayne IN 46802
(260) 804-5764
info@fazeconstruction.com
fazeconstruction.com



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When you are looking for products & services search our online directory to find a fellow HBA Fort Wayne Member!

**Have an issue?
We can help!**

If you're dealing with an issue related to building codes or legislation, bring it to the **Governmental Affairs Committee.**

For more information, contact Rebecca at the HBA office (260) 420-2020 or rebecca@hbafortwayne.com

Get involved with an HBA committee in 2025!

Membership Committee

Chair: Greg Gerbers

Responsible for recruiting new members, membership retention and onboarding of new members. Meets the third Monday of each month, 7:45a, at the HBA office.

Workforce Development Committee

Co-Chairs: Glenn Claycomb, Alex Miller

Creates opportunities for members and area construction trades students to interact and foster productive professional relationships, ensuring the local home-building industry's future stability and strength. Meets the first Tuesday of each month, 8:30a, at the HBA office.

Programming + Marketing Committee

Chair: Austin Lundquist

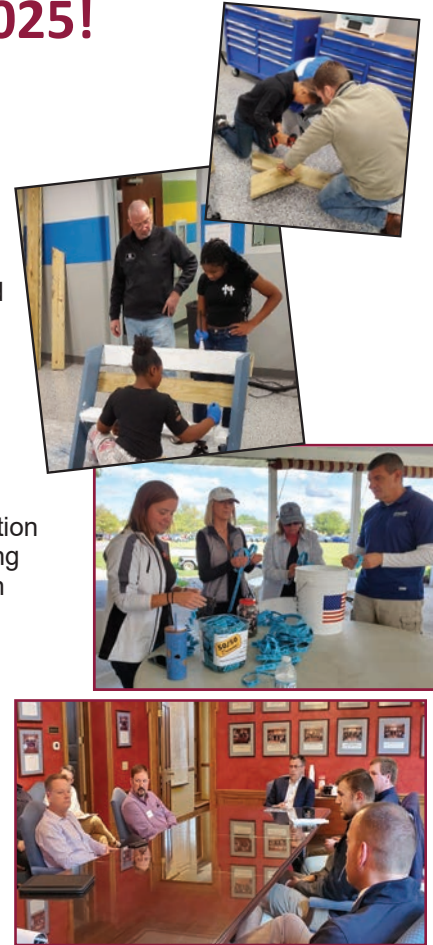
Assists with date and location selection for all social events (Golf Outings, General Membership Meetings, Inaugural, Chili Cook-Off, Meet Me @ 5, etc.), as well as acquisition of door prizes. Develops marketing and brand-awareness strategies, as well as approving concepts and budgets for annual home show events. Meets the first Wednesday of each month, 4p, at Coyote Creek Golf Club, 4935 Hillegas Road.

Governmental Affairs Committee

Chair: Logan Buescher

Responsible for legislative involvement assuring the best interest of the Association is served in pending actions in the state, county, and city governing bodies. Addresses Codes issues and stays up to date on all changes affecting the residential building industry. Determines disbursement of funds to political candidates. Meets the first Friday of odd-numbered months, 8:30a at the HBA office.

Please contact the HBA office (260) 420-2020 or email Rebecca Cameron, Executive Officer, (rebecca@hbafortwayne.com) to be placed on the committee(s) of your choice.



WAYS WE KEEP IN TOUCH!

Monthly CONNECTIONS online Magazine

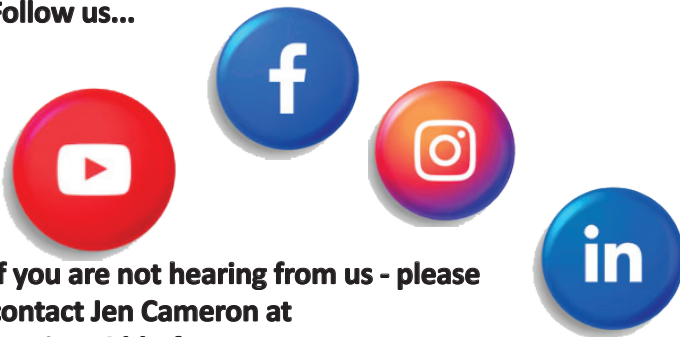
Weekly Updates sent via Mail Chimp

Email sent through our Growth Zone management system

Text-casting - We are getting ready to launch a new texting app. If you haven't been receiving information by texts and would like to be added contact Jen!

Reports and invoicing through our Infohub

Follow us...



If you are not hearing from us - please contact Jen Cameron at Services@hbafortwayne.com and we will update your information!

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Nichole Jehl
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260.740.4578
njehl@meridiantitle.com

Chris Alexander
Senior Account Manager
260.246.1687
calexander@meridiantitle.com



Students showcase their work at SkillsUSA Regional Competition



Area trades students competed in the 17th Annual SkillsUSA Regional Competition at FWCS Career Academy on February 1st. The event kicked off Careers in Technical Education Month, as 100+ students showcased their skills and talent for judges and spectators. The top five students in each category advance to the Skills USA Indiana State Leadership and Skills Conferenct in April in Indianapolis.

Thank you to the many HBA members who actively support local skilled trades students!



Builder/Developer Appreciation Event

**Builder Members
Attend Free!**

**REGISTER
TODAY!**



**Thursday, March 13
7:30-9am
Carter Lumber
6630 Lincoln Highway East**



Presenting Sponsor



*Sponsorships available \$500
include 2 event admissions, promotion & table at event*

Host Sponsors



For more sponsorship information contact rebecca@hbafortwayne.com



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**Monday - Friday
8:00am - 4:00pm**



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Allen County Permit Activity Summary

Type	2023						2024											
	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec
Single Family	180	157	110	103	97	54	60	134	109	119	138	97	99	136	88	128	125	64
Duplex	2	31	16	16	0	0	0	0	10	0	2	3	18	3	14	4	6	2
Apartments	0	0	0	1	8	0	0	0	0	0	0	0	0	0	0	0	0	0
Res Add 'n in \$1000	2202	2648	2137	2872	3396	2103	1086	2205	2015	3366	4210	3913	2214	5047	4098	2446	1533	3190
Res Repair in \$1000	11370	12316	10068	14928	10043	6013	8538	9077	9959	12770	13211	12992	9934	11171	11036	11074	9926	7798
Garages	6	11	11	12	7	9	1	6	12	10	10	15	7	15	15	13	13	12
Total Dwellings	182	188	126	126	105	54	60	134	119	119	140	100	117	139	102	132	131	66

Permit History can be found on our website. You can access it through the infohub, go to the Resources tab on the left menu.
If you are looking for specific historical data not available there, please contact elise@hbafortwayne.com

Remodeling Permit Totals for Allen County

Type	December 2024		December 2023		2024 TOTAL		2023 TOTAL	
	# Permits	\$	# Permits	\$	# Permits	\$	# Permits	\$
Addition	46	\$3,190,388	65	\$2,103,298	916	\$35,271,940	817	\$29,199,766
Alteration	77	\$1,206,270	56	\$794,809	1167	\$19,331,638	1305	\$19,391,744
Remodel	58	\$1,891,482	45	\$926,783	911	\$30,885,924	807	\$25,144,291
Repair	46	\$961,572	25	\$319,314	569	\$10,846,890	527	\$10,044,369
Reroof	63	\$1,131,042	72	\$1,202,802	1068	\$16,739,874	1078	\$15,923,233
Tear Off	144	\$2,236,893	147	\$2,273,273	2791	\$39,948,170	3544	\$50,705,241
Siding	25	\$370,547	29	\$496,468	534	\$8,632,934	508	\$7,017,125
TOTAL	459	\$10,988,194	439	\$8,116,747	7956	\$161,657,370	8586	\$157,425,769

Redeem Your BPA in 3 easy steps!

100% of the cost for your BPA is covered by your Association Membership

BPA stands for Business Diagnostic & Plan of Actions and is an exclusive and private business planning tool from Small Business Growth Partners, developed through focusing on the issues of builders, remodelers, HBA Associate members and how to solve them.

01

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02

CLICK "REDEEM YOUR BPA"

03

CHOOSE "HBA MEMBERS"

*The deliverable is an extremely accurate and personalized 30+ page, step-by-step and time-based 12-month plan for you and your business.



SMALL BUSINESS

TM

GROWTH PARTNERS

Owning a business is a labor of love.
And FRANKLY our insurance has you covered.

Members of Home Builders Association of Fort Wayne can save money on commercial insurance.

- Commercial insurance discount
- Workers' compensation discount
- Streamlined audit procedures
- Discount on subcontract rates
- Bundled coverages including errors & omissions
- Endorsements for property, liability and auto

The DeHayes Group's Greg Gerbers is a past President (2015) and current Treasurer (2018) of HBA of Fort Wayne and also serves as IBA: OSHA Chairman, AVP and State Director.

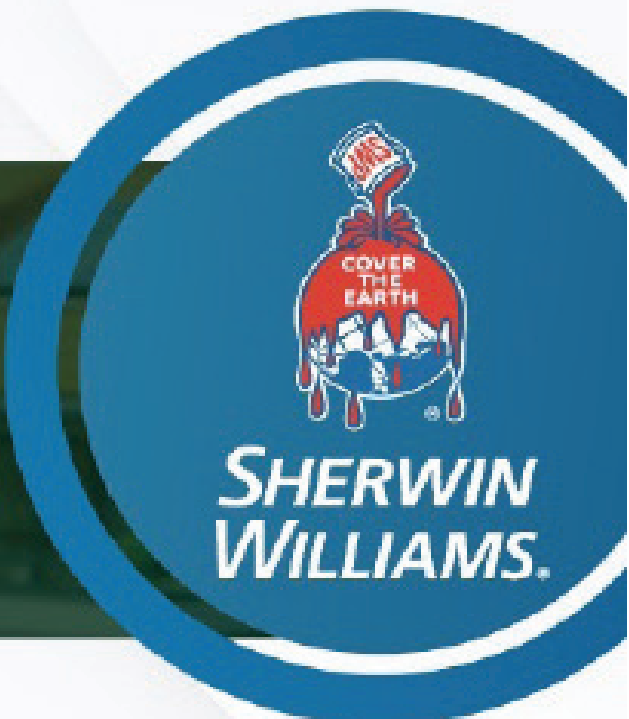
Contact Greg Gerbers, CIC at
260.969.1317 or greg@dehayes.com.

Let's have a frank conversation



THE
DEHAYES GROUP





Announcement

New Sherwin Williams Quarterly Rebate Program for HBA Builder & Remodeler members.

Starting Q3 2024, Sherwin Williams is launching a new rebate program available exclusively for HBA members. This opportunity is open to all new and existing Sherwin Williams customers!

How to Secure Your Quarterly Rebate:



Register with HBA Rebates:
Builder Registration:
www.HBArebates.com/Registration



Complete and Submit Your Sherwin Williams Painter Tracking Form:
www.HBArebates.com/PainterForm



Spend \$1,200 Quarterly
Spend a minimum of \$1,200 each quarter on Sherwin Williams paint, brushes/rollers, and associated paint products to qualify.



Receive Your Rebate Check
Sherwin Williams will track your quarterly sales under your provided account number—no receipts or additional information needed!

Program Benefits:

www.HBArebates.com/SW

Automatic Rebate Tracking

Sherwin Williams tracks your sales, making the process seamless and hassle-free.

Quarterly Rebate Payments

Receive rebates based on total quarterly sales of qualifying Sherwin Williams products.

Contact Us:

HBArebates.com

(866) 849-8400

info@HBArebates.com

2024 HBA Builder Activity - 2024 Year End Summary

2024 Year End Summary

2024 HBA Builders - Year End Summary

Builder	Units	Total	Avg Cost
Blevins Builders	2	\$ 1,153,645	\$ 576,823
Bob Buescher Homes	16	\$ 8,620,635	\$ 538,790
Canyon Creek Homes	5	\$ 2,160,000	\$ 432,000
Carriage Place Homes	25	\$ 8,814,223	\$ 352,569
Colonial Homes	3	\$ 4,468,498	\$ 1,489,499
Cornerstone Custom Homes	4	\$ 4,305,000	\$ 1,076,250
D.R. Horton	231	\$ 77,932,991	\$ 337,372
Delagrange Builders	2	\$ 2,980,000	\$ 1,490,000
Delagrange Homes	9	\$ 3,388,474	\$ 376,497
E.E. Brandenberger Construction	4	\$ 1,225,000	\$ 306,250
Fall Creek Homes	19	\$ 8,065,000	\$ 424,474
Fox Homes	10	\$ 4,943,790	\$ 494,379
Garrett Keyser Butler Schools	1	\$ 350,000	\$ 350,000
Granite Ridge Builders	201	\$ 80,566,072	\$ 400,826
Habitat for Humanity	15	\$ 2,000,000	\$ 133,333
Hamed Homes	2	\$ 2,765,000	\$ 1,382,500
Heller Homes	73	\$ 25,943,637	\$ 355,392
Ideal Builders	48	\$ 11,715,130	\$ 355,004
Integrity Builders	1	\$ 485,000	\$ 485,000
JF Design Build	1	\$ 300,000	\$ 300,000
JRN Construction	4	\$ 1,050,000	\$ 262,500
KAM Construction	1	\$ 600,000	\$ 600,000
Keller Development	2	\$ 242,882	\$ 121,441
Kiracofe Homes	45	\$ 17,845,885	\$ 396,575
Lancia Homes	136	\$ 38,626,801	\$ 284,021
Legacy Homes by Delagrange	6	\$ 4,063,320	\$ 677,220
Lynn Delagrange	3	\$ 1,895,400	\$ 631,800
Maggos Builders	6	\$ 3,905,000	\$ 650,833
Majestic Homes	53	\$ 18,519,934	\$ 349,433
Marquis Builders	1	\$ 600,000	\$ 600,000
Matt Lancia Signature Homes	10	\$ 2,557,000	\$ 255,700
MBN Properties	28	\$ 17,066,268	\$ 609,510
Nixon Homes	6	\$ 2,068,000	\$ 344,667
Olive + Oak Custom Homes	2	\$ 1,580,000	\$ 790,000
Preston Allen Homes	15	\$ 10,367,879	\$ 691,192
Prime Homes	15	\$ 11,711,247	\$ 780,750
Property X Contracting	28	\$ 3,500,000	\$ 125,000
Quality Crafted Homes	9	\$ 5,146,531	\$ 571,837
River's Edge Construction	1	\$ 550,000	\$ 550,000
Sauder Built	1	\$ 475,000	\$ 475,000
Secrist Marketing Group	1	\$ 410,000	\$ 410,000
Shawnee Construction & Engineering	5	\$ 2,077,500	\$ 415,500
Sky Hill Homes	1	\$ 351,000	\$ 351,000
Slattery Builders	1	\$ 451,685	\$ 451,685
Star Homes by Delagrange & Richhart	12	\$ 7,282,995	\$ 606,916
Starks Signature Homes	28	\$ 9,768,800	\$ 348,886
Timberlin Homes	4	\$ 5,582,108	\$ 1,395,527
TND Homes	3	\$ 2,300,000	\$ 766,667
Vision Homz	1	\$ 800,000	\$ 800,000
Wannemacher Design Build	6	\$ 5,768,355	\$ 961,393
Windsor Homes	22	\$ 9,050,722	\$ 411,396
Wolf Homes	8	\$ 2,294,000	\$ 286,750
Woodmark Homes	3	\$ 1,423,000	\$ 474,333
Yoder Homes	1	\$ 135,000	\$ 135,000
Zion Build Group	5	\$ 4,281,798	\$ 856,360
TOTALS	1145	\$ 446,530,205	\$ 389,983



Home Builders Association of Fort Wayne, Inc.

PERMITS ISSUED ALLEN COUNTY BY PRICE RANGE

2024 Year End Summary

Year	2021		2022		2023		2024	
Total # of Permits	1702		1367		1414		1195	
Price Range	# Permits	Percent	# Permits	Percent	# Permits	Percent	# Permits	Percent
\$150,000 and under	122	7%	78	6%	90	6%	63	5%
\$150,001 - \$200,000	223	13%	123	9%	223	16%	45	4%
\$200,001 - \$300,000	739	43%	422	31%	450	32%	224	19%
\$300,001-\$400,000*	618	36%	365	27%	386	27%	587	49%
\$400,001-\$500,000			180	13%	112	8%	112	9%
Over \$500,001			199	15%	153	11%	164	14%

REMODELING PERMIT ACTIVITY FOR ALLEN COUNTY

	2021		2022		2023		2024	
	#	\$	#	\$	#	\$	#	\$
Addition	908	27,887,853	829	32,582,444	818	29,439,766	916	\$35,271,940
Alteration	1388	15,942,430	1273	18,851,760	1306	19,411,744	1167	\$19,331,638
Remodel	793	24,555,287	733	27,622,794	812	25,156,791	911	\$30,885,924
Repair	789	8,501,042	575	14,589,464	530	10,120,869	569	\$10,846,890
Reroof	971	10,527,936	1067	18,168,262	1079	15,929,783	1068	\$16,739,874
Siding	451	5,031,705	506	6,337,285	509	7,021,125	534	\$8,632,934
Tear Off	3349	38,637,034	3758	51,166,633	3548	50,765,611	2791	\$39,948,170
Total	8649	\$131,083,287	8741	\$169,318,642	8602	\$157,845,689	7956	\$161,657,370



by Number of Units

D.R. Horton	231
Granite Ridge Builders	201
Lancia Homes	136
Heller Homes	73
Majestic Homes	53

by Dollar Volume

Granite Ridge Builders	201	\$	80,566,072
D.R. Horton	231	\$	77,932,991
Lancia Homes	136	\$	38,626,801
Heller Homes	73	\$	25,943,637
Majestic Homes	53	\$	18,519,934

by Average Cost

Delagrang Builders	2	\$	1,490,000
Colonial Homes	3	\$	1,489,499
Timberlin Homes	4	\$	1,395,527
Hamed Homes	2	\$	1,382,500

ALLEN COUNTY	1195	\$	464,003,237	\$	388,287
Aboite	198	\$	83,375,889	\$	421,090
Adams	152	\$	48,361,951	\$	318,171
Cedar Creek	62	\$	33,998,991	\$	548,371
Eel River	140	\$	48,334,094	\$	345,244
Jackson	1	\$	778,255	\$	778,255
Jefferson	2	\$	645,000	\$	322,500
Lafayette	18	\$	8,977,355	\$	498,742
Lake	10	\$	5,625,000	\$	562,500
Marion	5	\$	1,323,410	\$	264,682
Maumee	16	\$	6,206,421	\$	387,901
Milan	55	\$	20,112,640	\$	365,684
Monroe	1	\$	200,000	\$	200,000
Perry	302	\$	130,824,101	\$	433,192
Pleasant	2	\$	533,440	\$	266,720
Scipio	1	\$	575,000	\$	575,000
Springfield	13	\$	3,821,152	\$	293,935
St. Joseph	76	\$	34,431,238	\$	453,043
Washington	81	\$	25,425,950	\$	313,901
Wayne	60	\$	10,726,002	\$	178,767
ADAMS COUNTY	73	\$	\$18,398,609	\$	252,036
DEKALB COUNTY	116	\$	\$44,278,642	\$	381,712
HUNTINGTON COUNTY	76	\$	\$28,887,822	\$	380,103
WELLS COUNTY*	45	\$	\$1,531,998	\$	383,000
WHITLEY COUNTY	68	\$	\$24,254,604	\$	356,685
	1573	\$	\$81,354,912	\$	1,554,425

*\$ not provided by jurisdiction



REGISTRATION NOW OPEN!

Registration closes Friday, February 21

Sign up today at
hbafortwayne.com/events
contact
elise@hbafortwayne.com
 for more information

2025 Town & County
 New Home Tour Dates

Saturday, April 26
 Sunday, April 27
 Saturday, May 3
 Sunday, May 4

Noon to 5 p.m. each day

Event
 Sponsors



Home entry: \$1,500
 5+ locations: \$1,400 per entry
*discount given when invoiced
 through HBA office*

In-Home Vendor*
 Single location: \$500
 \$50 discount for
 2+ locations: \$450 each
*discount given when invoiced
 through HBA office*

*In-Home Vendors make
 arrangements directly with builders
 for specific homes in the show.
 HBA office can provide a list of
 participating builders and homes.
 In-Home Vendors must be members
 of HBA Fort Wayne.

GUIDEBOOK ADVERTISING

Full-Page	\$1,200
Half-Page	\$850
1/4 Page	\$525

PREMIUM ADS

2-page Center Spread	\$2,600
Back Cover	\$2,600
Inside Front Cover	\$1,650
Inside Front Facing	\$1,650
Inside Back Cover	\$1,650
Inside Back Facing	\$1,650

EVENT SPONSORSHIP: \$3,000

- Sponsor may display product/service in up to (2) participating Town & Country Tour homes. (\$900 value) *Subject to participating builder and sponsor mutually agreeing upon location and product being displayed in home.
- Print advertisement in the official event guidebook
 1/2-page full-color (\$850 value), or \$850 applied to full-page ad
- Sponsorship mentions in all radio spots over a two-week span
- Logo placement on all TV spots over a two-week span
- Logo and sponsorship mention on all print advertising, including placement on guidebook cover (\$1,500 value)
- Logo and sponsorship mention on HBAfortwayne.com linking directly to your website (\$1,000 value)
- Recognition on HBA social media thanking you for your sponsorship and linking to your website (\$250 value)
- CONNECTIONS magazine and Weekly Update e-newsletter mentions from time of sign-up through end of the event (\$200 value)
- Your business will serve as a point of distribution for the official Guidebook, driving traffic to your location (\$250 value)
- Six month ad schedule in CONNECTIONS magazine
 1/4-page, full-color (3.75" wide by 4.5" tall) (\$430 value), or \$430 value applied to a larger ad

For questions and assistance with registering or invoicing,
 please contact elise@hbafortwayne.com (260) 420-2020



1. Basic Ranch on Slab

1,414 sq. ft. of living area, 656 sq. ft. garage

Price Summary	Apr-24	May-24	Jun-24	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	Jan-25	Jan-24	Jan-23
Framing	\$ 18,165	\$ 18,104	\$ 17,872	\$ 17,592	\$ 17,036	\$ 16,885	\$ 16,793	\$ 16,777	\$ 17,037	\$ 17,005	\$ 17,329	\$ 18,559
Roof	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,704	\$ 4,704	\$ 4,644	\$ 4,644
Exterior Doors	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 684	\$ 679	\$ 679
Garage Doors	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 751
Drywall	\$ 2,976	\$ 2,976	\$ 2,976	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071	\$ 2,976	\$ 2,976
Interior Doors	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,370	\$ 3,365	\$ 3,365
Interior Trim	\$ 2,909	\$ 2,909	\$ 2,909	\$ 2,908	\$ 2,907	\$ 2,908	\$ 2,908	\$ 2,908	\$ 2,908	\$ 2,908	\$ 2,909	\$ 2,911
Final Material	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598
Garage Door Oper.	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 332	\$ 322	\$ 322
Total	\$ 34,402	\$ 34,340	\$ 34,109	\$ 33,921	\$ 33,365	\$ 33,215	\$ 33,122	\$ 33,106	\$ 33,426	\$ 33,416	\$ 33,565	\$ 34,806

2. Basic 2-Story on Slab

2,080 sq. ft. of living area, 500 sq. ft. garage

Price Summary	Apr-24	May-24	Jun-24	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	Jan-25	Jan-24	Jan-23
Framing	\$ 25,348	\$ 25,330	\$ 25,012	\$ 26,040	\$ 23,801	\$ 23,632	\$ 23,624	\$ 23,685	\$ 23,975	\$ 23,910	\$ 24,966	\$ 26,422
Roof	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,257	\$ 4,257	\$ 4,096	\$ 4,096
Drywall	\$ 4,192	\$ 4,192	\$ 4,192	\$ 4,192	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,192	\$ 4,192
Exterior Doors	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,674	\$ 1,653	\$ 1,653
Exterior Trim	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020
Garage Doors	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 751
Final Material	\$ 1,653	\$ 749	\$ 749	\$ 749	\$ 749	\$ 749	\$ 749	\$ 749	\$ 749	\$ 749	\$ 749	\$ 749
Interior Doors	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,733	\$ 1,733	\$ 1,737	\$ 1,701	\$ 1,701
Interior Trim	\$ 5,202	\$ 5,202	\$ 5,202	\$ 5,148	\$ 9,505	\$ 9,833	\$ 9,833	\$ 9,906	\$ 9,906	\$ 9,906	\$ 5,148	\$ 5,148
Garage Door Oper.	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 332	\$ 322	\$ 322
Fireplace	\$ 1,686	\$ 1,686	\$ 1,686	\$ 1,619	\$ 1,686	\$ 1,686	\$ 1,733	\$ 1,737	\$ 1,737	\$ 1,733	\$ 1,619	\$ 1,607
Total	\$ 49,615	\$ 48,693	\$ 48,375	\$ 49,283	\$ 51,594	\$ 51,752	\$ 51,792	\$ 51,962	\$ 52,413	\$ 52,379	\$ 48,209	\$ 49,660

3. Custom Ranch with Walkout Basement & Screened Porch

3,034 sq. ft. living area with finished basement, 598 sq. ft. garage

Price Summary	Apr-24	May-24	Jun-24	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	Jan-25	Jan-24	Jan-23
Framing	\$ 40,717	\$ 40,756	\$ 40,469	\$ 40,226	\$ 39,370	\$ 39,432	\$ 39,277	\$ 39,393	\$ 39,506	\$ 39,502	\$ 40,532	\$ 45,295
Roof	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,451	\$ 4,451	\$ 4,361	\$ 4,361
Exterior Doors	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,876	\$ 2,854	\$ 2,854
Garage Doors	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 939
Fireplace	\$ 4,001	\$ 4,001	\$ 4,001	\$ 4,001	\$ 4,001	\$ 4,001	\$ 4,007	\$ 4,007	\$ 4,007	\$ 4,007	\$ 4,001	\$ 3,313
Deck	\$ 10,595	\$ 10,591	\$ 10,591	\$ 10,591	\$ 9,328	\$ 9,328	\$ 9,328	\$ 7,877	\$ 7,877	\$ 7,877	\$ 10,398	\$ 10,755
Drywall	\$ 5,740	\$ 5,740	\$ 5,740	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,740	\$ 5,740
Exterior Trim	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363
Interior Trim	\$ 10,745	\$ 10,745	\$ 10,745	\$ 10,745	\$ 10,745	\$ 10,745	\$ 10,745	\$ 10,745	\$ 10,745	\$ 10,752	\$ 10,705	\$ 10,705
Interior Doors	\$ 5,937	\$ 5,937	\$ 5,937	\$ 5,893	\$ 5,893	\$ 5,937	\$ 5,937	\$ 5,937	\$ 6,933	\$ 6,938	\$ 5,903	\$ 5,903
Final Material	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911
Garage Door Oper.	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 332	\$ 322	\$ 322
Total	\$ 88,477	\$ 88,512	\$ 88,225	\$ 88,120	\$ 86,000	\$ 86,105	\$ 85,955	\$ 84,620	\$ 85,819	\$ 85,861	\$ 88,021	\$ 92,460

4. Custom 2-Story with Walkout Basement & Screened Porch

4,081 sq. ft. living area with finished basement, 562 sq. ft. garage

Price Summary	Apr-24	May-24	Jun-24	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	Jan-25	Jan-24	Jan-23
Framing	\$ 45,107	\$ 45,071	\$ 44,575	\$ 43,868	\$ 43,145	\$ 43,119	\$ 43,123	\$ 43,695	\$ 43,847	\$ 43,690	\$ 45,581	\$ 54,965
Roof	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,856	\$ 5,856	\$ 5,660	\$ 5,660
Exterior Doors	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,757	\$ 1,743	\$ 1,743
Garage Doors	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,023
Drywall	\$ 6,641	\$ 6,641	\$ 6,641	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,641	\$ 6,641
Exterior Trim	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390
Deck	\$ 6,724	\$ 6,770	\$ 6,770	\$ 6,770	\$ 6,223	\$ 6,192	\$ 6,192	\$ 5,986	\$ 5,986	\$ 5,986	\$ 6,775	\$ 7,193
Interior Doors	\$ 11,381	\$ 11,381	\$ 11,381	\$ 11,033	\$ 11,033	\$ 11,381	\$ 11,381	\$ 11,381	\$ 12,633	\$ 12,638	\$ 10,910	\$ 10,910
Interior Trim	\$ 8,514	\$ 8,514	\$ 8,508	\$ 12,536	\$ 12,525	\$ 12,525	\$ 12,473	\$ 12,473	\$ 12,508	\$ 12,509	\$ 8,565	\$ 8,545
Final Material	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522
Garage Door Oper.	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 332	\$ 322	\$ 322
Fireplace	\$ 5,779	\$ 5,779	\$ 5,779	\$ 5,779	\$ 5,779	\$ 5,779	\$ 5,779	\$ 5,779	\$ 5,779	\$ 5,779	\$ 5,559	\$ 5,549
Total	\$ 97,797	\$ 97,808	\$ 97,305	\$ 100,485	\$ 99,204	\$ 99,494	\$ 99,446	\$ 99,813	\$ 101,449	\$ 101,322	\$ 97,682	\$ 107,463



CARTER LUMBER Build on a Strong Foundation

W.E. Carter opened the doors of his first lumberyard in 1932 in Akron, Ohio. He set out to have a family-run company that treated its customers like they were family. Over 85 years later, we're still operating with the same philosophy. We are dedicated to providing our professional customers with a broad range of building materials and exceptional customer service.

We are a practical, no-nonsense company that understands the growth of our business is directly tied to the growth of your business. We see our relationships as more than a supplier and customer. To us, it's a partnership. Wouldn't you prefer to do business with a company that considers you a partner?

Contact your representative or local Carter Lumber to see how having Carter Lumber as a part of your team can help you grow your business and your bottom line.



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