

HBA Fort Wayne

CONNECTIONS

HBA

Home Builders Association
of Fort Wayne

November 2024



Connecting area Builders & Developers with industry leading material and service providers through networking and educational opportunities.

Connecting with local, state & national policy making through the Indiana Builders Association and the National Association of Home Builders.

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2024 HBA Annual Sponsors



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On the cover

This open-concept, custom home by Delagrane Builders features 10 foot ceilings in the great room, a split floor plan, and a ceramic shower in the master suite bath.

HBA Fort Wayne
Member since 2005



Home Builders Association of Fort Wayne, Inc.

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CONNECTIONS is published 12 times per year and distributed to all members in good standing. HBA membership is open to all builders and businesses that benefit from new residential construction in northeastern Indiana. Subscription to CONNECTIONS is included in annual membership dues. Advertising space is open to HBA members only, and is available throughout the year.



2024 HBA Executive Officers

President	Greg Gerbers	The DeHayes Group
Vice-President	Nate Delagrange	Colonial Homes
Treasurer	Nic Hoeffel	Windsor Homes
Secretary	Glenn Claycomb	Rivers Edge Construction
Immediate Past President	Logan Buescher	Bob Buescher Homes

BOARD MEMBERS

Barclay Allen, Timberlin Homes
John Belote, Rabb Water Systems
Tyler Cady, MBN Properties
Al Hamed, Hamed Homes
Harrison Heller, Heller Homes
Luke Hoffman, Granite Ridge Builders
Mike Jenkins, Home Lumber

Jhonelle Kees, Zion Real Estate & Development Group
Tyler Kees, Zion Build Group
Austin Lundquist, Wayne Pipe & Supply
Alex Miller, Star Homes by Delagrange & Richhart
Amy Schiltz, Metropolitan Title
 Nick Toney, Lake City Bank

Tax Ruling: Dues payments to the Home Builders Association of Fort Wayne, Inc. are not deductible as charitable contributions for federal income tax purposes. However, dues payments may be deductible as ordinary and necessary business expense, subject to exclusion for lobbying activity. Because a portion of your dues is used for lobbying by NAHB and the Indiana Builders Association, when calculating your business deduction for your association dues you must subtract \$35.64 of NAHB's \$198 dues (18%) and \$8.51 of the HBA of Fort Wayne's IBA Franchise Affiliation Fee as non-deductible.



2024 Board of Directors

Standing: Luke Hoffman, John Belote, Al Hamed, Jhonelle Kees, Amy Schiltz, Austin Lundquist, Alex Miller, Barclay Allen

Seated: Nic Hoeffel, Treasurer; Nate Delagrange, Vice-President, Greg Gerbers, President; Logan Buescher, Immediate Past President, Glenn Claycomb, Secretary

Not pictured: Harrison Heller, Mike Jenkins, Tyler Kees, Dave Korte, Brad Wallace

Finishing the Year Strong Together

As we approach the close of our 80th anniversary year at the Home Builders Association of Fort Wayne, it's a great time to reflect on the progress we've made together and the exciting opportunities that still lie ahead. Our members' commitment has driven us forward this year, and I want to thank each of you for your hard work, your ideas, and your dedication to our shared goals.



This year has been filled with notable events and achievements that have strengthened our community and advanced our industry. We've seen new members bring fresh perspectives, witnessed collaborative partnerships thrive, and continued advocating for policies that support and protect our industry. These accomplishments wouldn't be possible without your contributions, both big and small.

As we look to wrap up 2024 on a high note, let's stay engaged and connected. Whether through volunteering on committees, participating in upcoming events, or simply connecting with one another to share insights, every interaction helps to build a stronger association. Our collective experience and diverse perspectives allow us to tackle challenges and seize opportunities with confidence and resilience.

In these final months, let's continue our momentum and set the stage for an even brighter future in 2025, with Nate Delagrange taking the reins (You're in good hands!). The Home Builders Association is only as strong as its members, and with each of you engaged, I'm confident we'll finish the year stronger than ever. Thank you for your commitment, and I look forward to working with you to close out this anniversary year with energy and success.

Warm regards,

Greg Gerbers
2024 Board President



WAYS WE KEEP IN TOUCH!



Monthly **CONNECTIONS** online Magazine

Weekly Updates sent via Mail Chimp

Email sent through our Growth Zone management system

Text-casting - We are getting ready to launch a new texting app. If you haven't been receiving information by texts and would like to be added contact Jen!

Reports and invoicing through our Infohub

If you would like to be added to any of these communications please contact Jen at

services@hbafortwayne.com

Looking for products & services?

Search our online directory to find a fellow HBA Fort Wayne Member!



Home Builders Association of Fort Wayne, Inc.

Member Events



Home Builders Association of Fort Wayne, Inc.
 Online registrations at
hbafortwayne.com/events or contact
elise@hbafortwayne.com to register



**Friday
 December 13**
**Board Inaugural &
 General Membership Meeting
 Dinner Event at Ceruti's**
 6601 Innovation Boulevard
 6-10pm
see page 13 for details

\$40 per person
Reserved table of 8 - \$280



Free Event!
**Register
 Today**

Holiday Meet Me @ Five
 December 5, 2024 • 5:00 - 7:00 PM

**Sponsorships
 Available
 see page 21**

Sunday, January 5 - 5pm
Komets vs. Cincinnati Cyclones
**HBA Night in the Budweiser Super Suite -
 Memorial Coliseum**
\$40 per person - Registration open now
see page 28 for details



See all your member benefits in one document!

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11th Annual CHILI COOK-OFF

THANK YOU to all who came out in support of our 11th Annual Chili Cook-Off & Silent Auction! We had a great time sampling outstanding chili recipes, bidding on fabulous auction items and catching up with friends.

Thanks, also, to our event emcee **Andy Beckman** from WAJI/Majic 95.1 for keeping things lively, and Board President **Greg Gerbers** for his salesmanship of voting tickets!



JUDGES' CHOICE WINNER:
Overhead Door of Fort Wayne



PEOPLE'S CHOICE WINNER:
FWCS Construction Trades



2nd PLACE: Quality Crafted Homes



2nd PLACE: Metropolitan Title



3rd PLACE: Home Lumber of New Haven



3rd PLACE: Central Supply Company

October Board Meeting Minutes

HBA Board of Directors Meeting
Tuesday, October 8, 2024
8am, HBA office

Members in Attendance: Greg Gerbers, Logan Buescher, Harrison Heller, Mike Jenkins, Glenn Claycomb, Jhonelle Kees, Austin Lundquist, Barclay Allen, Nic Hoeffel, John Belote, Amy Schiltz, Nate Delagrange, Luke Hoffman, Alex Miller, Tyler Kees, Nick Toney, Tyler Cady, Rebecca Cameron
Absent: Al Hamed, Glenn Claycomb,

Call to Order:

- The meeting was called to order @ 8am by Greg Gerbers, President.

Consent Agenda:

Secretary's Report, Committee Reports

Membership

- New member for approval:
 - o CurbScapes, Joey Barone (Gerbers)

Government Affairs

- Motion to move funds
 - o Logan Buescher, motion
 - o Greg Gerbers, second

Financial Report:

Review/summary; approval

Allen County Building Department:

Overview of Joint Permitting Oversight Board (JPOB) and HBA meeting with Melissa Woodworth, Permit Systems Coordinator was provided. HBA to coordinate quarterly meetings between HBA members and Joe Hutter.

2025 Board of Directors:

Rebecca reviewed candidates for 2025 Board of Directors. There will be a "Meet the Candidates" Meet Me @ 5 on October 17, hosted by Allen + Laine for members to get to know candidates. Ballots will be sent to membership.

EO Report:

IBA has requested a spot on each local's agenda; Rebecca reviewed recent stats regarding where HBA Fort Wayne is in relation to other IN locals. Rebecca reminded Board that Chili Cook-Off is perfect event for prospective members. Update provided on Boys + Girls Club bench-building program; volunteers needed.

Open Forum:

Board members asked for feedback from quarterly member calls.

Event Reminders:

- October 17 -- Meet Me @ 5 "Meet the Candidates" (2025 Board)
- October 23rd – 11th Annual Chili Cook Off and Silent Auction at Electric Works

2024 Board Meetings:

November 12

December 10

Meeting adjourned @ 8:55 a.m.

Respectfully submitted,
Rebecca Cameron
Executive Officer

Receive a Tax Credit of up to \$10,000 for Your Donation to Habitat!

We are thrilled to share that donors to Habitat for Humanity of Indiana are eligible for a tax credit equal to half of their donation AND the donation will benefit Habitat for Humanity of Greater Fort Wayne families. The process is straightforward and can make a big difference to local families.

Learn More: habitatgfw.com/tax-credits-available-for-donors/



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Spike Updates

DON'T LOSE YOUR SPIKE CREDITS!

Per NAHB, any recruiter with less than 25 spikes who does not recruit a new member or accumulate retention credits for a year will lose their spike points. Make sure your recruited members are renewing or that you are recruiting a new member into the association!



**HIGHLIGHTED NAMES
INCREASED POINTS
LAST MONTH!**

STATESMEN (500-999)	
644	Rob Wacker
593	Herb Delagrang
582	Jeff Thomas
SUPER SPIKES (250-499)	
444	Bob Buescher
273	Jamie Lancia
ROYAL SPIKES (150-249)	
242	Jay Shipley
238	Roger Delagrang
238	Matt Momper
234	Duane Kees
207	Charlie Giese
196	Jim Klotz
158	Barclay Allen
155	Kay Feichter
RED SPIKES (100-149)	
138	Matt Lancia
134	Greg Gerbers
134	Ric Zehr
109	Kevan Biggs
107	Jerry Korte
GREEN SPIKES (50-99)	
99	Rodney Robrock
81	Logan Buescher
81	Gregg Richhart
79	Josh Barkley
75	Jim Bauman
73	Lynn Delagrang
62	Luke Hoffman
56	Brad Cayot

LIFE SPIKE (25-49)	
48	Tyler Kees
47	Brad Jackson
44	Terry Stauffer
43	Austin Lundquist
37	James Burkhardt
27	Jeff Bushey
26	Chad Delagrang
BLUE SPIKES (6-24)	
24	Brad Wallace
22	Michael Coe
23	Chad Korte
21	Brad Lombard
17	Mark Heller
13	Adam Clemens
8	Ryan Schiltz
7	Nate Delagrang
7	Michael Jenkins
6	Tyler Miller
SPIKE CANDIDATES	
5	Bob Barney
5	John Miller
5	Tong Nokaya
5	Brian Poor
5	Ryan Wannemacher
4	Alex Miller
3	Glenn Claycomb
3	Jhonelle Kees
2	Stefan Hartman
2	Kamran Mirza
2	Kevin Walsh
1	Ralph Anderson
1	Emanuel Brandenberger
1	Jeff Heiniger
1	Nic Hoeffel
1	Denny Kees
1	Linda Maynhart
1	Amy Schiltz
1	Troy Slattery
1	Michael Woodfill



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**Friday
December 13
Board Inaugural &
General Membership
Meeting**

Dinner Event at Ceruti's
6pm to 10pm
6601 Innovation Boulevard

Cost is \$40 per person
Reserved table of 8 - \$280

Registration is open now!



**Holiday Buffet Dinner
with
Delectable Dessert Table
Cash Bar**

**Wine & Bourbon Pull
Activities
to be announced!**

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Thank you, PAC Sponsors!

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BRONZE LEVEL

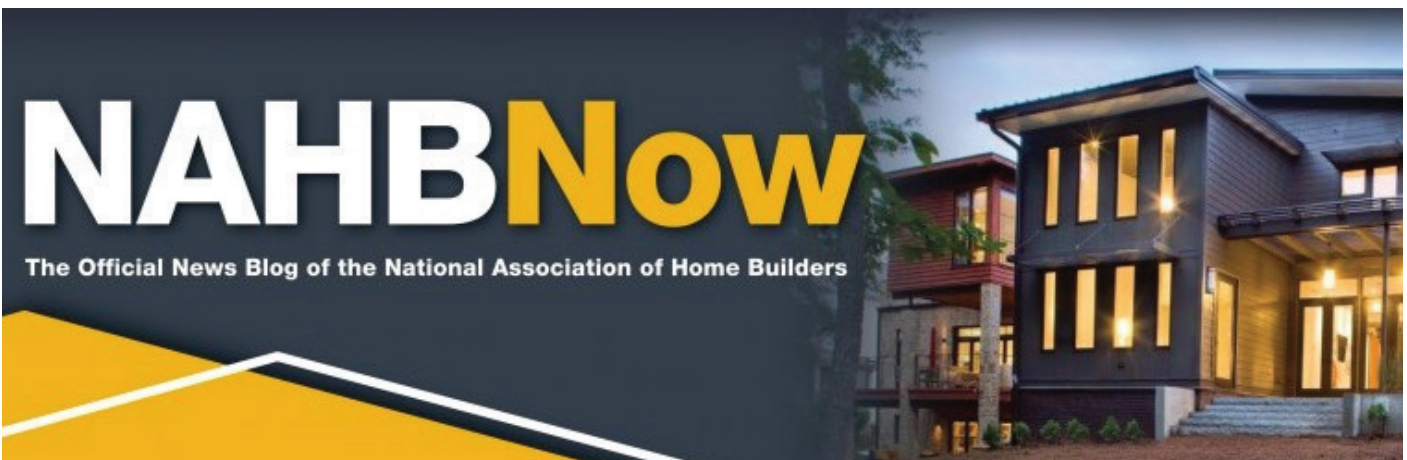


The Indiana Builders Association is one of the most effective lobbying and political organizations in our state, focused entirely on housing issues. HBA Fort Wayne has a long history of supporting IBA's lobbying team of CEO Rick Wajda and Governmental Affairs Director Carlie Hopper, and we'd like to continue that support, as well as grow local awareness on affordable housing issues.

PAC donations received with dues payments continue to support our efforts, and we're now offering sponsorships for additional support and elevation of our PAC program at three levels:

- GOLD - \$1,500**
- SILVER - \$1,000**
- BRONZE - \$500**

Donors will be recognized in the monthly Connections magazine, weekly Email Update and on signage at HBA member events. Checks made payable to HBA Fort Wayne Build PAC may be mailed to 305 W. Main Street, Fort Wayne, IN 46802.



Up for Renewal October - December

OCTOBER

3Kings Flooring
Applied Technology Group
Baden Gage & Schroeder
Beers Mallers
Berne Ready Mix
Bin There Dump That
Blevins Builders
Closet Storage Solutions
Closet Tamers
Devour tools
Fire & Ice Heating/Cooling
Foster & Park Homes
Fox Homes
George Lengacher & Sons
GFL Environmental
GME Testing
Granite Ridge Builders
Green Recycling Solutions
Huntington Asphalt
Hyde's Renovate Right
Integrity Builders
J Wittmer Constuction
Jerry W Bailey Trucking
JRN Construction
Kerman's Flooring
Knot Just Decks
Krueckeberg Auction & Realty
L.G. Building & Design
Marino Electric
Merkle Audio Video
Precise Plumbing
Pursuit Properties
Reese Wholesale
Ruhl Furniture & Flooring
Zam Co.
Zehr Antiques

NOVEMBER

Castlehill Materials
101 Mobility
4 Brothers Plumbing
Anderson Heating & Air
Arnold Lumber
Canyon Creek Homes
Cedarwood Contracting
Chase
Lancia Homes
Delagrange Homes
Do It Best
Gerke Concrete
glo Magazine
H & H Sales Company
Heidelberg Materials
Hoosier Plumbing
Jamie's Drywall
Keller Development
Landmark Roofing
Materials Inspection & Testing
Matt Klotz Heating & Plumbing
Preston Allen Homes
Rural1st
Safe-Way Door
Servpro of Fort Wayne
State Bank
Steury Builders

DECEMBER

Ad Lab
Amish Brothers Enterprises
Brickworks Supply Center
Carpet One
Chestnut Group
City Carpet Outlet
City Glass Speciality
Custom Concrete by Hayes
Four M Construction
Garrett State Bank
Graber Roofing & Gutters
Great American Insurance Group
Home Lumber
IMI
Integrity Surfaces
Keystone Concrete
Koch Air
Midwest America FCU
Momper Insulation
Neseth Concrete
Northeastern REMC
Overhead Door Company
Residential Warranty Company
Star Financial Bank
Star Homes by Delagrange & Richhart
Wolf Excavating

**If you work with these businesses
please encourage them to renew
their membership!**

RENEWING MEMBERS *Thank you!*

ASSOCIATES

Associated Asset Management
Best Deal Auto Sales
C L & S, Inc.
First Financial Bank
Jack Laurie Home Floor Design
James Hardie Building Products
Millers Masonry
Mudrack Tree Service
Rural1st
Safe-Way Door
Seiler Excavating
T & T Plumbing & Heating
Watercutter Financial Consultants

BUILDERS

Barkley Builders
Granite Ridge Builders
Kiracofe Homes
Legacy Homes by Delagrange
Prime Homes FW
Sauder Built
Starks Signature Homes

Thank you for your continued support

NEW ASSOCIATE MEMBER

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HBA Fort Wayne 2025 Printed Directory

The HBA of Fort Wayne has partnered with E&M Consulting, Inc. to produce our Membership Directory. The publication will be available in both print and digital formats. E&M will be managing the project, including advertising sales and layout/graphic design. They are highly professional and produce a high-quality publication, and we ask that you give them a moment of your time.



E&M will be contacting all members about the advertising opportunities available. The publication will be mailed to every member – a great opportunity to promote and give your company additional exposure.



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The DeHayes Group's Greg Gerbers is a past President (2015) and current Treasurer (2018) of HBA of Fort Wayne and also serves as IBA: OSHA Chairman, AVP and State Director.

Contact Greg Gerbers, CIC at
260.969.1317 or greg@dehayes.com.

Let's have a frank conversation



House Notes

Rebecca Cameron, Executive Officer

Hello, Builders + Associates --

According to NAHB, November is Spike Appreciation Month. If that term is new to you, a Spike is the person who is responsible for someone joining HBA. I'd like to take this opportunity to thank the following members who have recruited new members this year:

Greg Gerbers
Luke Hoffman
Mike Jenkins

Linda Maynhart
Alex Miller
Brad Wallace (retired)

Recruitment isn't terribly difficult, despite what some people may think. Simply having a conversation with a non-member about why you invest in an HBA membership, what you gain from your involvement and relaying some of the many benefits is the perfect way to inform them and (hopefully) encourage them to make the same investment. HBA membership looks different for everyone -- some members enjoy the networking, some find great value in the money-saving opportunities, and others find it rewarding to work with local construction trades students and help our workforce development efforts.

Whatever the case may be for you personally, I highly encourage you to have that conversation with a business associate you have who isn't currently a member. Share your "why" when it comes to your HBA membership, and introduce someone else to all we have to offer -- you'll be playing a vital role in supporting and growing our membership.

Have a great month!

Rebecca



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Build-a-Bench program continues at the Boys + Girls Club

We've moved to the bench assembly phase! Students will be putting all the pieces into place in the next few weeks, before the final meeting on Thursday, December 5. We're still looking for volunteers to assist with upcoming sessions. Please contact Rebecca (rebecca@hbafortwayne.com) or call the HBA office if you're interested or would like more information (260) 420-2020.



Home Builders Association of Fort Wayne, Inc.



BOYS & GIRLS CLUBS
OF FORT WAYNE

Be a Workforce Development Champion!



You can achieve Workforce Development Champion status simply by volunteering even a few hours per month!

Participating in career fairs, donating supplies and/or equipment to construction trades classes, hosting students on your job site and serving on the Workforce Development Committee are just a few of the many ways YOU can help build the next generation of students and prepare them for starting a career in construction trades.

CLICK THE WORKFORCE DEVELOPMENT LOGO TO LEARN HOW YOU CAN BECOME AN NAHB WORKFORCE DEVELOPMENT CHAMPION!



Holiday Meet Me @ Five

December 5, 2024 • 5:00 - 7:00 PM

Sponsorship Details

Your company sponsorship will help cover the cost of beer, wine, and appetizers.

\$500 // EVENT SPONSOR

- Logo displayed at ReStore entrance the day of the event
- Logo recognition at food table during the event
- Photo album post on Facebook with company logo and tag

Event is free for HBA FW Members Register online at hbafortwayne.com/events

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Contact Christine Lyons with questions: clyons@habitatgfw.com

**IN NOVEMBER
CHECK YOUR
EMAIL** 

**for
2025 PRINTED
DIRECTORY
LISTING PROOF
coming from
services@hbafortwayne.com**

PRINTED DIRECTORY

It's time to update our 2025 Printed Directory. Emails have already been sent to Builders and Associates will go out soon. If you haven't received your email asking you to proof your listing by November 15 please feel free to reach out to Jen at:

services@hbafortwayne.com

Note: if you have purchased an enhanced listing through E & M you will be proofing and approving through them.

ONLINE INTERACTIVE DIRECTORY

Our Growth Zone software includes a searchable online directory that you are all a part of. Please take a few minutes to check the accuracy of our information there. We now have the ability to easily add categories, so if something is missing that you think will help people find your business, let us know and we will add it. Primary contacts for each member organization can edit directory categories online - or we can make any changes needed.

2024 HBA Builder Activity - 2024 January through September

2024 HBA Builders January - September			
Builder	Units	Total	Avg Cost
Arbor Home Building	1	\$ 722,000	\$ 722,000
Barkley Builders	1	\$ 200,000	\$ 200,000
Blevins Builders	1	\$ 545,000	\$ 545,000
Bob Buescher Homes	16	\$ 8,620,635	\$ 538,790
Canyon Creek Homes	5	\$ 2,160,000	\$ 432,000
Carriage Place Homes	19	\$ 6,722,558	\$ 353,819
Colonial Homes	3	\$ 4,468,498	\$ 1,489,499
Cornerstone Custom Homes	4	\$ 4,305,000	\$ 1,076,250
D.R. Horton	190	\$ 64,917,011	\$ 343,476
Delagrang Builders	2	\$ 2,980,000	\$ 1,490,000
Delagrang Homes	4	\$ 1,828,078	\$ 457,020
E.E. Brandenberger Construction	2	\$ 400,000	\$ 200,000
Fall Creek Homes	12	\$ 5,075,000	\$ 422,917
Fox Homes	5	\$ 2,543,000	\$ 508,600
Garrett Keyser Butler Schools	1	\$ 350,000	\$ 350,000
Granite Ridge Builders	152	\$ 60,528,329	\$ 398,213
Habitat for Humanity	15	\$ 2,000,000	\$ 133,333
Hamed Homes	2	\$ 2,765,000	\$ 1,382,500
Heller Homes	51	\$ 17,936,000	\$ 351,686
Integrity Builders	1	value requested	
Ideal Builders	37	\$ 9,156,532	\$ 277,471
JRN Construction	4	\$ 1,050,000	\$ 262,500
KAM Construction	1	\$ 600,000	\$ 600,000
Kiracofe Homes	43	\$ 17,180,885	\$ 399,555
Lancia Homes	109	\$ 31,154,776	\$ 285,824
Legacy Homes by Delagrang	3	\$ 1,998,000	\$ 666,000
Lynn Delagrang	2	\$ 795,400	\$ 397,700
Maggos Builders	3	\$ 1,650,000	\$ 550,000
Majestic Homes	41	\$ 14,505,934	\$ 353,803
Matt Lancia Signature Homes	5	\$ 1,258,000	\$ 251,600
MBN Properties	23	\$ 13,237,268	\$ 575,533
Nixon Homes	3	\$ 1,038,000	\$ 346,000
Olive + Oak Custom Homes	2	\$ 1,580,000	\$ 790,000
Preston Allen Homes	10	\$ 6,324,879	\$ 632,488
Prime Homes	10	\$ 7,114,839	\$ 711,484
Property X Contracting	27	\$ 3,375,000	\$ 125,000
Quality Crafted Homes	6	\$ 3,719,023	\$ 619,837
River's Edge Construction	1	\$ 550,000	\$ 550,000
Secrist Marketing Group	1	\$ 410,000	\$ 410,000
Shawnee Construction & Engineering	5	\$ 2,077,500	\$ 415,500
Sky Hill Homes	1	\$ 351,000	\$ 351,000
Star Homes by Delagrang & Richhart	9	\$ 5,314,799	\$ 590,533
Starks Signature Homes	25	\$ 8,547,800	\$ 341,912
Steury Homes	1	\$ 680,000	\$ 680,000
Timberlin Homes	4	\$ 5,582,108	\$ 1,395,527
TND Homes	1	\$ 700,000	\$ 700,000
Wannemacher Design Build	5	\$ 5,068,355	\$ 1,013,671
Windsor Homes	19	\$ 8,122,552	\$ 427,503
Wolf Homes	6	\$ 1,694,000	\$ 282,333
Woodmark Homes	2	\$ 1,028,000	\$ 514,000
Yoder Homes	1	\$ 135,000	\$ 135,000
Zion Build Group	3	\$ 2,752,424	\$ 917,475
TOTALS	900	\$ 347,818,183	\$ 386,465

2024 Q1-Q3 Summary



Home Builders Association of Fort Wayne, Inc.

by Number of Units

D.R. Horton	190
Granite Ridge Builders	152
Lancia Homes	109
Heller Homes	51
Kiracofe Homes	43

by Dollar Volume

D.R. Horton	190	\$ 64,917,011
Granite Ridge Builders	152	\$ 60,528,329
Lancia Homes	109	\$ 31,154,776
Heller Homes	51	\$ 17,936,000
Kiracofe Homes	43	\$ 17,180,885

by Average Cost

Delagrang Builders	2	\$ 1,490,000
Colonial Homes	3	\$ 1,489,499
Timberlin Homes	4	\$ 1,395,527
Hamed Homes	2	\$ 1,382,500
Cornerstone Custom Homes	4	\$ 1,076,250

2024 Q1-Q3 Summary

PERMITS ISSUED ALLEN COUNTY BY PRICE RANGE

Year	2021		2022		2023		2024 (Jan-Sept)	
Total # of Permits	1702		1367		1414		945	
Price Range	# Permits	Percent	# Permits	Percent	# Permits	Percent	# Permits	Percent
\$150,000 and under	122	7%	78	6%	90	6%	53	6%
\$150,001 - \$200,000	223	13%	123	9%	223	16%	38	4%
\$200,001 - \$300,000	739	43%	422	31%	450	32%	159	17%
\$300,001-\$400,000*	618	36%	365	27%	386	27%	490	52%
\$400,001-\$500,000			180	13%	112	8%	84	9%
Over \$500,001			199	15%	153	11%	121	13%

* Final 2022 numbers and going forward have more breakdowns, pre-2022 stopped at over \$300,001

REMODELING PERMIT ACTIVITY FOR ALLEN COUNTY 2023

	2021		2022		2023		2024 (Jan-Sept)	
	#	\$	#	\$	#	\$	#	\$
Addition	908	27,887,853	829	32,582,444	818	29,439,766	736	28,164,718
Alteration	1388	15,942,430	1273	18,851,760	1306	19,411,744	907	15,109,760
Remodel	793	24,555,287	733	27,622,794	812	25,156,791	707	24,970,002
Repair	789	8,501,042	575	14,589,464	530	10,120,869	407	8,060,116
Reroof	971	10,527,936	1067	18,168,262	1079	15,929,783	817	12,154,212
Siding	451	5,031,705	506	6,337,285	509	7,021,125	419	6,412,002
Tear Off	3349	38,637,034	3758	51,166,633	3548	50,765,611	2165	31,096,993
Total	8649	\$131,083,287	8741	\$169,318,642	8602	\$157,845,689	6158	\$125,967,803

ALLEN COUNTY	945	\$	362,901,354	\$	384,023
Aboite	160	\$	68,833,514	\$	430,209
Adams	134	\$	42,479,951	\$	317,015
Cedar Creek	46	\$	23,600,821	\$	513,061
Eel River	111	\$	36,670,106	\$	330,361
Jackson	1	\$	778,255	\$	778,255
Jefferson	2	\$	645,000	\$	322,500
Lafayette	18	\$	8,977,355	\$	498,742
Lake	8	\$	4,514,000	\$	564,250
Marion	2	\$	594,360	\$	297,180
Maumee	13	\$	4,966,917	\$	382,071
Milan	28	\$	9,699,500	\$	346,411
Perry	250	\$	106,952,379	\$	427,810
Pleasant	1	\$	423,440	\$	423,440
Springfield	10	\$	2,898,152	\$	289,815
St. Joseph	49	\$	23,582,947	\$	481,285
Washington	60	\$	18,750,557	\$	312,509
Wayne	52	\$	8,534,100	\$	164,117
ADAMS COUNTY	55	\$	\$14,045,765	\$	255,378
DEKALB COUNTY	88	\$	\$32,472,018	\$	369,000
HUNTINGTON COUNTY	56	\$	\$21,114,520	\$	377,045
WELLS COUNTY*	35	\$	\$853,018	\$	426,509
WHITLEY COUNTY	53	\$	\$18,685,419	\$	352,555
	1232	\$	450,072,094	\$	1,203,401

2024 Summary by Jurisdiction

* \$ not provided on all permits,
average is on permits
with \$ reported

* \$ not provided by jurisdiction



Announcement

New Sherwin Williams Quarterly Rebate Program for HBA Builder & Remodeler members.

Starting Q3 2024, Sherwin Williams is launching a new rebate program available exclusively for HBA members. This opportunity is open to all new and existing Sherwin Williams customers!



How to Secure Your Quarterly Rebate:



Register with HBA Rebates:

Builder Registration:

www.HBArebates.com/Registration



Complete and Submit Your Sherwin Williams Painter Tracking Form:

www.HBArebates.com/PainterForm



Spend \$1,200 Quarterly

Spend a minimum of \$1,200 each quarter on Sherwin Williams paint, brushes/rollers, and associated paint products to qualify.



Receive Your Rebate Check

Sherwin Williams will track your quarterly sales under your provided account number—no receipts or additional information needed!

Program Benefits:

Automatic Rebate Tracking

Sherwin Williams tracks your sales, making the process seamless and hassle-free.

Quarterly Rebate Payments

Receive rebates based on total quarterly sales of qualifying Sherwin Williams products.

www.HBArebates.com/SW

Contact Us:

HBArebates.com

[\(866\) 849-8400](tel:(866)849-8400)

info@HBArebates.com

Allen County Permit Activity Summary

Type	2023									2024								
	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept
Single Family	242	155	152	180	157	110	103	97	54	60	134	109	119	138	97	99	136	88
Duplex	0	0	18	2	31	16	16	0	0	0	0	10	0	2	3	18	3	14
Apartments	0	0	8	0	0	0	1	8	0	0	0	0	0	0	0	0	0	0
Res Add 'n in \$1000	2736	2944	3150	2202	2648	2137	2872	3396	2103	1086	2205	2015	3366	4210	3913	2214	5047	4098
Res Repair in \$1000	15306	13268	10902	11370	12316	10068	14928	10043	6013	8538	9077	9959	12770	13211	12992	9934	11171	11036
Garages	17	10	14	6	11	11	12	7	9	1	6	12	10	10	15	7	15	15
Total Dwellings	242	155	178	182	188	126	126	105	54	60	134	119	119	140	100	117	139	102

Permit History can be found on our website. You can access it through the infohub, go to the Resources tab on the left menu. If you are looking for specific historical data not available there, please contact elise@hbafortwayne.com

Remodeling Permit Totals for Allen County

Type	September 2024		September 2023		2024 YEAR TO DATE		2023 YEAR TO DATE	
	# Permits	\$	# Permits	\$	# Permits	\$	# Permits	\$
Addition	106	\$4,097,896	84	\$2,136,899	736	\$28,164,718	614	\$20,897,736
Alteration	106	\$1,583,074	54	\$891,404	907	\$15,109,760	1001	\$15,106,649
Remodel	86	\$2,590,249	66	\$1,502,398	707	\$24,970,002	602	\$20,316,235
Repair	51	\$823,504	54	\$828,265	407	\$8,060,116	408	\$8,266,167
Reroof	104	\$1,497,577	85	\$1,148,670	817	\$12,154,212	757	\$10,413,008
Tear Off	264	\$3,741,187	316	\$4,771,497	2165	\$31,096,993	2734	\$37,866,062
Siding	55	\$800,090	64	\$925,813	419	\$6,412,002	399	\$5,480,844
TOTAL	772	\$15,133,577	723	\$12,204,946	6158	\$125,967,803	6515	\$118,346,701



When you are looking for products & services search our online directory to find a fellow HBA Fort Wayne Member!

MEMBER TO MEMBER PERKS DISCOUNT PROGRAM

If you would like to offer a discount to HBA members we can promote it to our membership on InfoHub. We can take care of the initial set up, but you would have the ability able to edit it at anytime. You can choose to offer a coupon code, set expiration dates and terms of the discount. Contact elise@hbafortwayne.com to set up your discount!

If you haven't created a new login to the HBA website, contact elise@hbafortwayne.com and we will resend your login invitation.

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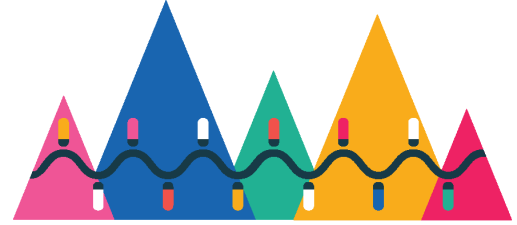
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HBA

Home Builders Association of Fort Wayne, Inc.

Join us for *Night of Lights!*
Wednesday, November 27
in front of the HBA office
305 W. Main Street
from 5 - 6*pm

*Enjoy traditional and contemporary
carols sung by members of the
Homestead Show Choirs*



NIGHT OF LIGHTS

*** 6:10pm**

FW Parks & Recreation Community Center
Santa's Workshop Lighting next door

6:20pm

PNC Bank Santa and His Reindeer Lighting
just 2 blocks down Main Street

Sunday, January 5 - 5pm

Komets vs. Cincinnati Cyclones

HBA Night in the

Budweiser Super Suite - Memorial Coliseum

\$40 per person - Registration Open Now

hbafortwayne.com/events

Event ticket includes:

Admission Ticket

Three Point Sampler

Angus Beef Sliders w/cheddar

House Smoked Pork Sliders

Mini Brats

Popcorn, Chips & Salsa, Gourmet Cookies

Chips & Salsa

Sodas

Cash Bar



HBA

Home Builders Association of Fort Wayne, Inc.



**Welcome to
our new
Downtown FW
neighbor
The Pearl!**

Thank you to Surack Enterprises for extending an invitation to the HBA staff to attend their official ribbon-cutting event & opening of The Pearl. After watching the building's construction it was wonderful to be able to tour the finished project.



Redeem Your BPA in 3 easy steps!

100% of the cost for your BPA is covered by your Association Membership

BPA stands for Business Diagnostic & Plan of Actions and is an exclusive and private business planning tool from Small Business Growth Partners, developed through focusing on the issues of builders, remodelers, HBA Associate members and how to solve them.

- 01 GO TO [SMALLBUSINESSGROWTHPARTNERS.COM](https://smallbusinessgrowthpartners.com)**
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1. Basic Ranch on Slab

1,414 sq. ft. of living area, 656 sq. ft. garage

Price Summary	Jan-24	Feb-24	Mar-24	Apr-24	May-24	Jun-24	Jul-24	Aug-24	Sep-24	Oct-24	Oct-23	Oct-22
Framing	\$ 17,329	\$ 17,234	\$ 17,620	\$ 18,165	\$ 18,104	\$ 17,872	\$ 17,592	\$ 17,036	\$ 16,885	\$ 16,793	\$ 18,271	\$ 20,410
Roof	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644
Exterior Doors	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679
Garage Doors	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 751
Drywall	\$ 2,976	\$ 2,976	\$ 2,976	\$ 2,976	\$ 2,976	\$ 2,976	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071	\$ 2,976	\$ 2,976
Interior Doors	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365
Interior Trim	\$ 2,909	\$ 2,909	\$ 2,909	\$ 2,909	\$ 2,909	\$ 2,909	\$ 2,908	\$ 2,907	\$ 2,908	\$ 2,908	\$ 2,911	\$ 2,910
Final Material	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598
Garage Door Oper.	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322
Total	\$ 33,565	\$ 33,471	\$ 33,856	\$ 34,402	\$ 34,340	\$ 34,109	\$ 33,921	\$ 33,365	\$ 33,215	\$ 33,122	\$ 34,509	\$ 36,655

2. Basic 2-Story on Slab

2,080 sq. ft. of living area, 500 sq. ft. garage

Price Summary	Jan-24	Feb-24	Mar-24	Apr-24	May-24	Jun-24	Jul-24	Aug-24	Sep-24	Oct-24	Oct-23	Oct-22
Framing	\$ 24,966	\$ 24,264	\$ 24,818	\$ 25,348	\$ 25,330	\$ 25,012	\$ 26,040	\$ 23,801	\$ 23,632	\$ 23,624	\$ 25,722	\$ 28,819
Roof	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096
Drywall	\$ 4,192	\$ 4,192	\$ 4,192	\$ 4,192	\$ 4,192	\$ 4,192	\$ 4,192	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,192	\$ 4,192
Exterior Doors	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653
Exterior Trim	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 2,932
Garage Doors	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 751
Final Material	\$ 749	\$ 749	\$ 749	\$ 1,653	\$ 749	\$ 749	\$ 749	\$ 749	\$ 749	\$ 749	\$ 749	\$ 749
Interior Doors	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701
Interior Trim	\$ 5,148	\$ 5,202	\$ 5,202	\$ 5,202	\$ 5,202	\$ 5,202	\$ 5,148	\$ 9,505	\$ 9,833	\$ 9,833	\$ 5,148	\$ 5,148
Garage Door Oper.	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322
Fireplace	\$ 1,619	\$ 1,686	\$ 1,686	\$ 1,686	\$ 1,686	\$ 1,686	\$ 1,619	\$ 1,686	\$ 1,686	\$ 1,733	\$ 1,619	\$ 1,607
Total	\$ 48,209	\$ 47,627	\$ 48,181	\$ 49,615	\$ 48,693	\$ 48,375	\$ 49,283	\$ 51,594	\$ 51,752	\$ 51,792	\$ 48,965	\$ 51,970

3. Custom Ranch with Walkout Basement & Screened Porch

3,034 sq. ft. living area with finished basement, 598 sq. ft. garage

Price Summary	Jan-24	Feb-24	Mar-24	Apr-24	May-24	Jun-24	Jul-24	Aug-24	Sep-24	Oct-24	Oct-23	Oct-22
Framing	\$ 40,532	\$ 39,958	\$ 40,353	\$ 40,717	\$ 40,756	\$ 40,469	\$ 40,226	\$ 39,370	\$ 39,432	\$ 39,277	\$ 42,078	\$ 48,246
Roof	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361
Exterior Doors	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854
Garage Doors	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 939
Fireplace	\$ 4,001	\$ 4,001	\$ 4,001	\$ 4,001	\$ 4,001	\$ 4,001	\$ 4,001	\$ 4,001	\$ 4,001	\$ 4,007	\$ 3,637	\$ 3,313
Deck	\$ 10,398	\$ 10,405	\$ 10,595	\$ 10,595	\$ 10,591	\$ 10,591	\$ 10,591	\$ 9,328	\$ 9,328	\$ 9,328	\$ 10,398	\$ 9,973
Drywall	\$ 5,740	\$ 5,740	\$ 5,740	\$ 5,740	\$ 5,740	\$ 5,740	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,740	\$ 5,740
Exterior Trim	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363
Interior Trim	\$ 10,705	\$ 10,745	\$ 10,745	\$ 10,745	\$ 10,745	\$ 10,745	\$ 10,745	\$ 10,745	\$ 10,745	\$ 10,745	\$ 10,705	\$ 10,705
Interior Doors	\$ 5,903	\$ 5,903	\$ 5,937	\$ 5,937	\$ 5,937	\$ 5,937	\$ 5,893	\$ 5,893	\$ 5,937	\$ 5,937	\$ 5,903	\$ 5,903
Final Material	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911
Garage Door Oper.	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322
Total	\$ 88,021	\$ 87,494	\$ 88,113	\$ 88,477	\$ 88,512	\$ 88,225	\$ 88,120	\$ 86,000	\$ 86,105	\$ 85,955	\$ 89,202	\$ 94,630

4. Custom 2-Story with Walkout Basement & Screened Porch

4,081 sq. ft. living area with finished basement, 562 sq. ft. garage

Price Summary	Jan-24	Feb-24	Mar-24	Apr-24	May-24	Jun-24	Jul-24	Aug-24	Sep-24	Oct-24	Oct-23	Oct-22
Framing	\$ 45,581	\$ 44,566	\$ 44,877	\$ 45,107	\$ 45,071	\$ 44,575	\$ 43,868	\$ 43,145	\$ 43,119	\$ 43,123	\$ 46,901	\$ 57,785
Roof	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660
Exterior Doors	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743
Garage Doors	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,023
Drywall	\$ 6,641	\$ 6,641	\$ 6,641	\$ 6,641	\$ 6,641	\$ 6,641	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,641	\$ 6,641
Exterior Trim	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390
Deck	\$ 6,775	\$ 6,701	\$ 6,756	\$ 6,724	\$ 6,770	\$ 6,770	\$ 6,770	\$ 6,223	\$ 6,192	\$ 6,192	\$ 6,775	\$ 6,757
Interior Doors	\$ 10,910	\$ 10,910	\$ 11,381	\$ 11,381	\$ 11,381	\$ 11,381	\$ 11,033	\$ 11,033	\$ 11,381	\$ 11,381	\$ 10,910	\$ 10,910
Interior Trim	\$ 8,565	\$ 8,514	\$ 8,514	\$ 8,514	\$ 8,514	\$ 8,508	\$ 12,536	\$ 12,525	\$ 12,525	\$ 12,473	\$ 8,587	\$ 8,576
Final Material	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522
Garage Door Oper.	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322
Fireplace	\$ 5,559	\$ 5,779	\$ 5,779	\$ 5,779	\$ 5,779	\$ 5,779	\$ 5,779	\$ 5,779	\$ 5,779	\$ 5,779	\$ 5,559	\$ 5,549
Total	\$ 97,682	\$ 96,763	\$ 97,600	\$ 97,797	\$ 97,808	\$ 97,305	\$ 100,485	\$ 99,204	\$ 99,494	\$ 99,446	\$ 99,025	\$ 109,878



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Huntington	Logansport
Kokomo	Lafayette



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