

HBA Fort Wayne

CONNECTIONS

HBA

Home Builders Association
of Fort Wayne

October 2024

11th Annual



Wednesday, October 23

Get your tickets today!

Annual fundraiser in support of our student chapters

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OCTOBER 1-31



Connecting area Builders & Developers with industry leading material and service providers through networking and educational opportunities.

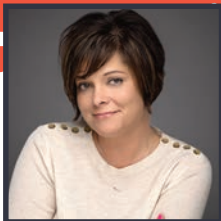
Connecting with local, state & national policy making through the Indiana Builders Association and the National Association of Home Builders.



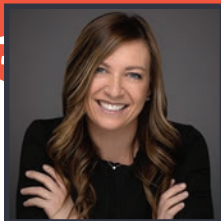
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● aschiltz@metrotci.com ●



● **Tasha Sector** ●
● tsector@metrotci.com ●



● **Leah Graham** ●
● lgraham@metrotci.com ●

● METROPOLITANTITLE.COM ●

2024 HBA Annual Sponsors



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Home Builders Association of Fort Wayne, Inc.

CONNECTIONS is published by the Home Builders Association of Fort Wayne, Inc.
305 West Main Street | Fort Wayne, IN 46802 | (260) 420-2020 | hbafortwayne.com

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CONNECTIONS is published 12 times per year and distributed to all members in good standing. HBA membership is open to all builders and businesses that benefit from new residential construction in northeastern Indiana. Subscription to CONNECTIONS is included in annual membership dues. Advertising space is open to HBA members only, and is available throughout the year.



2024 HBA Executive Officers

President	Greg Gerbers	The DeHayes Group
Vice-President	Nate Delagrange	Colonial Homes
Treasurer	Nic Hoeffel	Windsor Homes
Secretary	Glenn Claycomb	Rivers Edge Construction
Immediate Past President	Logan Buescher	Bob Buescher Homes

BOARD MEMBERS

Barclay Allen, Timberlin Homes
John Belote, Rabb Water Systems
Tyler Cady, MBN Properties
Al Hamed, Hamed Homes
Harrison Heller, Heller Homes
Luke Hoffman, Granite Ridge Builders
Mike Jenkins, Home Lumber

Jhonelle Kees, Zion Real Estate & Development Group
Tyler Kees, Zion Build Group
Austin Lundquist, Wayne Pipe & Supply
Alex Miller, Star Homes by Delagrange & Richhart
Amy Schiltz, Metropolitan Title
 Nick Toney, Lake City Bank

Tax Ruling: Dues payments to the Home Builders Association of Fort Wayne, Inc. are not deductible as charitable contributions for federal income tax purposes. However, dues payments may be deductible as ordinary and necessary business expense, subject to exclusion for lobbying activity. Because a portion of your dues is used for lobbying by NAHB and the Indiana Builders Association, when calculating your business deduction for your association dues you must subtract \$35.64 of NAHB's \$198 dues (18%) and \$8.51 of the HBA of Fort Wayne's IBA Franchise Affiliation Fee as non-deductible.



2024 Board of Directors

Standing: Luke Hoffman, John Belote, Al Hamed, Jhonelle Kees, Amy Schiltz, Austin Lundquist, Alex Miller, Barclay Allen

Seated: Nic Hoeffel, Treasurer; Nate Delagrange, Vice-President, Greg Gerbers, President; Logan Buescher, Immediate Past President, Glenn Claycomb, Secretary

Not pictured: Harrison Heller, Mike Jenkins, Tyler Kees, Dave Korte, Brad Wallace



Dear Friends,

As we approach the final months of this milestone 80th anniversary year, I want to take a moment to reflect on the incredible work we've accomplished together and encourage all members to stay engaged and finish the year strong. The journey so far has been inspiring, and the Association's growth and resilience, even in challenging times, speaks volumes about the strength of our community.

As we move toward the end of the year, let's not lose momentum. Now, more than ever, it's critical that we continue to support each other, sharing knowledge and expertise to ensure that all members have the resources and connections they need to thrive. Whether through mentorship, networking, or collaboration, we all have a role to play in helping our fellow builders grow, innovate, and achieve success.

I encourage every member to take full advantage of the opportunities the Association provides. Stay involved, attend events, and engage in meaningful conversations that can lead to new partnerships and ideas. Let's work together to finish the year on a high note, not only celebrating our 80 years of success but also laying the foundation for an even stronger future.

Thank you for your dedication and contributions to the Association, and let's continue to build a community where every member can flourish.

Warm regards,

A handwritten signature in black ink, appearing to read "Greg Gerbers".

Greg Gerbers
2024 Board President

Meet Me @ 5

Meet the **HBA** Board Candidates

Thursday, October 17 from 5-7pm
graciously hosted by **ALLEN + LAINE**
6393 Cross Creek Boulevard - Fort Wayne

Join us at the Allen + Laine showroom for an array of appetizers and cash bar! You'll have the opportunity to network with other members and meet the candidates for the 2025 HBA Fort Wayne Board of Directors.

The logo for the Home Builders Association of Fort Wayne, Inc., featuring the letters "HBA" in a large, bold, red, stylized font.

Home Builders Association of Fort Wayne, Inc.

Admission is FREE!
register at
hbafortwayne.com/events
or email services@hbafortwayne.com

Member Events

MEET ME @ 5

Meet the HBA Board Candidates!

Thursday, October 17

5-7pm

**Allen + Laine Showroom
6393 Cross Creek Boulevard**

FREE EVENT

Appetizers and Cash Bar



Home Builders Association of Fort Wayne, Inc.

Online registrations at

hbafortwayne.com/events or contact

elise@hbafortwayne.com to register

Friday, December 13

Inaugural &

General Membership Meeting

Dinner Event

Ceruti's

6601 Innovation Boulevard



11th Annual Chili Cook-off

Wednesday, October 23

5:30-7:30pm

Gymnasium at Electric Works

Cost is \$25 per person

see page 9 for details



Sunday, January 5 - 5pm

Komets vs. Cincinnati Cyclones

HBA Night in the

Budweiser Super Suite - Memorial Coliseum

See all your member benefits in one document!

Available now as an Excel or PDF file



Now you can see all your HBA Fort Wayne Indiana Builders Association and National Association of Home Builders member benefits in one document!

Available on the Resources tab in the infohub or email elise@hbafortwayne.com to receive a copy.

GLENBROOK



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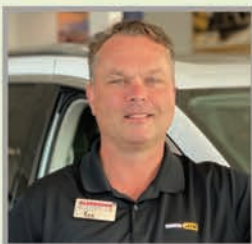
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CONTACT:

Ken Starnes

Commercial Sales Manager

260-403-0698

kstarnes@glenbrookdodge.com



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Home Builders Association of Fort Wayne presents

11th Annual

CHILI

COOK-OFF

Event Tickets only \$25

& Silent Auction

Wednesday
October 23, 2024
5:30 - 7:30 pm

The Gymnasium at Electric Works
1690 Broadway - Fort Wayne IN
Chili - Cash Bar (Beers & High Noons)
Silent Auction

Join us for some of the best chili in town and a silent auction to benefit our student chapters at Fort Wayne Community Schools Construction Trades, East Allen County Schools Career Center, and Garret High School, as well as workforce development initiatives in Fort Wayne and surrounding communities.

Auction Items Needed!

We are looking for silent auction items valued at \$100+

IDEAS for Great Auction Items:

Gift cards for personal or business services, outdoor living items, date night or family activity package, sporting event tickets, golf packages, auto needs, house fixtures, tools, etc.

Auction Items Needed!



Do you want to compete as one of our chili cooks?
Contact Rebecca at rebecca@hbafortwayne.com
Number of competitors is limited!
Teams are great!

Thank you, Sponsors!



September Board Meeting Minutes

HBA Board of Directors Meeting
Tuesday, September 10, 2024
8:00 HBA Office

Members in Attendance: Greg Gerbers, Logan Buescher, Harrison Heller, Mike Jenkins, Glenn Claycomb, Jhonelle Kees, Austin Lundquist, Barclay Allen, Nic Hoeffel, John Belote, Amy Schiltz, Rebecca Cameron, Nate Delagrange, Luke Hoffman, Alex Miller, Tyler Kees, Nick Toney, Tyler Cady.

Call to Order:

- The meeting was called to order @ 8:00 a.m. by Greg Gerbers - President.

Concurrence Items: Motion to Approve and Accepted

- Logan Buescher motion
- Nic Hoeffel second

Committee/Group Updates

Membership:

- New members. Two members for approval
 - o GRE Development – Brian Brown
 - o Meyer Renovation – Jason Meyer

Program

- N/A

Workforce

- N/A

EO Report

- Board nominations are open
- Greg reviewed commitment for board
- Our 2023 Town & Country event won an award
- IBS registration is open for Las Vegas. 2/25 – 2/28. The Encore Hotel is the state hotel.
- Office has been painted
- 9/28 open house from 5pm-6pm. Reception at Star Bank from 6pm-8pm

Open Forum:

- Ron Turpin spoke to the Board

Event Reminders:

- September 14th & September 15th – Remodeler Expo and Builder Showcase
- September 26th – Fall Golf Outing at Riverbend Golf Course
- October 23rd – 11th Annual Chili Cook Off and Silent Auction at Electric Works

2024 Board Meetings:

October 8

November 12

December 10

The meeting was adjourned @ 8:30 a.m.

Respectfully submitted,
Glenn Claycomb
Secretary

Construction Contracts and Law Seminar

October 16, 2024: Fort Wayne, IN

What You'll Learn

- **Construction contract basics: learn which type of contract is best for your business, including recent legislative actions covering time & material contracts**
- **Warranty laws and court decisions for new and existing homes**
- **Employee/Subcontractor agreements**
- **Mechanics' Lien issues**
- **New Developments in Indiana Law**
- **Copyright infringement of house plans**



Presenters



Tom Bedsole, Partner, Frost Brown Todd LLC

Tom focuses his practice on business, construction and real estate matters. He has significant experience advising and counseling local and national residential homebuilders. Tom is on the Board of Directors of the Builders Association of Greater Indianapolis and serves as legal counsel to the Indiana Builders Association.



Tyler Lemen, Attorney At Law, Frost Brown Todd LLC

Tyler focuses his practice on construction law, including litigation, contract preparation, review and negotiation, and general construction advice to all participants in the construction industry. He has experience advising and counseling local and national residential homebuilders. Tyler is a Council Member of the Indiana State Bar Association's Construction & Surety Law Section



Rick Wajda, CEO, Indiana Builders Association (IBA)

As the IBA's chief lobbyist, Rick works with members of the Indiana General Assembly and Indiana's regulatory agencies to ensure housing affordability is taken into consideration when policy makers craft laws and regulations for Indiana's citizens.

Fee:

\$149: 1st registrant IBA Member Company
\$99: Additional registrant same company
\$249: Non-member

business.buildindiana.org/events

Spike Updates

DON'T LOSE YOUR SPIKE CREDITS!

Per NAHB, any recruiter with less than 25 spikes who does not recruit a new member or accumulate retention credits for a year will lose their spike points. Make sure your recruited members are renewing or that you are recruiting a new member into the association!



**HIGHLIGHTED NAMES
INCREASED POINTS
LAST MONTH!**

STATESMEN (500-999)	
644	Rob Wacker
593	Herb Delagrang
581	Jeff Thomas
SUPER SPIKES (250-499)	
444	Bob Buescher
271	Jamie Lancia
ROYAL SPIKES (150-249)	
242	Jay Shipley
238	Roger Delagrang
238	Matt Momper
234	Duane Kees
207	Charlie Giese
196	Jim Klotz
157	Barclay Allen
155	Kay Feichter
RED SPIKES (100-149)	
138	Matt Lancia
134	Ric Zehr
131	Greg Gerbers
109	Kevan Biggs
107	Jerry Korte
GREEN SPIKES (50-99)	
99	Rodney Robrock
81	Gregg Richhart
79	Josh Barkley
79	Logan Buescher
75	Jim Bauman
73	Lynn Delagrang
61	Luke Hoffman
56	Brad Cayot

LIFE SPIKE (25-49)	
47	Brad Jackson
47	Tyler Kees
44	Terry Stauffer
43	Austin Lundquist
37	James Burkhardt
27	Jeff Bushey
26	Chad Delagrang
BLUE SPIKES (6-24)	
24	Brad Wallace
22	Michael Coe
23	Chad Korte
20	Brad Lombard
17	Mark Heller
13	Adam Clemens
8	Ryan Schiltz
7	Nate Delagrang
7	Michael Jenkins
6	Tyler Miller
SPIKE CANDIDATES	
5	Bob Barney
5	John Miller
5	Tong Nokaya
5	Brian Poor
5	Ryan Wannemacher
4	Alex Miller
3	Glenn Claycomb
3	Jhonelle Kees
2	Stefan Hartman
2	Kamran Mirza
2	Kevin Walsh
1	Ralph Anderson
1	Emanuel Brandenberger
1	Jeff Heiniger
1	Nic Hoeffel
1	Denny Kees
1	Linda Maynhart
1	Amy Schiltz
1	Troy Slattery
1	Michael Woodfill



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**Have an issue?
 We can help!**

If you're dealing with an issue related to building codes or legislation, bring it to the Governmental Affairs Committee.

For more information, contact Rebecca at the HBA office (260) 420-2020 or rebecca@hbafortwayne.com

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- Workers' compensation discount
- Streamlined audit procedures
- Discount on subcontract rates
- Bundled coverages including errors & omissions
- Endorsements for property, liability and auto

The DeHayes Group's Greg Gerbers is a past President (2015) and current Treasurer (2018) of HBA of Fort Wayne and also serves as IBA: OSHA Chairman, AVP and State Director.

Contact Greg Gerbers, CIC at **260.969.1317** or **greg@dehayes.com**.

Let's have a frank conversation



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3

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Thank you, PAC Sponsors!

GOLD LEVEL



BRONZE LEVEL



The Indiana Builders Association is one of the most effective lobbying and political organizations in our state, focused entirely on housing issues. HBA Fort Wayne has a long history of supporting IBA's lobbying team of CEO Rick Wajda and Governmental Affairs Director Carlie Hopper, and we'd like to continue that support, as well as grow local awareness on affordable housing issues.

PAC donations received with dues payments continue to support our efforts, and we're now offering sponsorships for additional support and elevation of our PAC program at three levels:

- GOLD - \$1,500**
- SILVER - \$1,000**
- BRONZE - \$500**

Donors will be recognized in the monthly Connections magazine, weekly Email Update and on signage at HBA member events. Checks made payable to HBA Fort Wayne Build PAC may be mailed to 305 W. Main Street, Fort Wayne, IN 46802.



Up for Renewal September-November

SEPTEMBER

A M Masonry, Inc.
A.M.E. Cleaning
ABC Supply Co., Inc.
Barkley Builders Inc
C L & S, Inc.
Central Insurance Companies
Comcast Xfinity
Custom Patio Solutions, The Beam Group
Fries-Parker Building and Development, LLC
Jack Laurie Home Floor Design
Kiracofe Homes LLC
Lawn & Turf Landscaping Inc
Legacy Homes by Delagrange
MD Excavating, LLC
Novati Construction LLC
RE/MAX Results
Sauder Built, Inc
Seiler Excavating Inc
Vino Concrete Construction LLC
Wiegman Excavating

If you work with these businesses
please encourage them to renew
their membership!

OCTOBER

3Kings Flooring
Applied Technology Group
Associated Asset Management
Baden Gage & Schroeder
Beers Mallers
Berne Ready mix
Bin There Dump That
Blevins Builders
Closet Storage Solutions
Closet Tamers
Devour tools
Fire & Ice Heating/Cooling
Foster & Park Homes
Fox Homes
George Lengacher & Sons
GFL Environmental
GME Testing
Granite Ridge Builders
Green Recycling Solutions
Huntington Asphalt
Hyde's Renovate Right
Integrity Builders
J Wittmer Constuction
James Hardie Building Products
Jerry W Bailey Trucking
JRN Construction
Kerman's Flooring
Knot Just Decks
Krueckeberg Auction & Realty
L.G. Building & Design
Marino Electric
Merkle Audio Video
Precise Plumbing
Prime Homes
Pursuit Properties
Reese Wholesale
Ruhl Furniture & Flooring
Zam Co.
Zehr Antiques

NOVEMBER

Castlehill Materials
101 Mobility
4 Brothers Plumbing
Anderson Heating & Air
Arnold Lumber
Canyon Creek Homes
Cedarwood Contracting
Chase
Lancia Homes
Delagrange Homes
Do It Best
Gerke Concrete
glo Magazine
H & H Sales Company
Heidelberg Materials
Hoosier Plumbing
Jamie's Drywall
Keller Development
Landmark Roofing
Materials Inspection & Testing
Matt Klotz Heating & Plumbing
Preston Allen Homes
Rural1st
Safe-Way Door
Servpro of Fort Wayne
State Bank
Steury Builders
T & T Plumbing & Heating

RENEWING MEMBERS *Thank you!*

ASSOCIATES

4 Brothers Plumbing
Apex Electric
Associated Asset Management
Century 21 Bradley
Horizon Bank
Javets, Inc.
PPG Paints
R.P. Wakefield Co.
The Granite Shop
Water Out

BUILDERS

Blevins Builders
Keller Development
Rivers Edge Construction & Remodeling
Secrist Marketing Group
SRL Corp
Quality Crafted Homes
Zion Real Estate & Development

HBA Fort Wayne 2025 Printed Directory

The HBA of Fort Wayne has partnered with E&M Consulting, Inc. to produce our Membership Directory. The publication will be available in both print and digital formats. E&M will be managing the project, including advertising sales and layout/graphic design. They are highly professional and produce a high-quality publication, and we ask that you give them a moment of your time.

E&M will be contacting all members about the advertising opportunities available. The publication will be mailed to every member – a great opportunity to promote and give your company additional exposure.



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Brian@NorthEasternGroup.com
www.northeasterngroup.com

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HBA FW FALL GOLF



Thank you to
Jhonelle Kees...
our 50/50
Raffle raised
\$ 282
for our student
chapters!



Nate Delagrange, Cory Hansen,
Breanna DeJonge, Tim Berdahl



Luke Mungovan, Nick Toney,
Kelsey Jenkins, Michael Jenkins

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Steve Penfold (pictured)
Corey Barrett, Jack Penfold,
Jack Hall

House Notes

Rebecca Cameron, Executive Officer

Hello, Builders + Associates --

Well, here we are ... ready to start the last quarter of 2024. In bringing another year to a close, there's also the excitement of beginning a brand new year. I'm an old-school calendar keeper, preferring book-style calendars to anything on my phone or computer (although I do make good use of Outlook during the workday because of its convenience ... and ability to fulfill requests for e-invitations to Association events). With event dates for 2025 nearly finalized, we'll begin circulating Annual Sponsorship packages. If you're a 2024 Annual Sponsor, I hope you'll consider renewing that role for 2025. If you haven't explored the opportunity of being an Annual Sponsor, I'd love to share the information and answer any questions. Essentially, this is a "one and done" option, where you choose a sponsorship level that fits your budget, and all events are chosen before the new year even begins.

While keeping focus on our larger events (Town & Country New Home Tour, golf outings, Expo and Chili Cook-Off), we hope to provide additional program that aligns more closely with our five areas of concentration: advocacy, education, workforce development, networking and community involvement. As always, if you have any ideas or suggestions for topics, speakers or other programming, please let us know! We want to provide events and topics that are useful and interesting to our membership.

On that note, be sure to register for the Meet Me @ 5 on Thursday, October 17, hosted by Allen + Laine. This will be a FREE "Meet the Candidates" event where you can get to know members running for the 2025 HBA Board of Directors. See page 6 for all details. Hope to see you there!

Have a great month!

Rebecca

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Build-a-Bench program underway with Boys + Girls Club students

Students participating in the HBA's Build-a-Bench program at the Boys + Girls Club began hands-on activities in late September, with the help of Glenn Claycomb (Rivers Edge Construction), Nic Hoeffel (Windsor Homes) and Alex Miller (Star Homes by Delagrang + Richhart).

Thank you to Home Lumber of New Haven for the donation of materials, allowing students to begin preparing components for bench assembly. After two weeks of learning about tools of the trade and safety, students put their new knowledge to use at the October 3 session.

The Workforce Development committee is still looking for volunteers to assist with future sessions meeting weekly on Thursdays through early December, from 5-6:30p at the Kelley Career Pathway Center. Please contact Rebecca (rebecca@hbafortwayne.com) or call the HBA office if you're interested or would like more information (260) 420-2020.



Be a Workforce Development Champion!

You can achieve Workforce Development Champion status simply by volunteering even a few hours per month!

Participating in career fairs, donating supplies and/or equipment to construction trades classes, hosting students on your job site and serving on the Workforce Development Committee are just a few of the many ways YOU can help build the next generation of students and prepare them for starting a career in construction trades.



CLICK THE WORKFORCE DEVELOPMENT LOGO TO LEARN HOW YOU CAN BECOME AN NAHB WORKFORCE DEVELOPMENT CHAMPION!

FALL EMPLOYER FORUM

GROW YOUR WORK-BASED LEARNING PROGRAM

November 4th, 2024 8am-12:30pm

Parkview Mirro Event and Conference Center
10622 Parkview Plaza Dr, Fort Wayne, IN 46845



Everything you need to start or grow a successful work-based learning program in your organization:

- Learn from local businesses and educators
- Access funding support for internships
- Network with partners in our region
- Turn internships into long-term success

Meet Experts From:

- Brightpoint JAG
- Byron Wellness Community
- Cameron Hospital
- Easterseals Arc of Northeast Indiana
- Garrett HS
- Commission on Higher Education
- Indiana Dept. of Labor
- Indiana Treasurer of State
- Northeast Indiana Works
- Parkview Health
- Questa Education Foundation
- Region 8 ESC
- Whitley County Consolidated Schools

For more information, contact Holly Chaille
hchaille@r8esc.k12.in.us





Announcement

New Sherwin Williams Quarterly Rebate Program for HBA Builder & Remodeler members.

Starting Q3 2024, Sherwin Williams is launching a new rebate program available exclusively for HBA members. This opportunity is open to all new and existing Sherwin Williams customers!



How to Secure Your Quarterly Rebate:



Register with HBA Rebates:

Builder Registration:

www.HBArebates.com/Registration



Complete and Submit Your Sherwin Williams Painter Tracking Form:

www.HBArebates.com/PainterForm



Spend \$1,200 Quarterly

Spend a minimum of \$1,200 each quarter on Sherwin Williams paint, brushes/rollers, and associated paint products to qualify.



Receive Your Rebate Check

Sherwin Williams will track your quarterly sales under your provided account number—no receipts or additional information needed!

Program Benefits:

www.HBArebates.com/SW

Automatic Rebate Tracking

Sherwin Williams tracks your sales, making the process seamless and hassle-free.

Quarterly Rebate Payments

Receive rebates based on total quarterly sales of qualifying Sherwin Williams products.

Contact Us:

HBArebates.com

[\(866\) 849-8400](tel:(866)849-8400)

info@HBArebates.com

Allen County Permit Activity Summary

Type	2023										2024							
	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug
Single Family	90	242	155	152	180	157	110	103	97	54	60	134	109	119	138	97	99	136
Duplex	0	0	0	18	2	31	16	16	0	0	0	0	10	0	2	3	18	3
Apartments	0	0	0	8	0	0	0	1	8	0	0	0	0	0	0	0	0	0
Res Add 'n in \$1000	2198	2736	2944	3150	2202	2648	2137	2872	3396	2103	1086	2205	2015	3366	4210	3913	2214	5047
Res Repair in \$1000	9981	15306	13268	10902	11370	12316	10068	14928	10043	6013	8538	9077	9959	12770	13211	12992	9934	11171
Garages	9	17	10	14	6	11	11	12	7	9	1	6	12	10	10	15	7	15
Total Dwellings	90	242	155	178	182	188	126	126	105	54	60	134	119	119	140	100	117	139

Permit History can be found on our website. You can access it through the infohub, go to the Resources tab on the left menu. If you are looking for specific historical data not available there, please contact elise@hbafortwayne.com

Remodeling Permit Totals for Allen County

Type	August 2024		August 2023		2024 YEAR TO DATE		2023 YEAR TO DATE	
	# Permits	\$	# Permits	\$	# Permits	\$	# Permits	\$
Addition	109	\$5,046,775	86	\$2,648,162	629	\$24,004,822	530	\$18,760,837
Alteration	85	\$1,272,963	112	\$1,460,807	802	\$13,533,186	947	\$14,215,245
Remodel	72	\$3,250,070	72	\$1,981,865	623	\$22,393,253	536	\$18,812,837
Repair	47	\$737,435	49	\$904,353	354	\$7,134,112	355	\$7,425,402
Reroof	114	\$1,444,766	101	\$1,355,970	714	\$10,756,635	672	\$9,263,338
Tear Off	250	\$3,751,610	428	\$5,976,346	1904	\$27,413,906	2418	\$33,094,565
Siding	58	\$714,554	50	\$636,713	364	\$5,611,912	335	\$4,555,031
TOTAL	735	\$16,218,173	898	\$14,964,216	5390	\$110,847,826	5793	\$106,127,255



When you are looking for products & services search our online directory to find a fellow HBA Fort Wayne Member!

MEMBER TO MEMBER PERKS DISCOUNT PROGRAM

If you would like to offer a discount to HBA members we can promote it to our membership on InfoHub. We can take care of the initial set up, but you would have the ability able to edit it at anytime. You can choose to offer a coupon code, set expiration dates and terms of the discount. Contact elise@hbafortwayne.com to set up your discount!

If you haven't created a new login to the HBA website, contact elise@hbafortwayne.com and we will resend your login invitation.

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HBA

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Wednesday, November 27
in front of the HBA office
305 W. Main Street
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at 6:00pm - across Main Street

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HBA September 14 & 15
Allen County War Memorial Coliseum Expo Center

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Remodeler Expo & Builder Showcase

Home Builders Association of Fort Wayne, Inc.

Small but Mighty!

Thank you to the members who participated in our first Expo! We got great feedback from most letting us know that the foot traffic generated many great conversations and qualified leads. We look forward to rebranding the 2025 event somewhat and moving it to November to avoid the beautiful end-of-summer weather & activities.



Thank you to our Sponsors!



Redeem Your BPA in 3 easy steps!

100% of the cost for your BPA is covered by your Association Membership

BPA stands for *Business Diagnostic & Plan of Actions* and is an exclusive and private business planning tool from Small Business Growth Partners, developed through focusing on the issues of builders, remodelers, HBA Associate members and how to solve them.

- 01** GO TO SMALLBUSINESSGROWTHPARTNERS.COM
 - 02** CLICK "REDEEM YOUR BPA"
 - 03** CHOOSE "HBA MEMBERS"
- *The deliverable is an extremely accurate and personalized 30+ page, step-by-step and time-based 12-month plan for you and your business.



The evening began with an Open House at the HBA Office

Jeff & Katie Austin

September 28, 2024

HBA
Home Builders Association of Fort Wayne, Inc.
80
1944-2024
ANNIVERSARY

80th Anniversary Celebration

HBA FW Board President Greg Gerbers with Kenny Reinbrecht IAB President

Greg Gerbers with Bob Buescher Bob - Past HBA President

Logan Buescher HBA FW Immediate Past President
Nic & Mady Hoeffel Nic-HBA FW Treasurer

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1. Basic Ranch on Slab

1,414 sq. ft. of living area, 656 sq. ft. garage

Price Summary	Dec-23	Jan-24	Feb-24	Mar-24	Apr-24	May-24	Jun-24	Jul-24	Aug-24	Sep-24	Sep-23	Sep-22
Framing	\$ 17,329	\$ 17,329	\$ 17,234	\$ 17,620	\$ 18,165	\$ 18,104	\$ 17,872	\$ 17,592	\$ 17,036	\$ 16,885	\$ 18,769	\$ 21,087
Roof	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644
Exterior Doors	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679
Garage Doors	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 751
Drywall	\$ 2,976	\$ 2,976	\$ 2,976	\$ 2,976	\$ 2,976	\$ 2,976	\$ 2,976	\$ 3,071	\$ 3,071	\$ 3,071	\$ 2,976	\$ 2,976
Interior Doors	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365
Interior Trim	\$ 2,909	\$ 2,909	\$ 2,909	\$ 2,909	\$ 2,909	\$ 2,909	\$ 2,909	\$ 2,908	\$ 2,907	\$ 2,908	\$ 2,912	\$ 2,910
Final Material	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598
Garage Door Oper.	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322
Total	\$ 33,565	\$ 33,565	\$ 33,471	\$ 33,856	\$ 34,402	\$ 34,340	\$ 34,109	\$ 33,921	\$ 33,365	\$ 33,215	\$ 35,009	\$ 37,333

2. Basic 2-Story on Slab

2,080 sq. ft. of living area, 500 sq. ft. garage

Price Summary	Dec-23	Jan-24	Feb-24	Mar-24	Apr-24	May-24	Jun-24	Jul-24	Aug-24	Sep-24	Sep-23	Sep-22
Framing	\$ 24,966	\$ 24,966	\$ 24,264	\$ 24,818	\$ 25,348	\$ 25,330	\$ 25,012	\$ 26,040	\$ 23,801	\$ 23,632	\$ 26,646	\$ 30,313
Roof	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096
Drywall	\$ 4,192	\$ 4,192	\$ 4,192	\$ 4,192	\$ 4,192	\$ 4,192	\$ 4,192	\$ 4,192	\$ 4,318	\$ 4,318	\$ 4,192	\$ 4,192
Exterior Doors	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653
Exterior Trim	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 2,932
Garage Doors	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 751
Final Material	\$ 749	\$ 749	\$ 749	\$ 749	\$ 1,653	\$ 749	\$ 749	\$ 749	\$ 749	\$ 749	\$ 749	\$ 749
Interior Doors	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701
Interior Trim	\$ 5,148	\$ 5,148	\$ 5,202	\$ 5,202	\$ 5,202	\$ 5,202	\$ 5,202	\$ 5,202	\$ 5,148	\$ 9,833	\$ 5,148	\$ 5,148
Garage Door Oper.	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322
Fireplace	\$ 1,619	\$ 1,619	\$ 1,686	\$ 1,686	\$ 1,686	\$ 1,686	\$ 1,686	\$ 1,619	\$ 1,686	\$ 1,686	\$ 1,619	\$ 1,607
Total	\$ 48,209	\$ 48,209	\$ 47,627	\$ 48,181	\$ 49,615	\$ 48,693	\$ 48,375	\$ 49,283	\$ 51,594	\$ 51,752	\$ 49,889	\$ 53,463

3. Custom Ranch with Walkout Basement & Screened Porch

3,034 sq. ft. living area with finished basement, 598 sq. ft. garage

Price Summary	Dec-23	Jan-24	Feb-24	Mar-24	Apr-24	May-24	Jun-24	Jul-24	Aug-24	Sep-24	Sep-23	Sep-22
Framing	\$ 40,532	\$ 40,532	\$ 39,958	\$ 40,353	\$ 40,717	\$ 40,756	\$ 40,469	\$ 40,226	\$ 39,370	\$ 39,432	\$ 42,432	\$ 49,543
Roof	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361
Exterior Doors	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854
Garage Doors	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 939
Fireplace	\$ 4,001	\$ 4,001	\$ 4,001	\$ 4,001	\$ 4,001	\$ 4,001	\$ 4,001	\$ 4,001	\$ 4,001	\$ 4,001	\$ 3,637	\$ 3,313
Deck	\$ 10,398	\$ 10,398	\$ 10,405	\$ 10,595	\$ 10,595	\$ 10,591	\$ 10,591	\$ 10,591	\$ 9,328	\$ 9,328	\$ 10,398	\$ 9,975
Drywall	\$ 5,740	\$ 5,740	\$ 5,740	\$ 5,740	\$ 5,740	\$ 5,740	\$ 5,740	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,740	\$ 5,740
Exterior Trim	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363
Interior Trim	\$ 10,705	\$ 10,705	\$ 10,745	\$ 10,745	\$ 10,745	\$ 10,745	\$ 10,745	\$ 10,745	\$ 10,745	\$ 10,745	\$ 10,705	\$ 10,705
Interior Doors	\$ 5,903	\$ 5,903	\$ 5,903	\$ 5,937	\$ 5,937	\$ 5,937	\$ 5,937	\$ 5,893	\$ 5,893	\$ 5,937	\$ 5,903	\$ 5,903
Final Material	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911
Garage Door Oper.	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322
Total	\$ 88,021	\$ 88,021	\$ 87,494	\$ 88,113	\$ 88,477	\$ 88,512	\$ 88,225	\$ 88,120	\$ 86,000	\$ 86,105	\$ 89,556	\$ 95,929

4. Custom 2-Story with Walkout Basement & Screened Porch

4,081 sq. ft. living area with finished basement, 562 sq. ft. garage

Price Summary	Dec-23	Jan-24	Feb-24	Mar-24	Apr-24	May-24	Jun-24	Jul-24	Aug-24	Sep-24	Sep-23	Sep-22
Framing	\$ 45,581	\$ 45,581	\$ 44,566	\$ 44,877	\$ 45,107	\$ 45,071	\$ 44,575	\$ 43,868	\$ 43,145	\$ 43,119	\$ 47,383	\$ 59,911
Roof	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660
Exterior Doors	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743
Garage Doors	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,023
Drywall	\$ 6,641	\$ 6,641	\$ 6,641	\$ 6,641	\$ 6,641	\$ 6,641	\$ 6,641	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,641	\$ 6,641
Exterior Trim	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390
Deck	\$ 6,775	\$ 6,775	\$ 6,701	\$ 6,756	\$ 6,724	\$ 6,770	\$ 6,770	\$ 6,770	\$ 6,223	\$ 6,192	\$ 6,775	\$ 6,821
Interior Doors	\$ 10,910	\$ 10,910	\$ 10,910	\$ 11,381	\$ 11,381	\$ 11,381	\$ 11,381	\$ 11,033	\$ 11,033	\$ 11,381	\$ 10,910	\$ 10,910
Interior Trim	\$ 8,565	\$ 8,565	\$ 8,514	\$ 8,514	\$ 8,514	\$ 8,514	\$ 8,508	\$ 12,536	\$ 12,525	\$ 12,525	\$ 8,604	\$ 8,620
Final Material	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522
Garage Door Oper.	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322
Fireplace	\$ 5,559	\$ 5,559	\$ 5,779	\$ 5,779	\$ 5,779	\$ 5,779	\$ 5,779	\$ 5,779	\$ 5,779	\$ 5,779	\$ 5,559	\$ 5,549
Total	\$ 97,682	\$ 97,682	\$ 96,763	\$ 97,600	\$ 97,797	\$ 97,808	\$ 97,305	\$ 100,485	\$ 99,204	\$ 99,494	\$ 99,523	\$ 112,112

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