

HBA Fort Wayne

CONNECTIONS

HBA

Home Builders Association
of Fort Wayne

September 2024

HBA Home Builders Association of Fort Wayne Remodeler Expo & Builder Showcase

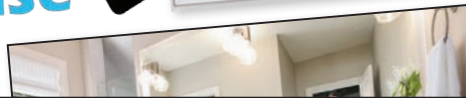
Presented by



Before



After



HBA Remodeler Expo & Builder Showcase

September 14 & 15
Allen County War
Memorial Coliseum
Expo Center



Home Builders Association of Fort Wayne, Inc.



ADMISSION
\$5
Children
12 & under
FREE

September
14 & 15, 2024
11am to 5pm

Allen County
War Memorial
Coliseum Expo
Center



hbafortwayne.com/Expo

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Connecting area Builders & Developers with industry leading material and service providers through networking and educational opportunities.

Connecting with local, state & national policy making through the Indiana Builders Association and the National Association of Home Builders.

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2024 HBA Annual Sponsors



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Home Builders Association of Fort Wayne, Inc.

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Elise Ramel | Services Director | elise@hbafortwayne.com

CONNECTIONS is published 12 times per year and distributed to all members in good standing. HBA membership is open to all builders and businesses that benefit from new residential construction in northeastern Indiana. Subscription to CONNECTIONS is included in annual membership dues. Advertising space is open to HBA members only, and is available throughout the year.



2024 HBA Executive Officers

President	Greg Gerbers	The DeHayes Group
Vice-President	Nate Delagrange	Colonial Homes
Treasurer	Nic Hoeffel	Windsor Homes
Secretary	Glenn Claycomb	Rivers Edge Construction
Immediate Past President	Logan Buescher	Bob Buescher Homes

BOARD MEMBERS

Barclay Allen, Timberlin Homes
John Belote, Rabb Water Systems
Al Hamed, Hamed Homes
Harrison Heller, Heller Homes
Luke Hoffman, Granite Ridge Builders
Mike Jenkins, Home Lumber

Jhonelle Kees, Zion Real Estate & Development Group
Tyler Kees, Zion Build Group
Austin Lundquist, Wayne Pipe & Supply
Alex Miller, Star Homes by Delagrange & Richhart
Amy Schiltz, Metropolitan Title
Brad Wallace, Bittersweet Development, LLC

Tax Ruling: Dues payments to the Home Builders Association of Fort Wayne, Inc. are not deductible as charitable contributions for federal income tax purposes. However, dues payments may be deductible as ordinary and necessary business expense, subject to exclusion for lobbying activity. Because a portion of your dues is used for lobbying by NAHB and the Indiana Builders Association, when calculating your business deduction for your association dues you must subtract \$35.64 of NAHB's \$198 dues (18%) and \$8.51 of the HBA of Fort Wayne's IBA Franchise Affiliation Fee as non-deductible.



2024 Board of Directors

Standing: Luke Hoffman, John Belote, Al Hamed, Jhonelle Kees, Amy Schiltz, Austin Lundquist, Alex Miller, Barclay Allen

Seated: Nic Hoeffel, Treasurer; Nate Delagrange, Vice-President, Greg Gerbers, President; Logan Buescher, Immediate Past President, Glenn Claycomb, Secretary

Not pictured: Harrison Heller, Mike Jenkins, Tyler Kees, Dave Korte, Brad Wallace

Dear Members and Friends of the Home Builders Association,

As we approach one of the most anticipated weekends of the year, I'm thrilled to extend a warm invitation to all of you to attend our Remodeler Expo and Builder Showcase on Saturday, September 14, and Sunday, September 15, from 11am to 5pm each day. This event is not just another expo—it's a celebration of the craftsmanship, innovation, and dedication that define our industry.



The Remodeler Expo will feature the latest trends, technologies, and techniques that are transforming homes today. Whether you're a builder, remodeler, or a homeowner looking for inspiration, this event is a unique opportunity to see, learn, and connect with the best in the business.

The Builder Showcase will allow you to explore some of the finest new home options in our community, each one a testament to the creativity and skill of our local builders. These homes are more than structures—they're works of art that reflect the vision and hard work of those who brought them to life. It's a chance to witness firsthand the quality and innovation that our members bring to every project.

As we celebrate the Home Builders Association's 80th anniversary this year, this event also serves as a reminder of our rich history and our ongoing commitment to excellence. The Remodeler Expo and Builder Showcase are not just about the present but also about the future—paving the way for the next generation of builders and remodelers.

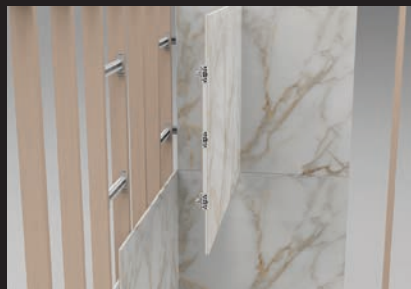
I encourage each of you to take part in this exciting event, whether as an exhibitor, a participant, or a visitor. Let's come together to share our knowledge, celebrate our achievements, and inspire one another. Looking forward to seeing you there!

Warm regards,

A handwritten signature in black ink, appearing to read 'Greg Gerbers'.

Greg Gerbers
2024 Board President

The logo for Mont Synthesis, featuring a blue water drop icon to the left of the word 'mont' in a bold, lowercase sans-serif font, with 'Synthesis' in a smaller, lighter font below it.



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Member Events



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& More

September 14 & 15
Allen County
Memorial Coliseum

See page 28 for
Registration
Information!



Home Builders Association of Fort Wayne, Inc.

Online registrations at

hbafortwayne.com/events or contact
elise@hbafortwayne.com to register

HBA FALL GOLF

Thursday, September 26

See page 26 for
Registration Information!



Riverbend Golf Course
7207 Saint Joe Road
Fort Wayne, IN 46835

REGISTER NOW

80th Anniversary Celebration

Open House & Reception

5pm - Open House at HBA office
6-8pm - Reception at Star Bank

see page 22 for details

HBA Committee Meetings

Wednesday, September 4
Programming & Marketing
4pm, Coyote Creek Golf Club

Thursday, September 5
Executive Board
8am, Lunchbox Cafe

Friday, September 6
Governmental Affairs
8:30am, HBA office

Tuesday, September 10
Board of Directors
8am, HBA office

Monday, September 16
Membership
7:45am, HBA office



11th Annual Chili Cook-off

Wednesday, October 23

5:30-7:30pm

Gymnasium at Electric Works

Cost is \$25 per person

see page 9 for details

See all your member benefits in one document!

Available now as an Excel or PDF file



Now you can see all your
HBA Fort Wayne
Indiana Builders Association and
National Association of Home Builders
member benefits in one document!

Available on the Resources tab in the infohub or
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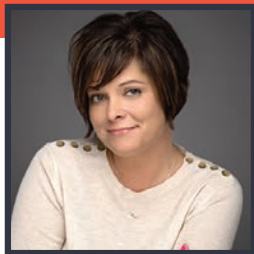


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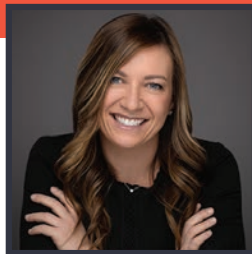
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Home Builders Association of Fort Wayne presents

11th Annual

CHILI

COOK-OFF

Event Tickets only \$25

& Silent Auction

Wednesday
October 23, 2024
5:30 - 7:30 pm

The Gymnasium at Electric Works
1690 Broadway - Fort Wayne IN
Chili - Cash Bar (Beers & High Noons)
Silent Auction

Join us for some of the best chili in town and a silent auction to benefit our student chapters at Fort Wayne Community Schools Construction Trades, East Allen County Schools Career Center and Garret High School, as well as workforce development initiatives in Fort Wayne and surrounding communities.

Auction Items Needed!

We are looking for silent auction items valued at \$100+

IDEAS for Great Auction Items:

Gift cards for personal or business services, outdoor living items, date night or family activity package, sporting event tickets, golf packages, auto needs, house fixtures, tools, etc.

Auction Items Needed!



Do you want to compete as one of our chili cooks?
Contact Rebecca at rebecca@hbafortwayne.com
Number of competitors is limited!
Teams are great!

Thank you, Sponsors!



Attending: Greg Gerbers, Logan Buescher, Harrison Heller, Mike Jenkins, Glenn Claycomb, Jhonelle Kees, Austin Lundquist, Barclay Allen, Nic Hoeffel, John Belote, Amy Schiltz, Nate Delagrange, Luke Hoffman, Alex Miller, Tyler Kees, Rebecca Cameron
Absent: Al Hamed, Brad Wallace

Call to Order:

- The meeting was called to order @ 8:00 a.m. by Greg Gerbers - President.

Concurrence Items: Motion to Approve and Accepted

- motion
- second

Committee/Group Updates

Membership:

- (6) new members for approval. John Belote, motion to approve; Luke Hoffman, second
 - Roger Delagrange
 - Doors & Drawers
 - John's Decorating
 - Builder Box USA
 - Garage Force
 - New American Funding
- NAHB Reports
 - 359 members, as of 07/31/24
 - Elise can send invoice to the Spike so it can be delivered to the member that we are trying to keep within the organization

Program

- Remodeler registration extended – (34) Signed up out of (48) so far
- Fall Golf Outing on 9/26/24
- Open house at office, STAR Bank reception on 9/28/24
- Cornhole tournament on 11/6/24 (tentative)

Workforce

- Boys & Girls Club programming kicks off on 9/12/24 from 5:00pm – 6:30pm. We will be building benches.
- (5) New members joining the committee. Three of which are new members.

EO Report

- Office was painted last week
- Intern, Sydney Nokaya, is finished
- Elise scaling back to more part time and will take intern position

Open Forum:

- Greg asked all of us, "Why are we here?"

Event Reminders:

- September 14th & September 15th – Remodeler Expo and Builder Showcase
- September 26th – Fall Golf Outing at Riverbend Golf Course
- October 23rd – 11th Annual Chili Cook Off and Silent Auction at Electric Works

2024 Board Meetings:

October 8, November 12, December 10

Meeting adjourned @ 9:00 a.m.

Respectfully submitted,
Glenn Claycomb, Secretary

**BOARD
NOMINATIONS
OPEN
SEPTEMBER 1 - 30**

**If you are interested in
submitting your name for the
HBA Board of Directors,
now is the time!**

**Please submit your name to Rebecca at
rebecca@hbafortwayne.com
by September 30. Nominations will
be added to the ballot at the
October HBA Board Meeting.
If you'd like more information
on serving on the
Board of Directors,
Rebecca can help you
with that as well.**

Construction Contracts and Law Seminar

October 16, 2024: Fort Wayne, IN

What You'll Learn

- **Construction contract basics: learn which type of contract is best for your business, including recent legislative actions covering time & material contracts**
- **Warranty laws and court decisions for new and existing homes**
- **Employee/Subcontractor agreements**
- **Mechanics' Lien issues**
- **New Developments in Indiana Law**
- **Copyright infringement of house plans**



Presenters



Tom Bedsole, Partner, Frost Brown Todd LLC

Tom focuses his practice on business, construction and real estate matters. He has significant experience advising and counseling local and national residential homebuilders. Tom is on the Board of Directors of the Builders Association of Greater Indianapolis and serves as legal counsel to the Indiana Builders Association.



Tyler Lemen, Attorney At Law, Frost Brown Todd LLC

Tyler focuses his practice on construction law, including litigation, contract preparation, review and negotiation, and general construction advice to all participants in the construction industry. He has experience advising and counseling local and national residential homebuilders. Tyler is a Council Member of the Indiana State Bar Association's Construction & Surety Law Section



Rick Wajda, CEO, Indiana Builders Association (IBA)

As the IBA's chief lobbyist, Rick works with members of the Indiana General Assembly and Indiana's regulatory agencies to ensure housing affordability is taken into consideration when policy makers craft laws and regulations for Indiana's citizens.

Fee:

\$149: 1st registrant IBA Member Company
\$99: Additional registrant same company
\$249: Non-member

business.buildindiana.org/events

Spike Updates

DON'T LOSE YOUR SPIKE CREDITS!

Per NAHB, any recruiter with less than 25 spikes who does not recruit a new member or accumulate retention credits for a year will lose their spike points. Make sure your recruited members are renewing or that you are recruiting a new member into the association!



**HIGHLIGHTED NAMES
INCREASED POINTS
LAST MONTH!**



Build, Buy, REMODEL

STATESMEN (500-999)	
641	Rob Wacker
593	Herb Delagrang
579	Jeff Thomas
SUPER SPIKES (250-499)	
443	Bob Buescher
271	Jamie Lancia
ROYAL SPIKES (150-249)	
242	Jay Shipley
238	Roger Delagrang
238	Matt Momper
234	Duane Kees
207	Charlie Giese
196	Jim Klotz
157	Barclay Allen
155	Kay Feichter
RED SPIKES (100-149)	
138	Matt Lancia
134	Ric Zehr
121	Greg Gerbers
109	Kevan Biggs
107	Jerry Korte
GREEN SPIKES (50-99)	
99	Rodney Robrock
81	Gregg Richhart
79	Josh Barkley
79	Logan Buescher
74	Jim Bauman
73	Lynn Delagrang
61	Luke Hoffman
56	Brad Cayot

LIFE SPIKE (25-49)	
47	Brad Jackson
47	Tyler Kees
44	Terry Stauffer
43	Austin Lundquist
37	James Burkhardt
27	Jeff Bushey
26	Chad Delagrang
BLUE SPIKES (6-24)	
24	Brad Wallace
21	Michael Coe
23	Chad Korte
20	Brad Lombard
17	Mark Heller
13	Adam Clemens
8	Ryan Schiltz
7	Nate Delagrang
7	Michael Jenkins
6	Tyler Miller
SPIKE CANDIDATES	
5	Bob Barney
5	John Miller
5	Tong Nokaya
5	Brian Poor
5	Ryan Wannemacher
4	Alex Miller
3	Glenn Claycomb
3	Jhonelle Kees
2	Stefan Hartman
2	Kamran Mirza
2	Kevin Walsh
1	Ralph Anderson
1	Emanuel Brandenberger
1	Jeff Heiniger
1	Nic Hoeffel
1	Denny Kees
1	Linda Maynhart
1	Amy Schiltz
1	Troy Slattery
1	Michael Woodfill

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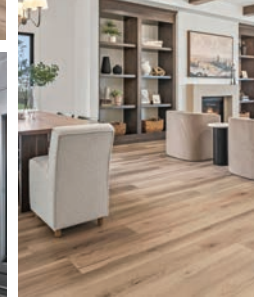
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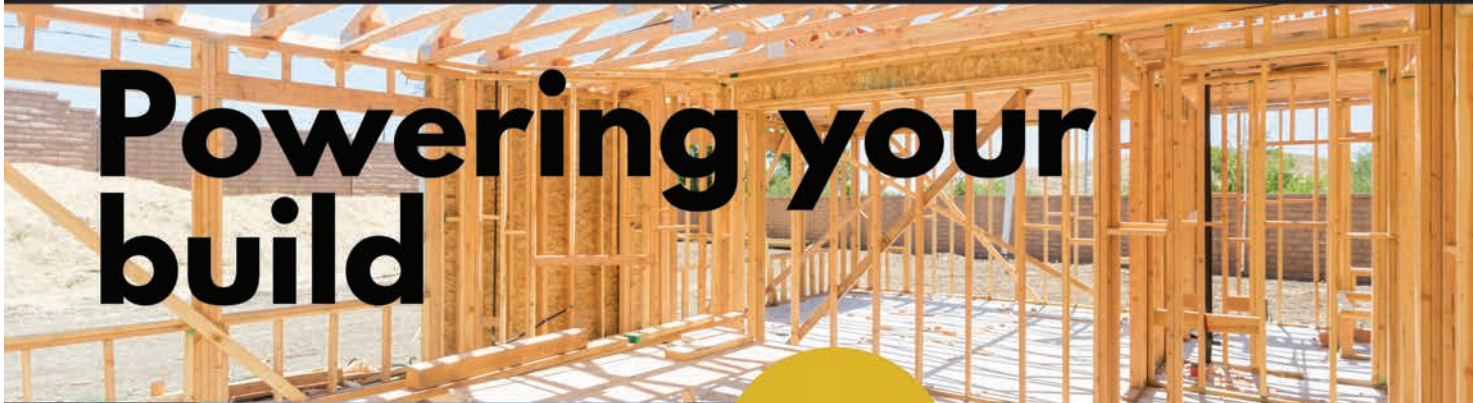
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Thank you, PAC Sponsors!

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BRONZE LEVEL



The Indiana Builders Association is one of the most effective lobbying and political organizations in our state, focused entirely on housing issues. HBA Fort Wayne has a long history of supporting IBA's lobbying team of CEO Rick Wajda and Governmental Affairs Director Carlie Hopper, and we'd like to continue that support, as well as grow local awareness on affordable housing issues.

PAC donations received with dues payments continue to support our efforts, and we're now offering sponsorships for additional support and elevation of our PAC program at three levels:

GOLD - \$1,500

SILVER - \$1,000

BRONZE - \$500

Donors will be recognized in the monthly Connections magazine, weekly Email Update and on signage at HBA member events. Checks made payable to HBA Fort Wayne Build PAC may be mailed to 305 W. Main Street, Fort Wayne, IN 46802.



Up for Renewal August-October

AUGUST

Apex Electric
Best Deal Auto Sales
Hawthorne Signature Homes
Javets, Inc.
PPG Paints
V.I.P. Mortgage, Inc.

SEPTEMBER

A M Masonry, Inc.
A.M.E. Cleaning
ABC Supply Co., Inc.
Barkley Builders Inc
Bridgewater Development
C L & S, Inc.
Central Insurance Companies
Comcast Xfinity
Custom Patio Solutions, The Beam Group
Fries-Parker Building and Development, LLC
Jack Laurie Home Floor Design
Kiracofe Homes LLC
Lawn & Turf Landscaping Inc
Legacy Homes by Delagrange
MD Excavating, LLC
Novati Construction LLC
RE/MAX Results
Sauder Built, Inc
Secrist Marketing Group
Seiler Excavating Inc
The Granite Shop
Vino Concrete Construction LLC
Wiegman Excavating

OCTOBER

3Kings Flooring
Applied Technology Group
Associated Asset Management
Baden Gage & Schroeder
Beers Mallers
Berne Ready mix
Bin There Dump That
Blevins Builders
Closet Storage Solutions
Closet tamers
Devour tools
Fire & Ice Heating/Cooling
Foster & Park Homes
Fox Homes
George Lengacher & Sons
GFL Environmental
GME Testing
Granite Ridge Builders
Green Recycling Solutions
Horizon Bank
Huntington Asphalt

Hyde's Renovate Right
Integrity Builders
J Wittmer Constuction
James Hardie Building Products
Jerry W Bailey Trucking
JRN Construction
Kerman's Flooring
Knot Just Decks
Krueckeberg Auction & Realty
L.G. Building & Design
Marino Electric
Merkle Audio Video
Precise Plumbing
Prime Homes
Pursuit Properties
Quality Crafted Homes
R.P. Wakefield Co.
Reese Wholesale
Rivers Edge Construction

**If you work with these businesses
please encourage them to renew
their membership!**

RENEWING MEMBERS

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Amstutz Insurance
Aqua Systems
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Classic Marble & Stone Inc
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F & M Tile & Terrazzo Company
Lee Supply Corporation
MDM Stoneworks, Inc.
Miller Cabinetry & Furniture, LLC
Redfli Electronics
Sauer Land Surveying Inc
Speedway Concrete, Aggregate & Supplies
Steel Dynamics

BUILDERS

Majestic Homes
Timber Rock Construction

NEW ASSOCIATE MEMBER

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Katie Austin
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(260) 446-4612
katie@builderboxusa.com
www.builderboxusa.com



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Fort Wayne IN 46845
(260) 637-8727
jen@autumnridgegc.com
www.autumnridgegc.com
www.cherryhillgc.com



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If you are tired of not being able to sit next to your windows in winter because of the cold breeze, replacement windows from Raber Patio Enclosures can warm you up. Our replacement windows can be custom made to fit any application, and our installation crew has the experience and high standards to give you the best possible results. Don't suffer through another cold winter, stop by for your free estimate today.

Located in Shipshewana, Indiana, Raber Patio is widely known for gorgeous sunrooms and decks.

MORE NEW MEMBERS ON PAGE 18!

NEW ASSOCIATE MEMBERS

TruChoice Roofing

Brandon Radu
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HBA Fort Wayne 2025 Printed Directory

The HBA of Fort Wayne has partnered with E&M Consulting, Inc. to produce our Membership Directory. The publication will be available in both print and digital formats. E&M will be managing the project, including advertising sales and layout/graphic design. They are highly professional and produce a high-quality publication, and we ask that you give them a moment of your time.

E&M will be contacting all members about the advertising opportunities available. The publication will be mailed to every member – a great opportunity to promote and give your company additional exposure.



Home Builders Association of Fort Wayne, Inc.



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Commissioner's Corner

Allen County Building Commissioner Joe Hutter

Last month, at the August 14th County Council meeting, the Allen County Building Department received approval to hire five more inspectors and one additional online permit clerk.

With the new employees coming to the Building Department, we are facing the possibly having to raise the permit fees. The Building Department Board has been reviewing permit fees over the last couple of years. We still have to look at a couple of different avenues, regarding how much and at what rate we will need to raise the permit fees. If we do raise the fees, it looks like it will not be for another few months.

As we all know, the Building Department is very busy, and when the new employees are hired we will need adequate time to train them. Please be patient and bear with us as we move forward with the new staffing positions and training.

House Notes

Rebecca Cameron, Executive Officer

Hello, Builders + Associates --
August was a whirlwind at the HBA office, preparing for the **Remodeler Expo & Builder Showcase** (September 14-15), our **fall golf outing** (September 26) and our **80th Anniversary Reception** (September 28). Plus, we've started working on the **11th Annual Chili Cook-Off & Silent Auction** (October 23). I encourage all members to get involved in our upcoming events, either as a participant or donating a doorprize/auction item! Registration is available online (hbafortwayne.com/events) or call the HBA office (260) 420-2020.

We also welcomed **Jen Cameron** to our staff in August! She's already begun learning the Services Director position, and is off to a great start.

Have a great month!

Rebecca

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VOLUNTEERS NEEDED!

The Workforce Development committee needs volunteers for our partnership project with the Boys & Girls Club. Weekly sessions will be from 5-6:30pm beginning Thursday, September 12 at the Kelly Career Pathway Center. HBA members will work with middle school-aged students to build wooden benches; topics will include intro to tools & safety, planning and assembly. Contact Rebecca if you're interested or would like more information.

CLICK THE WORKFORCE DEVELOPMENT LOGO ABOVE TO LEARN HOW YOU CAN BECOME AN NAHB WORKFORCE DEVELOPMENT CHAMPION!

The Indiana Builders Association is partnering with Collective Alternative to create IBA Consumer Connect, an online buyers' guide designed to maximize reach and connection with consumers.

Beginning the week of July 8 and continuing through September, Collective Alternative representatives will be calling IBA members to discuss the benefits of this product. Scan the QR code below for additional details!



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The upgraded IBA Consumer Connect directory has an enhanced functionality, making it easier for you and consumers to navigate, while also offering you improved ad placement and greater visibility at a lower cost!

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\$995 MAX 3 PER CATEGORY
All of the benefits of the Complete Listing, with a guaranteed a spot on the first page that will appear ahead of other listings.

GUARANTEE A SPOT ON THE FIRST PAGE WITH A PRIORITY LISTING!



COMPLETE LISTING

\$495 NO LIMIT
Complete Listings consist of the company name, address, phone number, email, brief description, company logo, and a link to the company website.

BANNER ADS

\$4,995 MAX 4
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SPOTLIGHT LISTING

\$1,495 MAX 5 PER CATEGORY
The Spotlight Listing Ad, positioned on the IBA Consumer Connect home page, highlights your company or products.

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HBA

Home Builders Association of Fort Wayne, Inc.

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3

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info@HBArebates.com

866.849.8400

[@HBArebates](https://www.instagram.com/HBArebates)

80th Anniversary Celebration

Saturday, September 28

5-6pm HBA Office Open House 305 W. Main

6-8pm Reception at Star Bank 215 W. Main

Join us at the HBA Office to celebrate interior design updates to our home. Then move to Star Bank's new headquarters just two doors down for a buffet of appetizers, complimentary beer & wine selections, and cash bar. Enjoy brief comments by VIP guests and past HBA FW Presidents as you enjoy these two unique downtown Fort Wayne businesses.

Admission is \$40 per person
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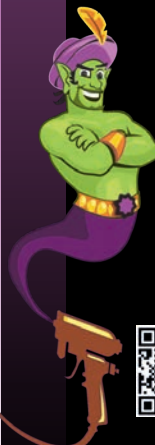


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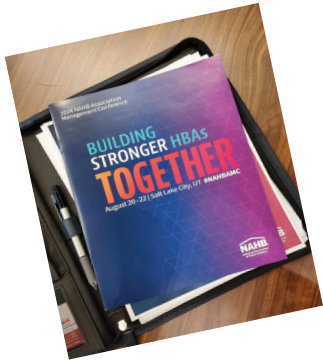
Allen County Permit Activity Summary

Type	2023											2024						
	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul
Single Family	128	90	242	155	152	180	157	110	103	97	54	60	134	109	119	138	97	99
Duplex	0	0	0	0	18	2	31	16	16	0	0	0	0	10	0	2	3	18
Apartments	0	0	0	0	8	0	0	0	1	8	0	0	0	0	0	0	0	0
Res Add 'n in \$1000	1671	2198	2736	2944	3150	2202	2648	2137	2872	3396	2103	1086	2205	2015	3366	4210	3913	2214
Res Repair in \$1000	7736	9981	15306	13268	10902	11370	12316	10068	14928	10043	6013	8538	9077	9959	12770	13211	12992	9934
Garages	4	9	17	10	14	6	11	11	12	7	9	1	6	12	10	10	15	7
Total Dwellings	128	90	242	155	178	182	188	126	126	105	54	60	134	119	119	140	100	117

Permit History can be found on our website. You can access it through the infohub, go to the Resources tab on the left menu. If you are looking for specific historical data not available there, please contact elise@hbafortwayne.com

Remodeling Permit Totals for Allen County

REMODELING PERMIT TOTALS FOR ALLEN COUNTY								
Type	July 2024		July 2023		2024 YEAR TO DATE		2023 YEAR TO DATE	
	# Permits	\$	# Permits	\$	# Permits	\$	# Permits	\$
Addition	97	\$2,213,631	70	\$2,201,706	523	\$19,085,047	444	\$16,202,675
Alteration	121	\$1,953,666	97	\$1,330,235	717	\$12,260,223	835	\$12,754,438
Remodel	61	\$2,533,500	65	\$2,729,008	553	\$19,174,183	466	\$16,836,272
Repair	43	\$859,225	39	\$909,332	307	\$6,396,677	309	\$6,554,239
Reroof	107	\$1,185,114	96	\$1,316,855	601	\$9,341,869	571	\$7,907,368
Tear Off	209	\$2,771,359	321	\$4,557,372	1654	\$23,662,296	1992	\$27,183,831
Siding	48	\$630,993	40	\$527,373	306	\$4,897,358	285	\$3,918,318
TOTAL	686	\$12,147,488	728	\$13,571,881	4661	\$94,817,653	4902	\$91,357,141



2024 ASSOCIATION MANAGEMENT CONFERENCE

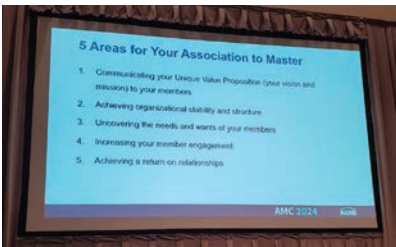
August 20-22

Last month, I attended NAHB's Association Management Conference in Salt Lake City. Having the opportunity to connect and learn with a couple hundred other people who have the same job I do, is an amazing experience, so I'd like to present

Rebecca's Top 10 Take-Aways from the 2024 AMC in Salt Lake City



1. Participating in discussion groups with NAHB Senior Leadership Team. I chose Immediate Past Chairman Alicia Huey, and this was a great opportunity to chat about Association issues.



2. Expert and peer-led educational sessions full of inspiration and ideas to help EOs take Associations to the next level.

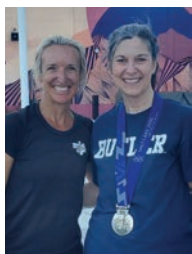
3. Sharing accomplishments with colleagues-turned-friends.

4. Catching up with long-time EOs and welcoming newbies at networking events.



5. Complimentary professional headshots.

6. Getting the latest economic update from NAHB's Dr. Rob Dietz.



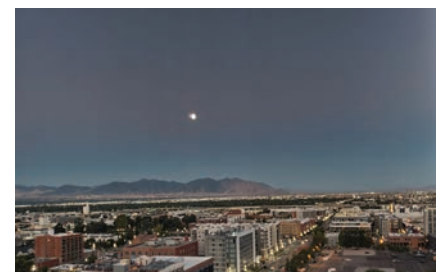
7. Rise & shine workout with Olympic skiing champion Shannon Bahrke. (P.S. - Olympic medals are HEAVY.)

8. Welcoming in the new Executive Officer Council Board of Directors



9. Light sightseeing walks around downtown SLC; the Temple is currently under construction, so not very picturesque.

10. Getting to see a new part of the country, and recharging my enthusiasm for leading our HBA!





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CHECK-IN - Breakfast & First Drink of the Day - 7:30 am
TEE TIME-Shotgun Start - 8:30 am
LUNCH & AWARDS - following golf

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- Recognition during event program
- Logo recognition in CONNECTIONS & weekly email update

Tee Off Sponsor (\$600)

- Hosting breakfast & first drink of the day with your logo printed on the cups!
- Logo recognition in CONNECTIONS & weekly email update
- Pre- and post-event social media posts
- Recognition during event program

19th Hole Sponsor (\$500 - 1 available)

- Opportunity to speak at end of day lunch & awards and provide giveaways
- Logo recognition in CONNECTIONS & weekly email update
- Pre- and post-event social media posts
- Recognition during event program

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- Activities at your hole are optional, but encouraged*

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- Yard sign with company name/logo placed at tee box

TEAMS

- | | |
|-----------------------------------|-----------------------------|
| 1-United Dumpsters | 19-Momper Insulation |
| 2-Kiracofe Homes | 20-Heller Homes |
| 3-Lake City Bank | 21-Inspired Closets |
| 4-Overhead Door Company | 22-Paul Davis |
| 5-Mont Surfaces by Mont Granite | 23-Rivers Edge Construction |
| 6-Cornerstone Energy Conservation | 24-Rabb Water |
| 7-Colonial Homes | 25-Metropolitan Title |
| 8-Bob Buescher Homes | 26-Reese Supply |
| 9-Timberlin Homes | 27-Reese Supply |
| 10-Century 21 Bradley | 28-Water Out |
| 11-Jack Laurie Home Floor Designs | 29-AdLab |
| 12-Quality Crafted Homes | 30-Everwise Credit Union |
| 13-Lee Supply | 31-Wayne Pipe & Supply |
| 14-Ideal Builders | 32-Wayne Pipe & Supply |
| 15-NIPSCO | 33- |
| 16-Brickworks Supply Center | 34- |
| 17-IMI | 35- |
| 18-Republic Services | 36- |

Registrations accepted on first-come basis & two of the foursome must be HBA members.

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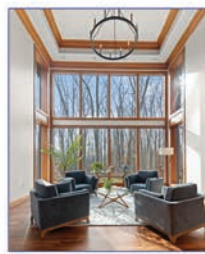
September 14 & 15, 2024
Allen County War Memorial
Coliseum Expo Center
11am - 5pm each day

Home Builders Association of Fort Wayne, Inc.

Sign up today at
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contact
rebecca@hbaafortwayne.com
for more information

REGISTRATION OPEN - BOOTH SPACE ONLY

Exhibit Space - \$500 members
\$ 1,050 non HBA members* *1 year annual dues included
15 x 15 Booth in Expo Center



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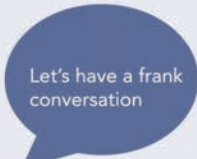
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The DeHayes Group's Greg Gerbers is a past President (2015) and current Treasurer (2018) of HBA of Fort Wayne and also serves as IBA: OSHA Chairman, AVP and State Director.

Contact Greg Gerbers, CIC at
260.969.1317 or greg@dehayes.com.





1. Basic Ranch on Slab

1,414 sq. ft. of living area, 656 sq. ft. garage

Price Summary	Nov-23	Dec-23	Jan-24	Feb-24	Mar-24	Apr-24	May-24	Jun-24	Jul-24	Aug-24	Aug-23	Aug-22
Framing	\$ 17,713	\$ 17,329	\$ 17,329	\$ 17,234	\$ 17,620	\$ 18,165	\$ 18,104	\$ 17,872	\$ 17,592	\$ 17,036	\$ 18,561	\$ 22,713
Roof	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644
Exterior Doors	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679
Garage Doors	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 751
Drywall	\$ 2,976	\$ 2,976	\$ 2,976	\$ 2,976	\$ 2,976	\$ 2,976	\$ 2,976	\$ 2,976	\$ 3,071	\$ 3,071	\$ 2,976	\$ 2,976
Interior Doors	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365
Interior Trim	\$ 2,909	\$ 2,909	\$ 2,909	\$ 2,909	\$ 2,909	\$ 2,909	\$ 2,909	\$ 2,909	\$ 2,908	\$ 2,907	\$ 2,912	\$ 2,910
Final Material	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598
Garage Door Oper.	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322
Total	\$ 33,950	\$ 33,565	\$ 33,565	\$ 33,471	\$ 33,856	\$ 34,402	\$ 34,340	\$ 34,109	\$ 33,921	\$ 33,365	\$ 34,801	\$ 38,958

2. Basic 2-Story on Slab

2,080 sq. ft. of living area, 500 sq. ft. garage

Price Summary	Nov-23	Dec-23	Jan-24	Feb-24	Mar-24	Apr-24	May-24	Jun-24	Jul-24	Aug-24	Aug-23	Aug-22
Framing	\$ 25,069	\$ 24,966	\$ 24,966	\$ 24,264	\$ 24,818	\$ 25,348	\$ 25,330	\$ 25,012	\$ 26,040	\$ 23,801	\$ 26,204	\$ 32,569
Roof	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096
Drywall	\$ 4,192	\$ 4,192	\$ 4,192	\$ 4,192	\$ 4,192	\$ 4,192	\$ 4,192	\$ 4,192	\$ 4,192	\$ 4,318	\$ 4,192	\$ 4,192
Exterior Doors	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653
Exterior Trim	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 2,932
Garage Doors	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 751
Final Material	\$ 749	\$ 749	\$ 749	\$ 749	\$ 749	\$ 1,653	\$ 749	\$ 749	\$ 749	\$ 749	\$ 749	\$ 749
Interior Doors	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701
Interior Trim	\$ 5,148	\$ 5,148	\$ 5,148	\$ 5,202	\$ 5,202	\$ 5,202	\$ 5,202	\$ 5,202	\$ 5,148	\$ 9,505	\$ 5,148	\$ 5,055
Garage Door Oper.	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322
Fireplace	\$ 1,619	\$ 1,619	\$ 1,619	\$ 1,686	\$ 1,686	\$ 1,686	\$ 1,686	\$ 1,686	\$ 1,619	\$ 1,686	\$ 1,619	\$ 1,607
Total	\$ 48,312	\$ 48,209	\$ 48,209	\$ 47,627	\$ 48,181	\$ 49,615	\$ 48,693	\$ 48,375	\$ 49,283	\$ 51,594	\$ 49,447	\$ 55,626

3. Custom Ranch with Walkout Basement & Screened Porch

3,034 sq. ft. living area with finished basement, 598 sq. ft. garage

Price Summary	Nov-23	Dec-23	Jan-24	Feb-24	Mar-24	Apr-24	May-24	Jun-24	Jul-24	Aug-24	Aug-23	Aug-22
Framing	\$ 41,302	\$ 40,532	\$ 40,532	\$ 39,958	\$ 40,353	\$ 40,717	\$ 40,756	\$ 40,469	\$ 40,226	\$ 39,370	\$ 44,487	\$ 52,751
Roof	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361
Exterior Doors	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854
Garage Doors	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 939
Fireplace	\$ 4,001	\$ 4,001	\$ 4,001	\$ 4,001	\$ 4,001	\$ 4,001	\$ 4,001	\$ 4,001	\$ 4,001	\$ 4,001	\$ 3,637	\$ 3,313
Deck	\$ 10,398	\$ 10,398	\$ 10,398	\$ 10,405	\$ 10,595	\$ 10,595	\$ 10,591	\$ 10,591	\$ 10,591	\$ 9,328	\$ 10,421	\$ 9,721
Drywall	\$ 5,740	\$ 5,740	\$ 5,740	\$ 5,740	\$ 5,740	\$ 5,740	\$ 5,740	\$ 5,740	\$ 5,921	\$ 5,921	\$ 5,740	\$ 5,740
Exterior Trim	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363
Interior Trim	\$ 10,705	\$ 10,705	\$ 10,705	\$ 10,745	\$ 10,745	\$ 10,745	\$ 10,745	\$ 10,745	\$ 10,745	\$ 10,745	\$ 10,705	\$ 10,670
Interior Doors	\$ 5,903	\$ 5,903	\$ 5,903	\$ 5,903	\$ 5,937	\$ 5,937	\$ 5,937	\$ 5,937	\$ 5,893	\$ 5,893	\$ 5,903	\$ 5,903
Final Material	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911
Garage Door Oper.	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322
Total	\$ 88,791	\$ 88,021	\$ 88,021	\$ 87,494	\$ 88,113	\$ 88,477	\$ 88,512	\$ 88,225	\$ 88,120	\$ 86,000	\$ 91,634	\$ 98,848

4. Custom 2-Story with Walkout Basement & Screened Porch

4,081 sq. ft. living area with finished basement, 562 sq. ft. garage

Price Summary	Nov-23	Dec-23	Jan-24	Feb-24	Mar-24	Apr-24	May-24	Jun-24	Jul-24	Aug-24	Aug-23	Aug-22
Framing	\$ 45,887	\$ 45,581	\$ 45,581	\$ 44,566	\$ 44,877	\$ 45,107	\$ 45,071	\$ 44,575	\$ 43,868	\$ 43,145	\$ 49,511	\$ 62,222
Roof	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660
Exterior Doors	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743
Garage Doors	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,023
Drywall	\$ 6,641	\$ 6,641	\$ 6,641	\$ 6,641	\$ 6,641	\$ 6,641	\$ 6,641	\$ 6,641	\$ 6,847	\$ 6,847	\$ 6,641	\$ 6,641
Exterior Trim	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390
Deck	\$ 6,775	\$ 6,775	\$ 6,775	\$ 6,701	\$ 6,756	\$ 6,724	\$ 6,770	\$ 6,770	\$ 6,770	\$ 6,223	\$ 6,835	\$ 6,936
Interior Doors	\$ 10,910	\$ 10,910	\$ 10,910	\$ 10,910	\$ 11,381	\$ 11,381	\$ 11,381	\$ 11,381	\$ 11,033	\$ 11,033	\$ 10,910	\$ 10,910
Interior Trim	\$ 8,587	\$ 8,565	\$ 8,565	\$ 8,514	\$ 8,514	\$ 8,514	\$ 8,514	\$ 8,508	\$ 12,536	\$ 12,525	\$ 8,604	\$ 8,611
Final Material	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522
Garage Door Oper.	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322
Fireplace	\$ 5,559	\$ 5,559	\$ 5,559	\$ 5,779	\$ 5,779	\$ 5,779	\$ 5,779	\$ 5,779	\$ 5,779	\$ 5,779	\$ 5,559	\$ 5,609
Total	\$ 98,011	\$ 97,682	\$ 97,682	\$ 96,763	\$ 97,600	\$ 97,797	\$ 97,808	\$ 97,305	\$ 100,485	\$ 99,204	\$ 101,711	\$ 114,590



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